

NEWS ROUNDUP

Double mugging for mayoress

The double mugging of the mayoress put a different complexion on the law and order issue in the Kensington by-election campaign yesterday.

Mr Michael Bishop, arguing that somebody had to "stand up for the truth and for children", said that only 26 of 118 cases of suspected abuse in Cleveland were cleared by the High Court.

In a rousing defence of his department's position, Mr Bishop told a conference of social workers and doctors in London that neither he nor his staff had any desire to split up families.

By-election report, page 24

Record overtime rise

Britain's strong economic growth has resulted in record levels of overtime being worked to cope with the increased growth in manufacturing industry, in spite of TUC opposition.

Eight held in Majorca

Eight British tourists were remanded in custody yesterday after several people were injured in a brawl in Majorca. They were detained after arriving at a bar in Arenal, near the island's capital Palma.

Orange marches' toll

Petrol bombs were thrown at police in Northern Ireland yesterday, when tens of thousands of Orangemen took part in 18 separate marches to mark the anniversary of King William's defeat of the Catholic Jacobite forces in 1691.

£310,000 damages

A firm of London solicitors with a number of wealthy Arab clients won £310,000 libel damages in the High Court yesterday over allegations of secret links with Israel.

Medical bias warning

Sex discrimination in the medical profession was making some specialities virtual "no-go" areas for women doctors, Mr Antony Newton, Minister for Health claimed yesterday.

Cleveland criticism 'blurred abuse crisis'

By Jill Sherman Social Services Correspondent

The director of social services in Cleveland hit out yesterday at criticism of his department's over-zealousness during the child sex abuse crisis.

Mr Michael Bishop, arguing that somebody had to "stand up for the truth and for children", said that only 26 of 118 cases of suspected abuse in Cleveland were cleared by the High Court.

In a rousing defence of his department's position, Mr Bishop told a conference of social workers and doctors in London that neither he nor his staff had any desire to split up families.

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The public had to accept, as the Butler-Sloss inquiry had, that sexual abuse occurred in boys and girls of all ages, in all social classes and frequently in the privacy of the family.

He said that between January last year and last March, the social services department in Cleveland handled 545 complaints of suspected child abuse, 24 per cent of which had been referred by the police.

One in five, or 107, were eliminated as having no substance. A further 55 children were already protected by a court order and in 265 cases social work support was accepted by the family, although not always because of sexual abuse.

In 118 cases, or 22 per cent, the department applied for a place of safety order. Of these, it was

accepted either by the court or by the family that there was real cause for concern about sexual abuse in 83 cases. "This represents 70 per cent of the 118 places of safety orders."

Mr Bishop said that in nine further cases there was difficulty with evidence, including children withdrawing their allegations. The department did not proceed because, although suspicious, it could not prove abuse.

"In 26 cases involving 12 families, wardship was discharged and the children allowed to return home." In these cases, the High Court had cleared the families of allegations of sexual abuse.

"These are the cases which the law has determined we got wrong and I can only express my regrets if any family was damaged or hurt in any way", Mr Bishop said.

"But I have had to balance the damage to those 12 families against literally hundreds of cases where there was, at best, cause for concern but, worst, serious sexual abuse."

He alleged that some families had deliberately protested their innocence to the media after the courts

had decided against them. Throughout it was apparent that "adults could command public platforms and make their voices more than adequately heard. Those of us trying to act in defence of children were not and are not always properly listened to."

Mr Bishop agreed that the report had raised many dilemmas, mainly involving how to protect the child and at the same time safeguard the rights of parents. For instance, how could child protection agencies carry out separate responsibilities without affecting the child, such as when the police and social services are seeking proof for prosecution or evidence to justify care proceedings.

He said it was vital for a system to be set up which enabled the perpetrator to be identified without removing the child from the home.

Evidently exhausted by the pressures of the past months, Mr Bishop said that in spite of criticism levelled by the inquiry team, the public and the media, he stood "unbowed, unshamed and undefeated".

He claimed that if Cleveland had

not gone through the traumatic experience, it would have been left to another authority.

Mr Brian Roycroft, president of the Association of Directors of Social Services, later criticized the Cleveland report for failing to go far enough in its recommendations and for not addressing two important issues: what causes child abuse and how to best treat those who had been abused.

Instead of spending money on trying to measure the size of the problem, the Government should invest money on research to find out why men abused children, Mr Roycroft said. He urged the Government and professionals to give attention to the techniques and prevention as well as discovery.

He argued that the Butler-Sloss report had not gone far enough to recommend the creation of family courts. "Without tackling this, the new measures will be valuable palliatives but will not create the radical change necessary to treat the children as our first priority balanced against improving fairness for parents and families."

NUS faces financial ruin

Union on brink of abandoning Dover militants

By Tim Jones

The National Union of Seamen is about to abandon its 900 members at Dover who are determined to sustain the five-month-old dispute against P & O Ferries as it faces the prospect of financial ruin.

The influence of union activists, who consider defeat better than surrender, was further weakened yesterday when the 12,500-tonne Pride of Walmer docked at Dover from Tyne-side to operate a daily service to Zeebrugge.

Already the company has a greater cross-Channel capacity than before the dispute over new working practices, and by the end of the month expects to resume normal operations to Boulogne.

Despite warnings from union leaders to end their unlawful mass picketing, the Dover strikers have responded by defying the High Court in occupying the union's office at the port. But their call for a national stoppage on P & O ships had no

effect and their action is threatening the survival of the union.

The NUS has been warned by Mr Justice Michael Davies that unless it dissociates itself from the mass picketing by July 25 it can expect a six-figure fine. The union, whose assets of £2.8 million have been sequestered, has already been fined more than £300,000 and faces legal costs conservatively estimated at more than £500,000.

Mr Justice Michael Davies, who has accused the NUS of "deliberate attempted suicide" warned at the last court hearing that it was getting near to the stage of bleeding itself to death.

A final effort to sustain the strike will be made by Dover members at a meeting of the NUS national executive on Friday, but is unlikely to succeed.

Some members want the union to challenge the judge's ruling on the grounds that the mass pickets are peaceful and that the convention that picket-line numbers should be limited to six is "just a code of practice and not law". It is understood, however, that the NUS has been advised that such a defence would be doomed to failure.

Turkish leader begins state visit

By Andrew McEwen Diplomatic Correspondent



The Queen greeting President Kenan Evren of Turkey on arrival for his state visit

President Evren of Turkey yesterday began a state visit to Britain, his first to a West European nation since his election in 1982.

Both British and Turkish diplomatic sources said it was no coincidence that he had accepted Britain's invitation ahead of those from other EEC countries. Ankara regards Britain as best placed to help it to join the Twelve.

In spite of the recent meetings between Mr Turgut Ozal, the Turkish Prime Minister, and Mr Andreas Papandreu, his Greek counterpart, both Ankara and London assume that Athens will stall Turkey's application.

Britain and West Germany have made clear their willingness to help, though both want to move cautiously.

It has come as a surprise to some that Britain should be seen as Turkey's best friend in the Community. Before it applied to join, Mrs Thatcher said that the Community needed more time to adjust to its enlargement to include Greece, Portugal and Spain.

But during a visit to Turkey in April she emphasized that the Government "welcomes Turkey's European aspirations".

In her talks with President Evren today Mrs Thatcher is expected to emphasize the importance of restoring a dialogue between the Greek Cypriot and Turkish-Cypriot leaders.

Police arrested 12 people at a demonstration outside Victoria Station on the president's arrival.

The Piper Alpha disaster

BP rig men win safety pledges

By Peter Davenport

Workers on an offshore gas field who resigned last week in a dispute over safety standards after the Piper Alpha disaster said yesterday they had secured several concessions from their employer in negotiations over a return to work.

Union representatives of the 150 men who walked out of their jobs on three BP rigs in the West Sole field, 40 miles off Humber-side, said William Press Offshore Ltd had agreed to meet demands for extra life-jackets, life-rafts and a larger lifeboat.

The construction and engineering company is engaged in a £57 million, three-year programme of modernization on the rigs.

The men resigned last Friday and asked to be flown ashore amid growing concern over safety standards. They said their concern was voiced before the Piper Alpha explosion, after an incident in which workers on a helideck platform were allegedly showered with grit from a sandblasting operation.

BP, which has said it does not believe there were any safety problems on the rigs, announced yesterday that its own employees, about 18 in number, were still on board the three rigs and that gas production was continuing normally.

They were for increased safety facilities and provisions on the West Sole rigs; proper recognition of trade unions' rights to be involved in health and safety matters; and more structured agreements covering employment in the North Sea off-shore industry.

Mr Douglas said the industry had become "biased about standards". "The men and their families are entitled to expect their employers to be responsible for their safety", he said. "The men have lost confidence in those responsible."

He said the employees had however agreed to the provision of extra life-jackets, life-rafts and a larger lifeboat.

Mr Greg Douglas, the divisional organiser for Yorkshire and Humber-side of the construction section of the Amalgamated Engineering Union, said the men had three main demands.

The platform will depend on the cost of bringing the wells under control, possible redrilling or dismantling of the installation, and expenditure on protecting the environment from leaking oil.

Lloyd's regards its fast-settlement system as a vital part of its flexible response to market demands, a quality which has helped it to keep its position as the world's premier insurance market.

Rowntree Trust A report on Monday on charities was not intended to suggest that the Joseph Rowntree Memorial Trust either can or does support political causes.

BP said it was unsure whether the men's grievances reflected a general concern with safety standards off-shore or were directed at the West Sole rigs in particular.

Yesterday representatives of the men, who include pipelayers, welders, riggers and scaffolders, and union officials, held several hours of talks with senior managers from William Press Offshore in Hull, in an attempt to resolve the dispute.

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Advertisement for Wallace Heaton Collection featuring a Sony 4-band PLL synthesised tuner radio. The ad includes a photograph of the radio and text describing its features and availability. Price is £249.99.

Advertisement for CelluFone cellular phones. It lists various models and their prices, including Carphones, Transportables, and Portables. The CelluFone logo and contact information are also present.

Vertical text on the right edge of the page, including "Label p...", "prise...", "choic...", "in deat...", and "ape trial v...".

Rebel parents win surprise concession on choice of school

By David Tytler, Education Editor

The 22 families who fought a council order to send their children to a mainly Asian school were on the brink of victory last night after a surprise concession in the High Court when their children were offered places in the schools of their choice.

Their lawyers immediately travelled to West Yorkshire to consult the parents who had accused Kirkles Metropolitan Council of acting illegally. This morning they will return to the High Court to give their decision.

In what appeared to be a sudden conciliatory move halfway through the second day of the hearing, the council offered the children places at the predominantly white Overthorpe and Thornhill schools. For more than a year, the council had said there was room for the children only in Headfield Church of England School, Dewsbury, where 85% of pupils are of Asian origin.

The parents rebelled and for the last year the children have been taught by a retired headmaster in a room above a public house.

The settlement statement was drawn up by the council's lawyers during the lunch break after Lord Justice Gidderell and Mr Justice McCullough had given the parents permission to introduce new grounds to their claim, including permission to attack school admission limits irrespective of whether there was a racial motive.

Two mothers, Mrs Sandra Lister and Mrs Ann Littlewood, both of Thornhill Lees, Dewsbury, had asked for a ruling on behalf of all the parents that the council had

acted unlawfully. They claim that Headfield School was in breach of the 1944 Education Act by not starting every morning with a Christian assembly and that the school provided insufficient Christian education.

The parents had complained that the council had contravened the Race Relations Act by setting artificial limits at Overthorpe or Thornhill in order to improve the racial mix at Headfield. In a statement to the court, Mr Michael Beloff QC, for Kirkles, said the council continued to deny that.

Mr Beloff said that it was apparent that the focus of the parents' challenge had shifted from an allegation that the council was involved in trying to establish a particular racial mix to a claim that the council had not complied with certain statutory obligations about the publishing of school admission arrangements.

He went on: "While the council do not concede that they did not comply with their statutory obligations in 1987, they have taken the opportunity of reviewing the present situation in July 1988. They are happy to make an offer to the applicants in these proceedings."

The offer will apply to all 22 families and to other parents who are appealing against the council's refusal to give their children places at Overthorpe and Thornhill for the 1988/89 school year. Mr Beloff stressed that this was not an offer for the future to all parents. The council could not allow Overthorpe or Thornhill to become over-stretched. The council offer was well-

comed last night by Mr Nick Seaton, of the Campaign for Real Education, who said: "Local education authorities throughout the country will now have to pay more attention to parental choice and will have to be more careful in herding children into unpopular schools simply for managerial reasons."

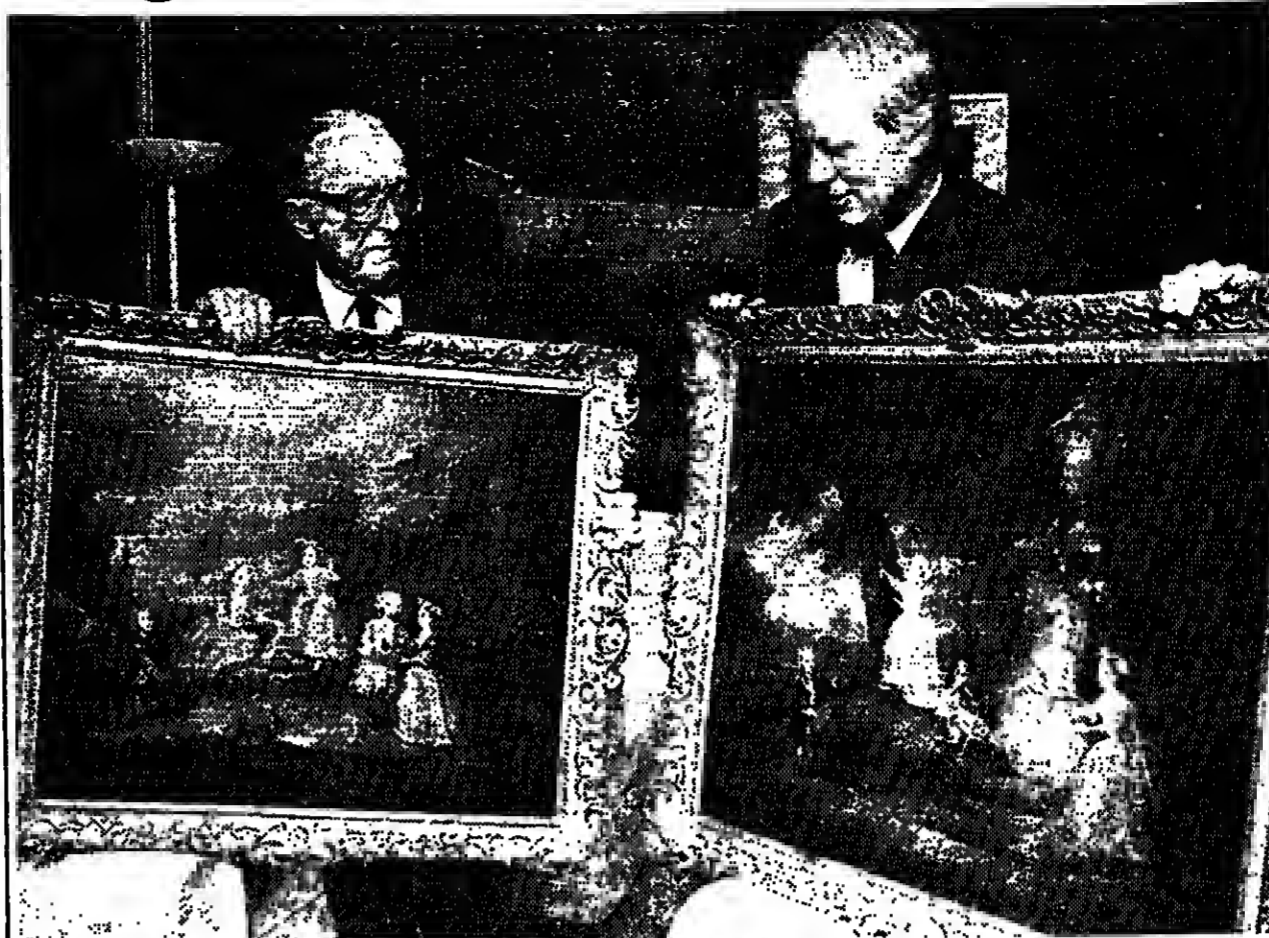
In fact, it will become more difficult for authorities to set artificial limits in popular schools when the Education Reform Bill becomes law at the end of this month. Under the "open enrolment" policy schools will be obliged to take children up to the maximum number allowed, whereas until now, some local education authorities, often to protect less popular schools, have set lower limits.

Mr Eric Haley, spokesman for the Dewsbury parents and landlord of the Thornhill Lees Hotel where the children have been attending lessons, would make no comment last night - on legal orders. "I've been told not to open the bottles of celebratory champagne, but I admit that I have been loosening the corks on a few of my best vintages", he said.

Mr Ken Dransfield, a former South African school inspector, who has been teaching the children, broke down on hearing the news.

Governors of Burnage High School in Manchester, where Ahmed Ullah, an Asian pupil, was murdered in the playground, will ask the city council education committee to remove Mr Peter Moors, the acting headmaster. They believe he is partially to blame for the breakdown of the school's race policies.

Hogarth's bought for the nation



Lord Carrington (left), Christie's chairman, with "A House of Cards", and Mr Richard Luce, Minister for the Arts, holding "A Children's Party", after the announcement of the two paintings' acquisition yesterday (Photograph: Alan Weller).

By Sarah Jane Checkland, Art Market Correspondent

An important pair of paintings by William Hogarth has been withdrawn from auction at the eleventh hour and saved for the nation.

The move follows an emergency initiative by the Museums and Galleries Commission.

The paintings, "A House of Cards" and "A Children's Party", thought to portray the offspring of Thomas Fermor (later 1st Earl of Pomfret) in front of Easton Neston, their Northamptonshire home, also serve as allegories of human failings such as vanity and preoccupation with fortune.

Yesterday, Mr Richard Luce, Minister for the Arts, announced that the paintings had been accepted in lieu of tax.

The acceptance will discharge an inheritance tax owed to the Inland Revenue of £1.25 million. The price is the equivalent of the paintings fetching £2.7 million at auction, after which tax deductions would have reduced it to the same figure, £1.25 million. The Inland Revenue has agreed to wipe out £1.25 million of the brothers' inheritance tax bill.

Christie's were quick to take credit, saying they are "pleased... to have successfully completed negotiations for the transfer to the nation of an important pair of pictures by William Hogarth."

Mr Mark Wrey, a spokesman, said: "We hoped all along the paintings would go to the nation, but if we had

just wanted and waited no decision would have been made."

That is in direct contradiction to another version of events from museum sources, whereby Christie's had been very reluctant to surrender these two prize commodities, and accordingly have their commission reduced by half.

An indication that the auction house had expected the sale to go ahead is the appearance of photographs in Friday's catalogue, and an advertisement in *Country Life*, the magazine, only last week.

According to a government rule, owners of items exempt from tax after September 1982 are required to give notice of sale to Museums & Galleries Commission.

Portfolio PLUS NEW Accumulator £4,000 for pensioner

Yesterday's Portfolio prize of £4,000 was won by Mr Zygmund Szot, aged 73, of Lynton Road, Acton, west London.

Before his retirement, he was a stock control administrator in a small private company.

Mr Szot, a reader of *The Times* for the past 30 years, has played Portfolio since it began.

"I have never had this type of luck before", he said.

'Hacker' ordered off computers

By Stewart Tendler, Crime Reporter

A teenage computer expert was banned yesterday by a London court from "hacking" into computer systems as a condition of bail.

Husband accused of insurance cover motive

Gun death in kitchen

A Civil Servant heavily in debt shot his wife at point blank range to claim her life insurance policy, Nottingham Crown Court was told yesterday.

Mrs Heather Wesson, aged 41, of Long Eaton, Derbyshire, was shot in the chest as she was doing the family ironing. Mr John Milmo, QC, for the prosecution, said.

Her son William, aged 10, who was playing outside, found his mother lying on the kitchen floor, minutes before bank and building society representatives, court officials and police officers were due to take possession of the family home.

Mr Milmo said Barry Wesson, aged 45, an officer with the Department of Health and Social Services, owed more than £50,000 to assorted creditors.

"Despite all his financial difficulties, he had always managed to keep up the payments on a series of life

premiums on his wife", Mr Milmo said.

Mr Wesson has pleaded not guilty to murder, saying his wife's death was an accident.

The court was told that on October 13 last year, Mrs Wesson went into the kitchen to do some ironing and her husband told her he was going to clean his pump-action shotgun.

He began cleaning it in the kitchen with a duster and William went out to play. Minutes later, Mrs Wesson was shot.

Mr Milmo said a firearms expert believed Mrs Wesson was within 18 inches of the muzzle of the shotgun when it went off.

Mr William Wesson, aged 73, who lived with his son but was at work at the time of the shooting, said he knew nothing of the family's debt problem.

Asked if his son had ever requested financial assistance,

he replied: "He was probably too ashamed to ask for any help."

He described the night before the shooting as "an ordinary family evening".

Mr John Sefton of Barclays Bank, Nottingham, said he visited Mr Wesson to tell him about his forthcoming eviction and asked if he had found new accommodation. He said Mr Wesson replied: "There is no need to find alternative accommodation because the bank will be paid in full."

Police Constable Frank Murphy said he went to the Wesson house to stand by while an eviction order was served. As he reached the front door, Mr Wesson told him his wife had been shot.

PC Murphy said Mr Wesson asked "in a matter-of-fact manner" if she was dead.

"He did not attempt to attend his wife's body", the constable told the court.

The case continues today.

Rape trial wife's 'sex jokes'

A woman police constable, whose husband is accused of being the Putney rapist, told a jury at the Central Criminal Court, London, yesterday how they laughed and joked about bondage. But the officer, aged 27, insisted her husband had never shown any interest in bondage, the trademark of the Putney rapist, who is alleged to have attacked nine women.

She told the jury: "There was nothing abnormal about our sexual intercourse. We laughed and joked about bondage. I think most people do. But he never expressed any such desire."

The WPC strenuously denied a suggestion by Mr Graham Boal, for the prosecution, that she was "des-

perately trying to protect him". "I'm telling the truth. I know these allegations are untrue", she replied.

The WPC, based in south London, went into the witness box yesterday afternoon to give evidence for her husband, a chef, aged 24, who denies raping seven women, indecently assaulting another, and attempting to rape a third.

She claimed her husband spent the night with her on some of the occasions he is alleged to have carried out rape attacks.

Answering questions from Mr Anthony Abridge, QC, for the defence, the woman, a born-again Christian, described meeting her hus-

band at a Baptist church in south London in 1979.

She began going out with him in November, 1981. They became engaged in May, 1986 and married the following August.

They settled down at the policeman's flat. In September her husband began going out for lone, night drives, the court heard.

"I was aware of this", she said. "I spoke to him about it. He said he wanted a bit of space. He wanted to get his confidence back. He wanted to have space for himself."

The WPC admitted she was concerned about his driving around alone. "I didn't like him going out. I was worried about his safety", she added.

Survey reveals women's dilemma

Feminism's happy legacy

Two decades of feminism have left most British women happy in their relationships and feeling that men treat them equally, according to a report released yesterday.

British women's priorities have changed, with more than half of working women questioned claiming that if faced with the choice they would not know whether to put their marriage or career first.

Most of the 4,000 women, aged between 16 and 45, who took part in the *Elle* magazine survey thought marriage was no longer the most important thing in their lives. Almost all, married or single, claimed they would happily co-habit with a man although most expected to get married. Only 1 per cent said they would give up their career after marriage.

The survey concludes: "There is now a generation of young women who know what they want, are prepared to work for it and have rejected the passive, desperate-to-

please mentality. They are happy with their emotional relationships and enjoy equal treatment from their partner."

But the findings contrast sharply with those of Shere Hite's book, *Women and Love, A Cultural Revolution*, based on a questionnaire sent to 4,500 women in the United States. Her work revealed that 98 per cent of American women were dissatisfied with their relationships. 92 per cent felt men treated them condescendingly, and 87 per cent claimed men did not pay attention when they raised serious issues.

Elle's survey found 88 per cent of British women are content with their present relationship, 81 per cent are treated equally by their men and 63 per cent of married women believe their marriage is the most important thing in their lives.

Paradoxically, British women felt fidelity was "very important" but half admitted

being unfaithful - a third of them with their present partner. When it came to housework, three-quarters of women said a man who did not share the load was not worth having, but in practice 13 per cent did all the housework, and half did most of it.

Most women felt confident discussing their sexual needs frankly with their partners, and 85 per cent said they had satisfactory sex lives, though one in seven admitted simulating satisfaction. The advent of Aids meant that of those who indulged in brief encounters, 79 per cent used condoms.

Of those surveyed, only 14 per cent were married, 26 per cent lived with a man, and 4 per cent were divorced or separated.

Only 7 per cent lived with a man and children, and 2 per cent were one-parent families.

Elle admitted that the proportion of single career-oriented women surveyed was high.

6.25% NET P.A. ON £500+	6.5% NET P.A. ON £5,000+	6.75% NET P.A. ON £10,000+	7% NET P.A. ON £20,000+
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DEPOSIT MIN 20% 50%	£1,425.76	£3,564.52	£1,425.76	£3,564.52	£1,425.76	£3,564.52
REPAYMENT PERIOD	12 MTHS	12 MTHS	24 MTHS	24 MTHS	36 MTHS	36 MTHS
FINANCE CHARGES	NIL	NIL	£461.35	£144.68	£860.60	£272.36
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M u r t h c h t h s i t C r i s s a g e s c h d e w i m b e c l i R r a n c h o f

T i s s u m C i u f a p

High-speed trains will link London to Channel Tunnel

By Rodney Cowton and Christopher Warman

British Rail is expected to announce tomorrow plans for a high-speed link between London and the Channel Tunnel.

The link, costing as much as £1.3 billion depending on which route is chosen, would not come into use until the mid-to-late 1990s, and will be the subject of detailed study over the next two years.

In Kent, the county council is planning faster economic growth, with more houses and development within the Green Belt to take advantage of the opportunities presented by the tunnel and the M25.

A public examination of the council's revised plans for 1991-2001, set up by the Department of the Environment, opened yesterday in Maidstone, where Professor Gerald Smart of University College London, and two government officials are scheduled to hear 82 submissions, including those from conservation groups who oppose the proposals.

Another project being considered by British Rail is a route from Ashford, crossing the Thames in east London to link with the east coast mainline to provide a through route to the North. The first London terminal for tunnel passengers

will be at Waterloo, but British Rail will also retain an option to develop a second terminal underground at King's Cross.

Eurotunnel, the company which will operate the tunnel, has criticized British Rail for what was seen as its inadequate response to the need for rail links, particularly in regard to the 145mph average speed at which tunnel trains will be able to operate in France, and the 60mph average speed of trains in Kent.

However, British Rail has stuck to its plans for the first phase of operations, and will spend more than £500 million before the tunnel opens in 1993 on rolling stock, the upgrading of rail tracks south of London and the terminal at Waterloo.

It has been reluctant to rush into massive investment because of an obligation to obtain a return of 7 per cent on investment, and doubts as to how quickly tunnel traffic will build up.

The projects to be announced tomorrow are the result of a year-long study into what facilities will be required after 1993, but the developments in Kent will require parliamentary legislation, which ministers are under-

stood to want completed well before the opening of the tunnel.

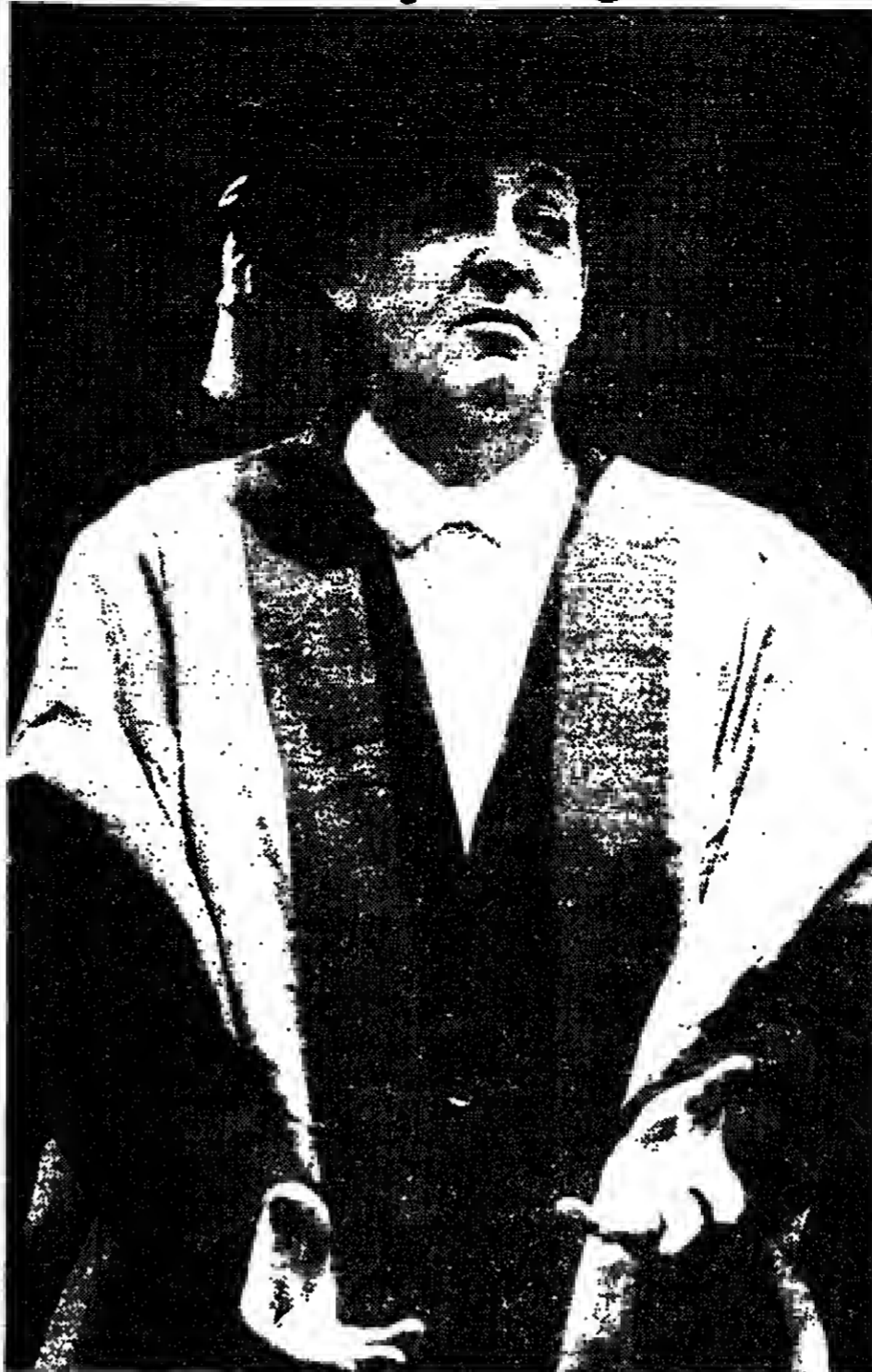
At the hearing in Maidstone yesterday, Mr Brian Briscoe, Kent county planning officer, emphasized that alterations to the county's structure plan were designed to strike a balance between the need for development and environmental factors.

He said that some representations would claim that the scale of proposed development would seriously damage the countryside, but he added: "The county council is very sensitive to the need to preserve these features, both for their own sake and recognizing that they contribute to the attraction of new investment, giving Kent its character. It is satisfied that such damage will not occur."

The Channel Tunnel will widen the North-South divide unless the Government finances improvements to rail communications, the North of England Regional Consortium said yesterday.

Immediate action was necessary if the North was not to lose out on the benefits the Channel Tunnel would bring, with the electrification of the Midland main line to Sheffield being a priority.

McCartney's high note



Paul McCartney, the former Beatle, wearing a scarlet gown and black velvet doctor's bonnet with yellow tassels as he receives an honorary doctorate at Sussex University, Brighton, yesterday.

McCartney was one of 15 chosen from more than 100 nominees by a 10-member committee of university dons and officials to receive an award. Others included Miss Anita Roddick, who founded the first of her Body Shop chain of stores in Brighton 12 years ago.

The musician, who will be entitled to call himself Dr McCartney and place the letters Hon D Univ (Sussex) after his name, was presented with the degree by Lord March and Kinrara, the Chancellor, because of his contribution to music and his close links with Sussex.

McCartney, aged 46, and born in Liverpool, lives with his wife and four children on a 160-acre forest estate near Rye, East Sussex.

He joined 1,200 students at the degree ceremony at the Brighton Centre. His gown, trimmed with aquamarine lapels, was teamed with a white bow tie and black suede shoes.

Mr Geoff Ivey, a university spokesman, said: "Paul will be allowed to call himself Dr McCartney if he wishes to as he has become a doctor of the university, 'Honoris Causa'."

"He has given pleasure to millions over the years and is a very distinguished modern composer. He also has lived in our county for many years and we have come to think of him as an adopted son of Sussex", he said. Others to have been awarded honorary degrees by the university include Lord Olivier, Albert Finney, Sir Yehudi Menuhin and Noel Coward. (Photograph: Roger Bamber)

Food poisoning is now at epidemic level, report says

By David Nicholson-Lord

Food poisoning has reached "epidemic" levels in Britain and become endemic in the food production system, it was claimed yesterday.

Despite advances in technology, the incidence of food poisoning has been climbing steadily since the war and has doubled in the past 10 years, reaching a record of more than 21,000 cases last year, according to the London Food Commission.

The commission, an independent research organization set up in 1984, published a guide, *Food Adulteration And How to Beat It*, yesterday to coincide with the launch of a food quality charter calling for a 10-point action plan to improve British food, including the reduction of additives and pesticides and farm fertilizer residues.

Ms Julie Sheppard, a science policy adviser and one of the report's authors, said: "We have created almost ideal conditions for the growth of pathogens throughout our food-producing and distributing system."

"At the moment we are only having to contend with

Salmonella but we are highly vulnerable should new and more deadly strains of bacteria develop in the future."

A leading member of a Government advisory committee also publicly attacked Mr John Gummer, the Minister of Agriculture, and claimed the Government was trying to play down the threat to public hygiene represented by *Listeria*, a bacterium found in chilled convenience food and responsible for 500 cases of poisoning and 150 deaths per year.

The commission's charter calls for better enforcement of food hygiene standards, more information for consumers and greater research into hazards. It says Britain lags behind other nations in safety standards and is the "sick food" producer of Europe, threatening to drag the EEC down to its own level when policies are harmonized in 1992.

According to research by the commission, 43 per cent of fruit and vegetables have detectable pesticide residues. *Food Adulteration and How to Beat It* (Unwin Paperbacks; £4.95p).

GCSE board attacks critics

By Douglas Broom and Sarah Thompson

A GCSE board launched a fierce attack yesterday on critics of the new examination, asserting that the maintenance of standards was its top priority.

The Southern Examining Group, whose examinations have been taken by half a million fifth formers this summer, denied that results would be "massaged" to hide any shortcomings in the GCSE.

Its official spokesman, Mr George Turnbull, said: "We are not in the position of having to make the statistics look better or worse than in previous years."

"Our only task is to make sure that the standards are the same."

"This myth that the top 10

per cent of candidates automatically get an A is emphatically not the case. It is a question of maintaining standards however many people qualify for a particular grade."

The examination papers would be marked against national grade criteria and checked with a library of former O level and CSE scripts to ensure that standards set in previous years were maintained.

Ten thousand examiners are marking pupils' work in more than a hundred subjects. The SEG says it sent out 3,750,000 examination papers to schools — a volume of paperwork weighing more than 100 tons.

More than 700,000 pupils

took the new exam in England, Wales and Northern Ireland this summer and the first results are expected to be published on August 24.

Teachers should be trained to recognize the ways children from different ethnic backgrounds react to similar situations, says the Assistant Masters' and Mistresses' Association in its evidence to the Government's inquiry on school discipline.

Teachers in all types of schools report that discipline is becoming increasingly difficult to maintain and the association advocates greater use of suspension and withdrawal units and "contracts" of good behaviour already pioneered by the National Association of Headteachers.

Advertisement

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For the sake of Cyprus, we hope you will add your name to ours...

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- DR. RODERICK BEATON
- LORD NICHOLAS BETHELL
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- THE RT. HON. SIR BERNARD BRAINE
- LORD BROOKS OF TREMORFA
- EMERITUS PROFESSOR ROBERT BROWNING
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- MRS. BARBARA CASTLE
- LORD CHALFONT
- ANN CLWYD
- HARRY COHEN
- PROFESSOR NICOLAS COLDSTREAM
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- KEITH VAZ
- PROFESSOR GERALD WINTEN
- THE HON. C.M. WOODHOUSE

...before it's too late.

A new generation is growing up in Cyprus who have never experienced how Greeks and Turks can live together in peace. The island has been sadly divided now for 14 years. This benefits no-one, yet attempts to solve the

problem have all been without success. The new President of Cyprus, George Vassilion, has agreed to meet the leader of the Turkish Cypriots, Rauf Denktash, but even if negotiations start this would only be the beginning.

Both communities have understandable anxieties. Trust and confidence needs to be built. This search for a solution deserves every encouragement before the opportunity is lost — possibly for ever.

All-party report on low-income statistics MPs accuse Government of trying to hide poverty

By Martin Fletcher, Political Reporter

Government plans to change how poverty in Britain is measured would cut the politically embarrassing figures "at a stroke" without adding a penny to anyone's income, a leading all-party Commons committee disclosed yesterday.

In a unanimous report, the Tory-controlled social services committee said it was not convinced that there were sound methodological reasons for making the change.

It accused the Government of having progressively reduced the amount of publicly available information on poverty levels since 1979.

The report will be seized on by the Opposition, which has

repeatedly accused the Government of "fiddling" unemployment figures, and which has consistently maintained that government policies have created two nations — the haves and the have-nots.

Mr Frank Field, the committee's Labour chairman, said it was vital that there was reliable information on the number of people on low incomes so that the Government's claim that all sections of society would benefit from its economic policies could be assessed.

So determined was the committee to have this information that it would collect it itself if the Government refused to do so, he said.

The report noted that the

number of people on low incomes had risen from six million in 1979, when the Conservatives took power, to 9,400,000 in 1985, the latest figures available. Poverty figures that were previously published annually were now published every two years.

The Government was unhappy with the figures because they showed relative rather than absolute poverty, being based on the number of people with incomes close to or below supplementary benefit levels. It argued that by raising supplementary benefit under this yardstick, the number of poor automatically increased.

In March the Government announced a new method of compiling statistics. In future

it would provide data on the basis of low-income households rather than individuals eligible for benefits, and would concentrate on relative changes in the living standards of the poorest sections of society, instead of numbers.

The report says because the poor sometimes live with the better-off, the effect of using households as the basis for calculation would be to cut at a stroke the recorded numbers on low incomes. However, "not one person's income will be increased as a result of the proposed methodological changes".

Social Services Committee: Families on Low Income. Low Income Statistics (Stationery Office: £4.30).

Court to rule on Post Office briefings

By John Spicer, Employment Affairs Correspondent

A dispute over what the Post Office sees as a challenge to its right to talk to employees may be decided in the High Court today amid fears that legal action against the postal workers' union could lead to a nationwide confrontation.

Lawyers acting for the Post Office are seeking an injunction against the Union of Communication Workers to force it to withdraw an order telling its 120,000 postmen, postwomen and clerks not to attend monthly "team briefings".

Mr Bill Cockburn, managing director of the Post Office's letters division, sees

the instruction as a breach of contract and an attempt by the union to stop managers and supervisors communicating with their staff. "The instruction not to attend is totally unacceptable and in our view is outside the law", he said.

The Post Office introduced team briefings, a concept developed by the Industrial Society, to keep staff up to date during a period of rapid change. It was accepted by the union's national leadership — its general secretary, Mr Alan Tiffin, is a member of the Industrial Society's council — but was

rejected at the union's annual conference in May.

Last week union branches received circulars telling members to boycott the briefings. The union claims the briefings were being used to brainwash staff into accepting contentious work practices.

The Post Office sought the injunction from Mr Justice Auld on Friday, but the judge adjourned the hearing, expected to be held in chambers, until today so that more evidence could be put before him.

Royal nose out of joint



Queen Victoria sits atop her memorial outside Buckingham Palace, with her two-year-old "nose-job" still looking the worse for wear. The nose was recast for the wedding of Prince Andrew and it has remained there since, in

stark contrast to the rest of the statue. It will take some years before the join disappears on the statue of the queen, once described as "a lady of many parts". (Photograph: James Gray)

'Music village' inquiry starts

A plan to build a retirement village for music lovers in the grounds of the mansion where Sir Hubert Parry composed "Jerusalem" was described yesterday as a unique, exceptional and exciting venture.

Mr Michael Harrison, QC, said at the start of a public inquiry into the scheme that the building of the retirement complex would finance the restoration of the seventeenth-century Highnam Court, near Gloucester, and its historic water gardens.

Mr Harrison was representing Mr Roger Smith, a conductor, who owns the Grade One listed house. Mr Smith is asking the Secretary of State for the Environment to grant outline permission for 300 apartments in the grounds. He also wants permission to convert the house into an 80-bedroom hotel and to build an opera box seating 700 people.

The scheme is supported by Tewkesbury Borough Council, but opposed by Gloucestershire County Council, English Heritage, Highnam Parish Council and a "Highnam Says No" action committee.

The inquiry continues today.

Ski inquiry

Councillors in Berkshire yesterday agreed to hold an inquiry into whether teacher supervision was adequate on the skiing trip in which four teenage pupils died in Austria in April. Verdicts of misadventure were recorded at the inquest.

PC remanded

Police Constable Mark Springall, aged 26, of Wells, Somerset, was remanded until July 19 at Bow Street Magistrates' Court yesterday, charged with making illegal applications for nearly 5,000 shares in British Gas.

Libel damages

A relative of Michael Ryan, the Hungerford killer, is to give a share of "substantial" libel damages awarded in the High Court yesterday to the town's appeal fund. Mr Robert Hyde received an undisclosed sum from the *Sunday Mirror*.

Case dropped

A charge of assault against Stratford, Johns, aged 62, the actor, was withdrawn yesterday by his wife Nanette, aged 52, at a one-minute hearing at Wimbledon Magistrates' Court, south-west London.

Imperial to reduce number of tobacco brands by 60%

Are you saying goodbye to an old friend?

23 famous pipe tobaccos to be cut.

It's always difficult, when you have to say goodbye to an established tobacco you've come to rely on. Fortunately we can help cushion the blow — we'll not only tell you which tobacco from our wide range smokes most like your current favourite, we'll also give you a free 5g sample.

And as making a new friend is usually a gradual affair, there's a 50p voucher off your next purchase as well, to help you give the tobacco a longer trial.

To: Rothmans (UK) Ltd. (Pipe Tobacco), Bankfield Road, Tyldesley, Manchester M29 8QH.

I've just had to say goodbye to an old friend; please help introduce me to a new one. I enclose an empty packet from the pipe tobacco I've been smoking. Please match its smoking qualities.

My old brand is _____

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I am a pipesmoker aged over 18. Please allow 28 days for delivery. Offer closes 30th September 1988. Only one application per household. Offer limited to UK.

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ROTHMANS — BRITAIN'S WIDEST RANGE OF PIPE TOBACCOS

River polluters to be curbed

By Pearce Wright, Science Editor

Tougher laws to clean Britain's rivers are to be given to a new National Rivers Authority. Automatic protection provided to many major polluters under the existing Control of Pollution Act is to be abolished.

Details of stronger powers to prosecute offenders were published yesterday by the Department of the Environment. Tighter laws are considered necessary after studies showed that more than 20 per cent of sewage works last year made discharges above permitted levels.

The new measures will form

part of the Bill to be introduced by the Government later this year for privatization of the water authorities. Recommendations for better protection of rivers come in a response by the Government to the House of Commons Environment Select Committee's report on pollution of rivers and estuaries.

Lord Caithness, Minister of State for the Environment, said yesterday: "The water environment is under increasing pressure from competing demands of water supply, industry, leisure and recreation. In some areas

pollution is rising, and we need to protect our priceless common inheritance.

One of the prime concerns is that in Britain more than 60 per cent of drinking supplies come from rivers and reservoirs.

The clean-up programme in the report has five main elements, including moves to persuade the water authorities to complete a four-year long, £700 million sewage treatment works on schedule, and removal of special protection for farmers over agricultural pollution.

Staff cuts in science 'muddled'

By Anatol Lieven

Scientists are predicting that British oceanography will suffer severely because of reductions in staff announced by the Natural Environment Research Council yesterday.

Institutes controlled by the research council will lose about 160 posts by April next year, half of them through voluntary redundancies and natural wastage.

The research council has ordered the reductions because of cuts of £2.5 million over the past three years in its grant from the Department of Education and Science, but the Institute of Professional Civil Servants called the cuts "muddled, unnecessary and deeply damaging to science".

The Government has encouraged the council to seek more income from research contracts and, although it has responded, a spokesman said that government departments, which are responsible for two thirds of contracts, were cutting back too.

One field to be cut is commercial instrument production, which has been generating a small profit but in which the council now has no money to invest. One of the research centres to be affected is the Institute of Oceanographic Sciences at Wormley, Surrey, which is seen as vital to oceanographic research.

Dr John Harvey, of the East Anglia University, said: "Oceanography is a big science: it involves major programmes and investments and needs a national institute to co-ordinate them".

He is concerned that cuts in oceanography may hinder attempts to understand what is known as the "greenhouse effect", the gradual warming of the earth's atmosphere, marked by the fact that the four years with the hottest world average temperatures in the past century have all been in the 1980s.

The research council said it was "trying to concentrate remaining resources on areas of science with high social and economic benefits", but one leading scientist at Wormley claimed that the cuts were part of a tendency by the Government to cut "vital long-term research where there's no immediate pay-off".

Great Yorkshire Show Call to research crop energy

By John Young, Agriculture Correspondent

The Government should finance a full-scale research programme into potential industrial uses for crops instead of spending money on "set-aside" and diversification schemes to encourage new uses for surplus farm land, a National Farmers' Union official said yesterday.

Mr John Collier, chairman of the West Riding branch of the union, said one of the lessons to be learnt from the Chernobyl and North Sea oil rig disasters was that the world was demanding its energy on the cheap.

Attention paid so far to permanently renewable sources of energy had been "woefully inadequate". The growing of oil and starch-based crops as an industrial feedstock and the fermentation of cereals and sugarbeet

could be made economically attractive, and ultimately essential, when oil ran out.

Speaking at the Great Yorkshire Show in Harrogate, Mr Collier said that British farmers were under siege from declining incomes and from environmental pressure groups.

Excluding the value of their land, some 16 per cent of all farmers had liabilities in excess of their assets. In the past, they had been able to escape the price-cost squeeze by producing more, but now that escape route was closed because they were already producing too much. "We are being neglected by Government, and that is hurtful," he said.

Mr Derek Welford, chairman of the union's North

Riding and Durham branch, forecast that few farmers would be tempted by the set-aside scheme because payments were too low. He could only suppose that the Government was relying on other EEC countries to reduce their production by devising more effective schemes.

Predictions that food prices would rise as a result of the North American drought were misleading. Manufacturing and distribution costs of the food industry were so much higher than the price of the raw material, that a few pounds on a tonne of grain were insignificant.

But manufacturers had been quick to raise the price of animal feeds, which livestock producers were unable to pass on to their customers because the market was over-supplied.

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Who & Who wins most awards?

Creative Awards League Table

	TOTAL POINTS 1983-1987
1 Saatchi & Saatchi	1217
2 Boase Massimi Pollitt	810
3 Collett Dickenson Pearce	725
4 Abbott Mead Vickers SMS	614
5 Lowe Howard-Spink	525
6 Gold Greenlees Trott	397
7 Bartle Bogle Hegarty	394
8 J. Walter Thompson	292
9 Leagas Delaney	285
10 WCRS Mathews Marcantonio	264

"Saatchi & Saatchi's position as Britain's top creative agency has strengthened remarkably over the past year. Once again it heads Campaign's league table of the top 30 award-winning agencies, but this time it is by a much greater margin. Last year Saatchi's points score put it 29 per cent ahead of its nearest rival. This year the difference is 50 per cent. It is hard to see how any agency could close such a gap for several years."

Campaign 24th June 1988

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Who & Who wins most new clients?

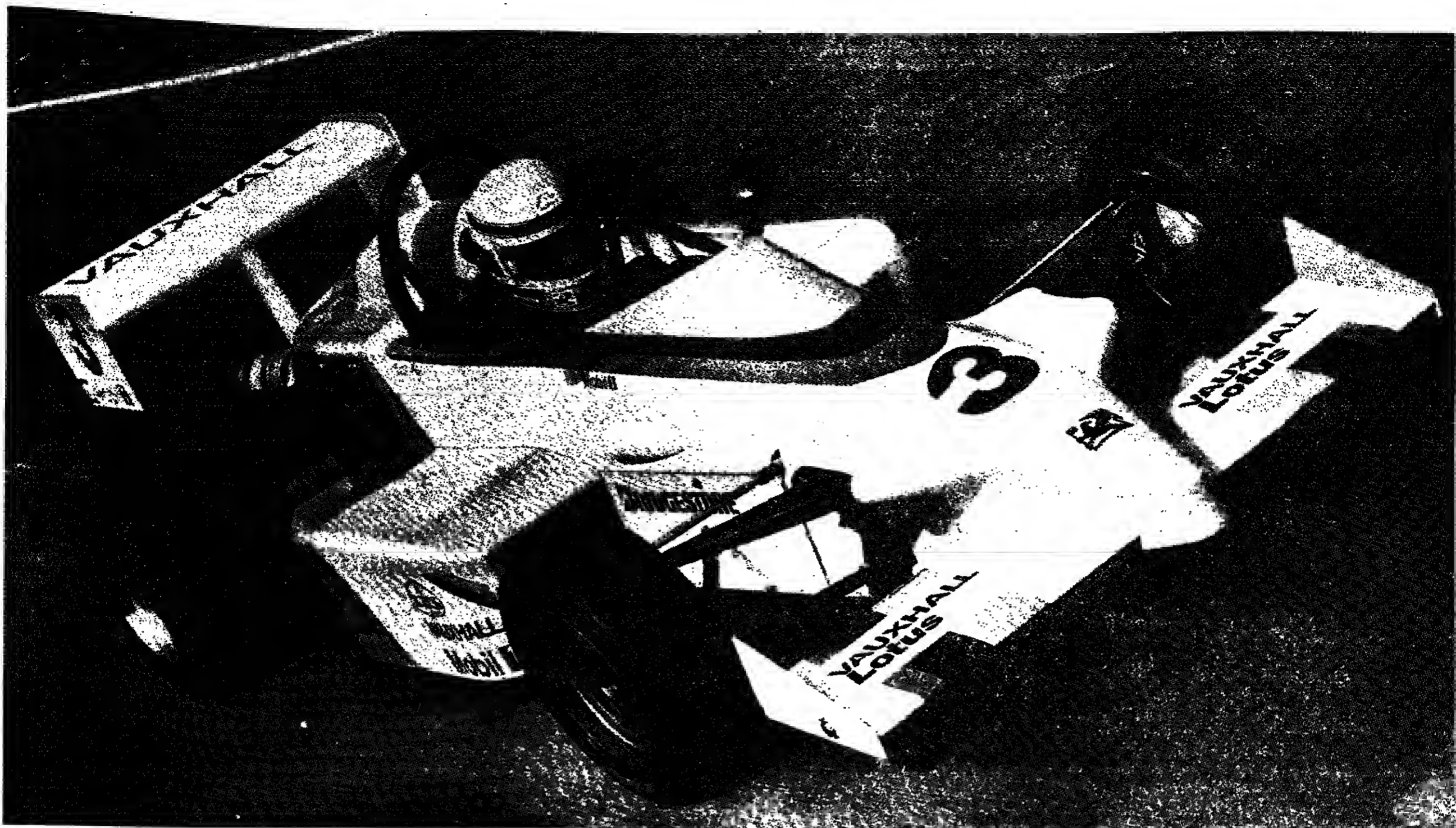
New Business Gains 1988

	NET NEW BUSINESS GAINED (£m's)
1 Saatchi & Saatchi	81.6
2 Young & Rubicam	28.6
3 KHBB	27.4
4 J. Walter Thompson	20.5
5 Abbott Mead Vickers SMS	17.0
6- Ayer Barker	16.5
6- Collett Dickenson Pearce	16.5
8 Allen Brady & Maish	16.0
9 D'Arcy Masius Benton & Bowles	14.5
10 Grey	13.5

"An outstanding year, even by the form captain's usual standards. Even for an agency of Saatchi & Saatchi's size, winning £60 million in new billings is no mean feat. Among the most notable new accounts was ICI's £20 million worldwide corporate advertising, which it won in a battle of the giants with J. Walter Thompson. Further coups were \$18 million-worth of pan-European business from Gillette and the £9 million launch of Abbey National's financial services."

Campaign 26th February 1988

Thank-you to all our clients, old and new, who have helped us get better as we got bigger.



THE NEW 16 VALVE ASTRA GTE. (AROUND TOWN WE RECOMMEND THE 4 SEATER VERSION.)

The car you see above is a powerful animal.

It was developed by Vauxhall and validated by Lotus, to race in the newly-formed Vauxhall-Lotus Challenge.

It can accelerate from 0-60 in a little over 4 seconds. And on full throttle, it's capable of a breathtaking 161mph.

The immense power comes from a completely new 16 valve 2.0 litre engine.

The same engine, in fact, that powers the car you see below. The new 16 valve Astra GTE.

The GTE is, of course, more refined than its racing cousin. A roof, two doors, four seats, stereo.

But have we sacrificed performance for comfort?

Hardly. Sequential fuel injection will rocket you from 0-60 in just 7.3 seconds. Put your foot down and its 156hp could pull you along at 138mph.

True, up against its racing stablemate it would almost certainly come second.

But in the eyes of Car magazine, it's an outright winner.

They describe its acceleration as 'amazing'. And its engine, they say, is 'the most eager you'll encounter this side of a Porsche.'

High praise indeed.

For the road, we've also worked on the Astra's handling ability.

We've given it a new 5-speed close-ratio gearbox to make slick gear changes even slicker.

We've improved braking by adding solid rear disc brakes to the ventilated front discs we have already.

And we've modified the chassis for even better stability on all road surfaces.

However, you'll only appreciate these differences when you get behind the wheel.

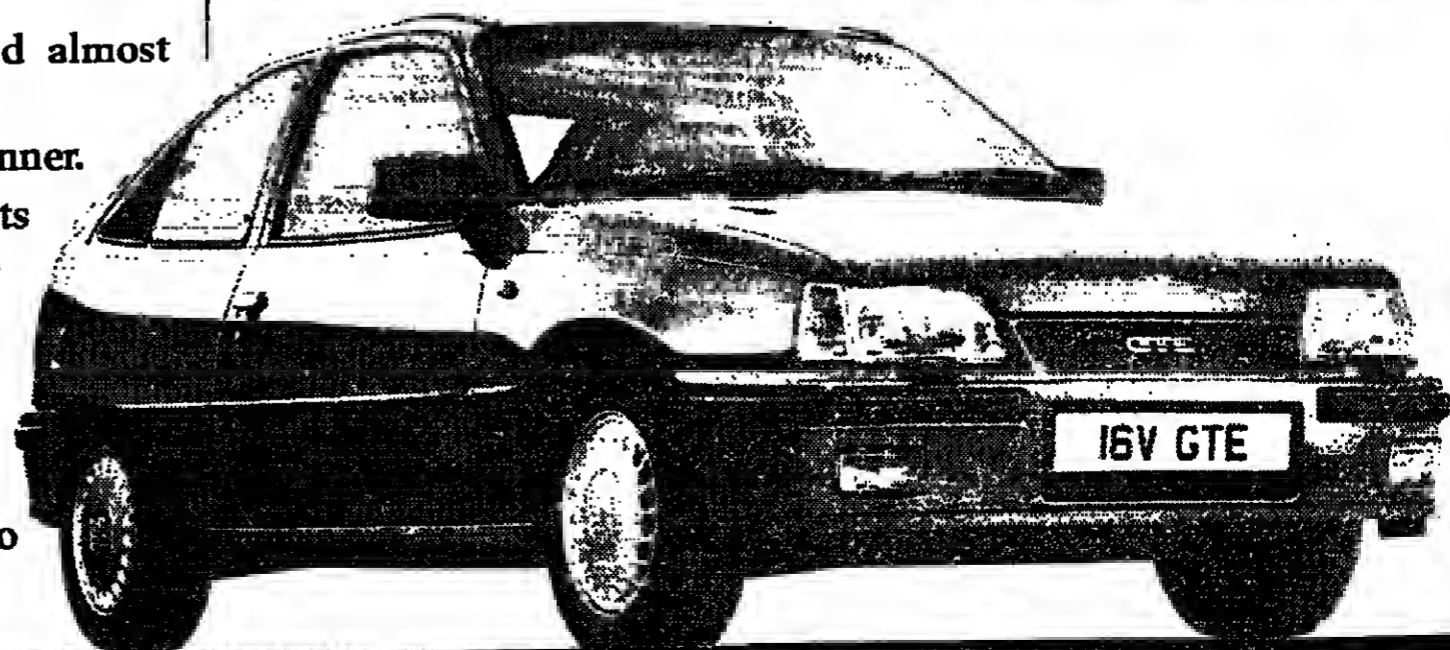
To look at, the GTE is as elegant as ever.

You may well spot the discreet 16 valve badges on the rear tailgate and front airdam. And a closer look might reveal the twin rectangular exhaust pipes.

But the real beauty in this beast lies beneath the bonnet.

The new 16 valve Astra GTE. £11,776. For further information, call 0800 400 493.

THE 16 VALVE ASTRA GTE.

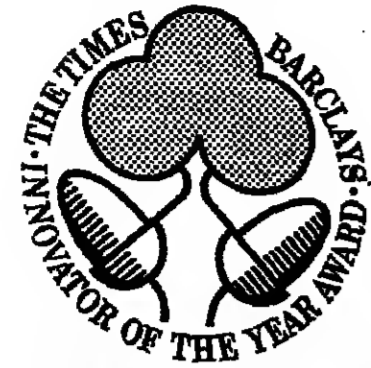


VAUXHALL. ONCE DRIVEN, FOREVER SMITTEN.

VAUXHALL IS BACKED BY THE WORLDWIDE RESOURCES OF GENERAL MOTORS. CAR SHOWN: ASTRA 16V GTE. PRICE £11,776 INCLUDES CAR TAX AND VAT, BUT EXCLUDES DELIVERY AND NUMBER PLATES. PRICE CORRECT AT TIME OF GOING TO PRESS. PERFORMANCE FIGURES AND QUOTES FOR THE ASTRA 16V GTE FROM "CAR" MAGAZINE MAY EDITION. ALL OTHER FIGURES MANUFACTURER'S DATA.

SPECTRUM

A year in the winning story of bubble squeezers



Competition is on again for *The Times*-Barclays Innovator of the Year Award. George Hill talks to some of last year's crop of entrants

There was an irony in the bubbles that suffused the champagne which flowed last year when Sylvia Barton, managing director of Hi-Tec Metals R & D Ltd, heard that her company had won the Innovator of the Year Award. For she has devoted her career to the elimination of bubbles - if not from champagne, then from high-precision metal castings with many applications in aerospace and other technologies.

"Bubbles are the enemy," she says, a diminutive red-haired figure hurrying among the machines. "You never know where they may form inside a casting as it cools and weakens it. We have developed a system of squeezing the molten metal in the mould, to produce cast components which are guaranteed bubble-free. The results are comparable in strength to forged ones, at a great saving. We can put carbon-fibre reinforcements inside the casting, making it even stronger. We believe our work is as advanced as anything in Europe."

Hi-Tec Metals, operating from a

small plot in an industrial estate at Chandlers Ford, near Southampton, is typical of the kind of enterprise which the Innovator of the Year Award was set up to encourage. The award, sponsored jointly by *The Times* and Barclays Bank, carries a prize of £10,000 and a display stand at the annual Technart Exhibition staged at the National Exhibition Centre in November. And this year, the runner-up will receive £2,500, as well as space at the show.

"We only had a week to get our display together," Barton says. "But it was a tremendous experience. It sharpened us up and made us think seriously about publicity for the first time. It generated a lot of interest."

The company intends to be at Technart again this autumn. The award was established for concerns which have come into being in the last three years as "spin-offs" from academic, government or commercial laboratories, to exploit their technological research or expertise. Hi-Tec Metals



Winning partnership: Sylvia Barton and her husband, Professor Geoffrey Chadwick, at work in the Hi-Tec Metals research unit at Chandlers Ford

spun away from Southampton University in 1984, when a contract came up that was too big to be handled in the university's laboratories. Barton provides the trained managerial skills and her husband, Professor Geoffrey Chadwick, provides the technological knowledge as a consultant, while continuing to teach.

"We have a very good symbiotic relationship with the university," Chadwick says. "The fundamental research goes on there, and we can do the applied side here."

Two of the company's 10 workers have PhDs and a third is about to submit his thesis for another

Two major research contracts, one with a consortium supported by the Department of Trade and Industry, and the other (which started earlier this year) with companies from five countries under the aegis of the European Commission, make up the main part of their business.

Many entrants for last year's award involved innovations in the field of computers. Last year's runner-up, Codus Ltd, was created as an independent company in 1985 by Dr Donald Radley, of the Institute of Information Technology in Sheffield. It is, in effect, an electronic index, enabling subscribers to call up the latest

information on the specifications and test performance of electronic components on the international market. British clients include Rolls-Royce and British Telecom, and recently the company notched up its first sale outside Europe.

"The award certainly adds to our credibility in the market," Radley says.

Innovation is not, of course, automatically rewarded straight away by orders. Most of last year's six winners and short-listed entrants are well short of euphoria over their business progress since then, although none is doing worse than steadily plugging along.

Dr Lyndon Owen, of Styx Tech-

nology, Romsey, Hampshire, voices a common lament when he says a major constraint on expansion is the difficulty of finding capital: this was a problem that Barclays also identified and set out to correct with the creation of its High Technology Team and the decision to sponsor the award.

Owen's company has developed a variety of data transmission systems, including one which makes it possible to transmit information around an office on existing mains wiring.

Bob Moorhouse, of Moorhouse Technology, based in the Mechanical Engineering Department of Birmingham University, feels

HOW TO ENTER

The *Times*-Barclays Innovator of the Year Award 1988 is a competition for the most viable business plan from researchers, engineers or technicians setting up new technological "spin-out" companies to exploit their expertise or research. The competition is limited to companies set up on or after July 1, 1985, and entries must arrive no later than September 16, 1988. Entry forms and full details from: Andrew Cavell, Manager, High Technology Team, Barclays Bank PLC, 54 Lombard Street, London EC3P 3AH.

more bullish. His company - whose entire staff consists of himself and his wife, Christine - has risen from a turnover of zero to £10,000 in a single year. It is a pioneer in research into forming components from tubes by pressure.

The company which has apparently come along fastest in turnover terms is another innovator in nuts and bolts. Crocus Ltd, of Stockport, run by Gordon Humphreys, produces what he calls a "mega-Meccano" for customers to assemble into industrial robots for performing complex operations. Crocus has created a turnover of almost £1 million in 15 months.

Thirsting for a new dawn

In the week that Orangemen take to the streets, Paul Vallely meets a growing number of ordinary people who are building bridges for peace

There can be bravery in drinking tea. Anna Fowler demonstrated this on Sunday when she set up a table in the Garvaghy Road and laid out an impressive spread of cakes and sandwiches for a small group of Catholics and Protestants.

The Garvaghy Road in Portadown is potentially the most volatile of Northern Ireland's many flashpoints in this week when the Orangemen traditionally turn out in large numbers to march the streets. Mrs Fowler's aim was, as it has been on similar occasions for the last two years, to offer an alternative to the tribal triumphalism which surrounds the Twelfth of July, the anniversary of the decisive victory of the Protestant King William over the Catholic King James.

On the Sunday before the Twelfth, Fortadown members of the local Orange Lodge proclaim the continuing Protestant ascendancy in the province by marching through the streets, including the one flanked by estates which house 6,000 working-class Catholics, 91 per cent of whom are unemployed. Local Catholics respond by staying at home behind closed doors or by lining the streets to jeer and sometimes throw stones.

But Mrs Fowler has devised a new response. Her street party is for a small group of Catholic and Protestant friends which she has built up over the past two years of organizing community events and non-sectarian religious meetings in the area. If the resulting scene is faintly ludicrous as the stern-faced Orangemen march by, then

that is what she intends. "If they see us as ridiculous then maybe they will turn the same gaze upon themselves."

In the event it all passed off without incident. The protesters were moved firmly but gently off the road just before several hundred Orangemen, flanked by more than 1,000 police and soldiers and 90 armoured Land-Rovers, marched down the road... and Anna Fowler's gesture went largely unnoticed.

Yet that was appropriate enough. Such is the fate of hundreds of small attempts at reconciliation which are made every day in a province whose name has become a perverted synonym for fear, hatred and entrenched bigotry.

For the average newspaper reader on the British mainland an almost daily diet of perfunctory-recorded bombings, random sectarian murders, and attacks on police and Army patrols creates an image which is only one dimension of life in Northern Ireland. Most people in the province carry out a daily routine which wilfully ignores such a reality. But a significantly large number of local people are engaged in an unspectacular yet unrelenting attempt to build bridges which will create a new reality in the troubled community.

The tiny, dense print of the *What's On* column in the *Belfast Telegraph* is on some days a miserable index to the pain of life in the city. On one night alone there were meetings advertised for the Tranquilizers help group, the Depression self-help group, the Agoraphobia Society, Gamblers Anonymous. Over-eaters Anonymous, and the Northern Ireland Widows Association.



Turning the tables: Anna Fowler pours tea as she and her friends await the Orange parade

'If they see us as ridiculous maybe they will gaze upon themselves'

But buried among them was notice of an open evening at the Columbanus Community of Reconciliation.

Columbanus was an Irish missionary in the days before the Protestant schism. The community which has taken his name consists of a Catholic priest, a Church of Ireland minister, two Anglican nuns and a Presbyterian laywoman. They live together in a large house in north Belfast.

The community does not actually do anything. Father Michael Hurley, a Jesuit, told the handful of curious local people who turned up for the evening. Each member is engaged separately in social or religious work elsewhere in the city. But the simple act of living under one roof, unremarkable to many other contexts, is in Belfast an eloquent statement in itself. Indeed anything more dramatic might prove counter-productive.

What is common to all of those engaged in the dozens of reconciliation groups through-

out Ulster is the conviction, firmly rooted in Christian theology, that before structural changes can be made to create a more just and peaceful society there must come changes in the way individuals respond to one another.

It is in Corrymeela, a rambling old country house set in splendid isolation on the wild north Antrim coast, that the notion finds its most complete expression. The community there was established 23 years ago by an ecumenical group of students from Queen's University, Belfast, on a wave of Sixties liberalism. But in 1971, after the massive upturn in IRA violence which followed the introduction of internment without trial, it threw open its doors to the homeless and psychologically dispossessed from both sides in Belfast. Since then it has acted as a haven for thousands of the victims of the Troubles.

"In the past the two main

religious traditions have just acted as chaplains to the two opposing groups. Often church leaders have actually exacerbated the problem," says John Morrow, a Presbyterian minister and the leader of the community. "The church's job is to change the atmosphere so that a new kind of politics can flourish."

Today there are dozens of individuals working for reconciliation in communities throughout the region who were first schooled at Corrymeela. They have pioneered initiatives in better housing, fairer employment practices, integrated education and in youth work. Organizations working on behalf of prisoners' wives or those in mixed marriages have emerged.

But though in one corner of the Corrymeela community last week academics from the Centre for Conflict Studies at the University of Ulster could be overheard debating the finer points of the Anglo-Irish Agreement, there is still a firm sense that basics must be

adhered to. Elsewhere in the community's small complex of buildings were families with handicapped children - Catholic and Protestant, but united by poverty as well as disability - experiencing what was for some of the youngsters their first seaside holiday.

"The premise of the place is that people share their experiences," Morrow says. "In the end things are not settled by argument but by coming to an understanding of the position of other people, which includes learning how they live with the pain which we have helped create. By living together people also learn that real change does not spring out of intellectual debate but comes from the reality of living together as a community."

But there is a price to be paid, as the community's adventure playground poignantly shows. A plaque there dedicates it to Sean Armstrong, a friend of the community who was assassinated in West Belfast, apparently because his youth programmes were too successful in drawing young people away from paramilitary youth organizations.

The steady bravery of many of the province's reconciliation workers is impressive. In Londonderry, a peace group whose members consist of ex-paramilitaries from both sides regularly confronts terrorists over their activities. In the fiercely loyalist Springmount area, the Rev Timothy Kinahan, an Anglican priest who is a member of the ecumenical Cornerstone Community, insists on being accompanied by the local Catholic priest when calling on the families of those who have been killed for sectarian reasons. He has also conducted an outspoken campaign against racketeering by Protestant paramilitaries in his parish.

Every day there are dozens of less dramatic examples. "It is not the fear of being attacked by the other side or of being manhandled by the police which bothers them the most," says Father Brian Lennon, a member of a small Jesuit community which lives in an ordinary council house off the Garvaghy Road and is heavily involved in promoting contact between local Catholics and Protestants. He was speaking of Anna Fowler and her fellows.

"Their main fear is of the sneers or contempt of the hard-liners in their own community. Facing up to that is what takes the real courage."

TOMORROW

Anodyne divine or soothing healer? On the eve of a potentially divisive Lambeth Conference, *The Times* profiles the Archbishop of Canterbury

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Henry Gee

SCIENCE REPORT

Mussels: a strong whiff of success

Shellfish that detect pollution are the subject of a worldwide environmental protection initiative which could contribute a great deal to global pollution control. The International scheme, called the Global Mussel Watch, is being coordinated from the University of Maryland by Professor Ed Goldberg of the Scripps Oceanographic Institute near San Diego, California.

Although the project is still in its initial stages, the intention is to make the use of biological pollution detectors into a more scientific practice than at present. Biological detectors are already widely used in the oil, gas, wastewater and nuclear power

industries to detect waste leakage, but little is known about how they respond to pollutants. Such information could lead to the use of mussels in a powerful worldwide system to monitor the origin, spread and build up of wastes of all kinds.

Most marine ecologists agree that mussels and other bivalve shellfish are the best biological pollution detectors because they feed by gently filtering particles from sea water through their gills, which thus accumulate sewage, radioactive and toxic waste in concentrations far above the low ambient background levels of the open sea. Because mussels are living organisms,

researchers can detect which substances are likely to be most harmful to life; a sick mussel is thus the sign of environmentally harmful pollution. However, they are very tolerant of most pollutants, and can tolerate concentrations of poisonous substances that would kill many less hardy creatures.

As pollution detectors, mussels are particularly useful because they are common worldwide large beds of them are familiar sights on the seashore. This means they can be gathered and analysed with no threat to mussel populations. It also means that comparable data can be gathered from different parts of the globe. To

compare the effect of a pollutant on mussels with the effect on other shellfish such as cockles is of relatively little use, because the different species may not respond to different pollutants in the same way.

Mussels are veterans at detection, although the use of other species such as fin fish is also common. Oil companies have long appreciated the value of mussels for spotting leaks from oil installations, and water authorities use them to warn of excess levels of sewage in lagoon waters. Mussels and other sea-bed molluscs are constantly sampled by researchers at the Sellafield nuclear reprocess-

ing plant on the coast of Cumbria, in monitoring discharges of radioactive material into the Irish Sea.

Researchers from the Ministry of Agriculture, Fisheries and Food use the same technique, but they tend to favour cockles over mussels. Shellfish of all kinds are so abundant on the Cumbrian coast that researchers do not need to plant any more. But many marine laboratories take a more scientific approach: caged molluscs are monitored in conjunction with native molluscs to find out how particular animals respond.

John Farrington, of the Woods Hole Oceanographic Institute in Massachusetts,

who is one of the researchers involved in the Global Mussel Watch, says it will start with a pilot study of pesticide pollution in the Southern Hemisphere. Researchers will measure the levels of chlorinated pesticides to compare them with the more strictly controlled pollution levels in the Northern Hemisphere. The survey is backed by various United Nations agencies concerned with health and the environment and could determine, for example, the origins of pollutants in the food chain and in human breast milk.

WEDNESDAY PAGE

What exactly will the parent-governor be expected to do? Betty Jermyn explains their new, exacting role

The ruling class

This week the Department of Education and Science begins its press campaign to encourage parents to become school governors, with a series of advertisements in women's weekly magazines (because, a spokeswoman says, "mothers may be more concerned about their children's education. And men read women's magazines..."). The department's recent leaflet, widely distributed to public libraries, Post Offices and schools, bears the eye-catching challenge (over multicultural portraits): "Shouldn't you become a School Governor?"

Well, yes, maybe you should — but what is it exactly that they do? To be honest, until recently not a lot — apart from presenting cups on Sports Day.

Governors no longer get the grand tour treatment to meet the workers at the jumble sale or school bazaar. They are workers, alongside teachers and parents, fund-raising not for desirable extras but for basic equipment.

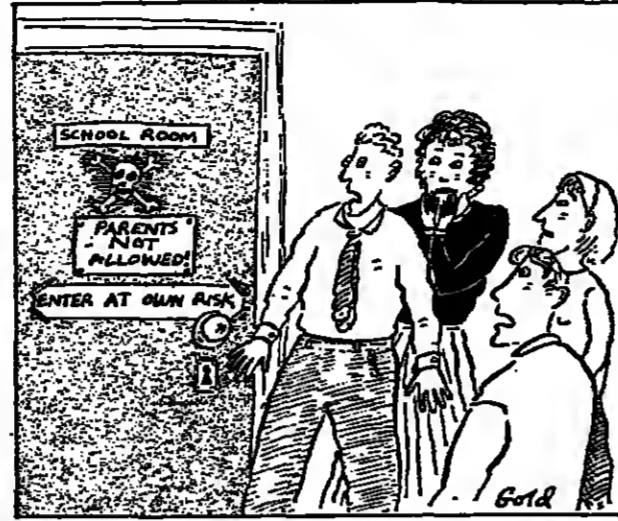
I became a governor at our village primary school 13 years ago when appointments were political parties' awards for services rendered. The time commitment was a three annual (hour-and-a-half at most) meeting, and optional

attendance at school events. Signs warning "No parents past this point" still existed at some schools.

When training courses were introduced in the 1970s, veterans from the old days muttered that they had learnt "on the job". I found the courses invaluable when interviewing for teachers' posts. More training is promised. We are going to need it. And the new parent-governors will have to be prepared to give more of their time.

The DES notes that the mothers they are hoping to target with their advertisements in women's magazines may not be working if they have young children and may therefore have more time available to them. An Institute of Directors survey published earlier this year indicated that employers may be sympathetic to the demands of governorship: half the sample already allowed their staff time off, and 88 per cent of the others would consider requests to do so.

Our once-a-term meetings



can now take at least two and a half hours, trying to make sense of the 1986 Education Act as well as dealing with immediate problems.

We now have to approve school journeys, assuring ourselves about accompanying staff numbers and insurance — an innovation spurred by the

Lands End disaster, tragically repeated recently. Sub-committees are needed to interview for new teacher appointments — once left to the Head — and to write the governors' annual report.

Accountability to parents arrived last year. It did not help our nerves, planning that

untary work. We need grandparents, too. The job is unpaid.

A governorship is no longer an empty political award. If you have ever griped about falling standards, the semi-literate young, you can now put your money (or rather time and commitment) where your mouth is.

Here is a warning: don't mutter that "we didn't do it like that in my day". Times have changed and education with them. Be glad about that.

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Useful sources of information: Advisory Centre for Education, 18 Victoria Park Square, London E2 9PB for booklets "More Questions Governors Ask," £3; "Education Act 1986," £2, plus 25p postage and packing. National Association of Governors & Managers, 81 Rustlings Road, Sheffield, S11 7AB, organizes courses for governors. School Governor, an independent magazine, £14 a year from School Governor, 73 All Saints Road, Kings Heath, Birmingham, B14 7LN. Department of Education and Science, Publications and Science Centre, Government Buildings, Honeywell Lane, Stanmore, Middx HA7 1AZ, for free booklets "School Governors: a New Role" and "Education Reform".

Softly spoken and satirical

Angela Thirkell is about to be republished and rehabilitated — lilac georgette, gooseberry fool and all

Few literary events are more pleasant and uplifting than the revival of a half-forgotten novelist. It is even better when the novelist in question has had, throughout those years of obscurity, a small, devoted following who have, devoted societies, read papers, sented their old copies with Sellotape, and scoured jumble sales for treasurable, if sticky, editions.

When the reprint comes, not only are they spared that trouble, but gloriously and publicly vindicated in their obsession.

All this is about to happen to Angela Thirkell, 1890-1960, who, during the last 30 years of her life produced a novel a year (or, as she modestly put it, wrote "the same book every year with unflagging regularity"). She wrote about Trollope's fictional county, Barchester, living in an eternally summery bourgeois calm beneath which flow the usual deplorable passions and pretensions of humanity.

Trueman, of Southwold, informs me, they will look at Thirkell's old house, eat a splendid meal at the pub ("not gooseberry fool, no, just anything that's going"), attend a church service and make light conversation of their own.

The society — judging by herbed asides in its newsletter — frequently is invited that the only interest in Thirkell by later generations tends to be an interest in her life, rather than her books. Not too surprising: she was the daughter of J.W. Mackail, the poet, and granddaughter of Sir Edward Burne-Jones.

Her childhood was led among fetes and in the salons of Kensington and Fulham. Beatrix Potter drew pictures for her. Kipling was her godfather, J.M. Barrie her godfather. She was one of the first pupils at St Paul's school.

Conversation 'runs lightly over hidden depths'

Three years ago Virago brought out an early, rather atypical, but very funny book of hers called *Trooper to the Southern Cross* — an autobiographically based account, originally written under a male pseudonym, of the goings-on aboard a troopship to Australia just after the First World War. It is one of Barry Humphries' favourite books, and passages many of his amiable gibes about Australians. Now *Chatto & Windus* are embarking on a programme of reprints of her gentler, more parochial satires of English provincial life in the Thirties: starting with *The Brandons*, and *Summer Half*.

In both of these characters drift around in georgette dresses and jet beads, eat gooseberry fool and potted salmon, go to church, play tennis, organise fetes and make conversation which, in Thirkell's own phrase "runs lightly over hidden depths".

Emerging from a drunken and lecherous North-country singer, James Campbell McInnes, and when she divorced him for adultery and cruelty, the newly-widowed Thirkell shrieked: "Wife's life of horror!"

One offspring of this marriage was Colin McInnes, a writer of a rather different sort: so different that the Angela Thirkell Society newsletter finds it quite hard to admit to him at times — a fierce homosexual writer with a taste for low-life being a long way removed from the cloistered calm of Barchester.

After the first marriage, she met Captain George Thirkell from Tasmania, and enjoyed the interlude about the troopship, and a brief stay in Australia. She came back on a visit and stayed, leaving her husband for good, and remained London-based until she died in 1960, still drinking rum, still making fun of the world. She signed herself Old Mrs Thirkell, and observed: "What I should like to do when I leave is to tell everyone here exactly what I think of them."

This summer, the Angela Thirkell Society will be able to hold their heads that bit higher when they go on their annual, invariable outing to Rottingdean. There, Miss Fat

Libby Purves
The *Brandons* and *Summer Half* by Angela Thirkell are re-issued by *Chatto & Windus* on Monday (24.95).

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WEDNESDAY PAGE

What am I bid for a boy?

A baby auction? It does not seem possible - but in a suburb of Naples there is a thriving black market in the sale of children. Roger Boyes reports on the ease with which Carlo (right) was sold

I was a shabby kind of auction; an silver hammer, no discreetly stroked noses, no Transatlantic bidding. The buyers gathered in an apartment in Sant' Antimo, a bruised suburb on the northern edge of Naples.

The bidding was high - starting price five million lire (£2,500) - up, up, all day, most of the night and finally for 12 million lire, a true bargain to the happy purchaser.

The baby was bought and sold: going, gone.

Carlo, with the pudding face of a big eater, was born last March and from the beginning his mother knew he would fetch a good price on the baby black market.

A day spent in the brisk, uncomfortable juvenile court in Naples gives an idea of the problem. According to Dr Carmelita Cavallo, the local juvenile magistrate, about 500 illegal baby sales a year reach the courts.

The illegal baby market is now a worldwide phenomenon. With west European and American adoption lists stretching into years, with adoption criteria strict and the popular choice being for healthy, good looking children, there is a great exploitable hunger for buyable babies.

The baby market in Italy does not reach this dimension but is probably the biggest in Europe. The Danes, the Dutch, the childless of the north, come south. But the clients are mostly northern Italians, couples with dual careers who were at first childless by choice but who have become desperate for a baby.



Carlo was still in his auction clothes: an immaculate white baby suit, as if he were about to go to a party

simple enough. First a lawyer who can handle the transfer, advertises or makes quiet enquiries in hostels for the unmarried and pregnant. In Italy at least they are treading a fine legal line. A crisis point is reached if the new mother is too closely bonded with her child and refuses to honour the contract.

Sometimes mothers produce to order: a recent case in the Naples area concerned a woman who had produced a baby every year for the last seven years and lived off the proceeds. More common, though, are the pathetic cases such as that of Maria Gentile, a 25-year-old woman with a history of mental illness.

days later the child has disappeared. Gentile's father, together with a businessman and six others were arrested and the case, though still under way, has uncovered a large baby-selling network in the backwoods of the Campania.

The Camorra, the Neapolitan equivalent of the Mafia, has naturally become interested in the business. As it handles the substantial drug and smuggling interests in Naples, the Camorra can boast links with Rome and abroad; finding clients to buy babies is not a problem for such an organization.

Carlo, the baby for auction, is the most typical of the recent sales. Sant' Antimo is Camorra heartland; they let off guns at the funerals, spit or cry on the coffins as they wind their way through the intricate alleyways of the Botteghele district. The prostitutes sit outside the houses on chairs, reading the

papers, doing crosswords, smoking and coughing. Carlo's mother, 40-year-old Maria Angelino, a nervous, bird-like woman, is in the trade. She has had six children who are now brought up by their father, a radio technician separated from his wife.

When she was pregnant with Carlo, she was contacted by a 62-year-old woman who has befriended many of the local prostitutes and, according to the Carabinieri, has handled several baby sales in the past. A bed was arranged in a private clinic and on March 26, after the birth, all records disappeared. Carlo was not registered, an anonymous donor paid the hospital bills, and some weeks later the baby was up for sale.

The first potential purchasers were from Naples but they asked the intermediary to register the adoption officially at the Juvenile Court. The woman reluctantly took the buyer to the courts. If only to demonstrate the impenetrable bureaucracy. The clerk became suspicious and the woman left the scene swiftly. That

was how the police got wind of the baby auction. Normally they do not police until too late, if at all. When the police broke into the apartment, Carlo was still in his auction clothes: an immaculate white baby suit, as if he were about to go to a party.

The mother has disappeared. Her neighbours speak well enough of her: she did what she had to do. She used to cry about her other children who are in the custody of her husband. Some mornings, when she would go outside the school gate and try to meet her lost children. According to her neighbours she did not want to lose Carlo. Carlo's fate will be decided soon enough; the court will give him to a suitable couple from Naples, top of the long official waiting list. "If it were not for the innocence of the purchasers," Dr Cavallo says, "the deal for Carlo would have gone according to plan. And who knows how many other meetings would have been held in the baby bazaar of Sant' Antimo."

BRIEFLY

A round-up of news, views and information

Sitting pretty

For aficionados, the ultimate "woven fibre furniture" remains the Lloyd Loom design originally made by the American company Marshall B. Lloyd from 1858 to 1927, and in England by W. Lusty & Sons from 1922. Its unique formula of "spun brown kraft paper woven with paper-wrapped soft wire" gives it strength and durability, and an immunity to woodworm, splitting and cracking, to which cane and rattan furniture can be prone.

Brain-power pots

You might have thought a pot was simply a pot, but The New Ceramics by Peter Dormer (Thames & Hudson, £12.95), published next week suggests that it can be a clue to the functioning of the brain. Pottery? Perhaps, but if the left side of the brain (responsible for mathematical, analytical and rational thought) controls the right hand, and the right side (spatial relationships, image recognition and intuition) the left, "deep bowls result from a complex interplay of both - which may be why those that are really satisfying, working well both inside and outside, are difficult to achieve".

On the card

Hypochondriacs will rejoice at an Israeli invention which can carry up to 2,000 characters of information on their medical history in simple, credit card form. A minute micro-processor makes this possible. It should, says the British Israel Public Affairs Centre of 126/134 Baker Street, London W1M 1FH (01-486 4141), be marketed in Britain within the next few months, but in the meantime urgent queries (from those not sure they can wait that long) should be addressed to: Electro-Galil

Electronics, Northern Industrial Zone, 10200 Kiryat Shmonah, Israel (0109726 991 788). So far it has only dealt with large company orders here, but the director, Oded Bashan says that single cards should sell for about £100 and the reader for about £1,000. The only question is, will anybody who finds your prostate form know what the card is and how to work it?

Filling a gap

Necessity has proved the spur for many mothers' inventions, and burgeoning businesses in everything from baby slings to nanny services have grown out of new mothers' needs. Jaï Bateman started up Bojo Originals because, she says, "as mothers we were fed up with 'designer clothes' for toddlers which look fantastic but lasted only a few months and cost the earth - not to mention not having little practicalities like poppers around the legs". Hers are clothes for budding extroverts who do not mind turning up for nursery in spotted clownsuits and karate kid playsets in the baggiest cotton prints. They are versatile (fully reversible and designed to be worn in several different ways), machine-washable and longwearing (each size promises to last for up to two years and they come with a set of patches). Prices range from £19.50 for a tracksuit to £19.50 for a summer set of four co-ordinating pieces. Details and a free colour brochure from: Bojo Originals, Treforest Industrial Estate, Pontypridd, Mid Glamorgan (0547 528255).

Quote me



"I am not complaining, but I think I, and not Mrs Thatcher, am responsible for my own prosperity." Lady Antonia Fraser

Elegant age

Fans of Edwardiana will go wild at Harrods next month when the store's ground floor exhibition area is re-opened on August 6 with a panoply of paraphernalia from the "Age of Elegance". There will be thick, double-sided paisley silk shawls in perfect condition from £500 to £2,500, and crocodile suitcases from £1,500, as well as jewellery, silver and unusual items such as an oak folding writing box for £2,300. About three-quarters of the articles for sale are originals, with the rest in the flavour of the era - except for the Royal Worcester Heritage Collection, which is using the exhibition to celebrate 200 years of the Royal Warrant. Victoria McKee

MULTIYORK'S SUMMER SALE. SUPERB SALE OFFERS ON UPHOLSTERY AND ON THE FINEST LUXURY BEDS. SOFA, Sofa Beds and Armchairs, with back heights, seat depths and cushion fillings to suit you. Traditionally made upholstery using natural fibres, steel coil springs and beech frames. Our luxury beds are hand built using micro-pocketed springs and natural fibres with a choice of soft, medium or firm support. Ideal for partners with weight differences and back sufferers.

MARY QUANT'S NEW YEAR RESOLUTIONS (7 MONTHS ON) 1. Learn Japanese. I give up. When I'm out there the only thing I can successfully get my tongue around is the Makajiki sushi. Let's hope my latest designs go down as well. 2. Change my hairstyle. Vidal threw a fit. (You know what hair-dressers are like.) He wouldn't hear of me changing his most famous 'creation'. 3. Give up gardening in the dark. It's no use, there's not enough hours in the day. I'm still stumbling around watering the dog, fertilising the toads and spraying the telegraph poles. Oh well, at least the toads might turn into princes. 4. Cut down on caffeine. This was easy once I heard about Café Hag fresh ground coffee. I'm not surprised it's become fashionable when you taste how good it is. I'm all for going without caffeine but I'd never dream of going without a good cup of coffee.

THE TIMES LIGHTWEIGHT SUMMER BLOUSON. The Blouson is made from a light material which acts as a protective covering as well as a stylish jacket. Wear it as a fashionable, casual garment during the day or for social occasions in the evening. The material is made from 65% polyester, 35% cotton, the lining is 100% nylon, protecting you from summer showers, yet light enough for the warmer months. S tyled with a ribbed collar, cuffs and hem, two side pockets and one inside pocket, a zip fastener with fly front and press stud at the collar. Twin vents at the back on the shoulders allow for greater freedom of movement. It comes in four bold colours: White, Aqua-blue, Oatmeal and Navy. Sizes: Small (32"-34" chest), Medium (36"-38"), Large (40"-42"), Ex. Large (44"-46"). Suitable for both sexes, an invaluable jacket for all the family and ideal for so many occasions. Price: £34.95 each. All prices are inclusive of post and packing. Please allow up to 21 days for delivery. If you are not satisfied, your money will be refunded without question. In addition to our guarantee you have the benefit of your full statutory rights which are not affected. Orders to: The Times Blouson Offer, Bourne Road, Bexley, Kent DA5 1BL. Tel. 03321 5316 for enquiries only. Please send me the Blouson @ £34.95 each as indicated below.



COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE July 12: The President of the Republic of Turkey arrived in London today on a State Visit to the Queen and The Duke of Edinburgh. His Excellency arrived at Gatwick Airport, London. The Duke and Duchess of Kent, accompanied by His Excellency the Turkish Ambassador, welcomed The President of the Republic of Turkey on behalf of the Queen...

Waiting and the Viscountess Boyle, Mr Timothy Daunt (British Ambassador at Ankara) and Mrs Daunt, Lieutenant Colonel Timothy Laurence, RN (Quarry in Waiting). Ambassadors and High Commissioners. His Excellency the Ambassador of the Kingdom of Saudi Arabia, His Excellency the Turkish Ambassador and Mrs Gümüraküoğlu, His Excellency the High Commissioner for Canada and Mrs McMurtry, His Excellency the Ambassador of the Socialist Federal Republic of Yugoslavia and Madam Calovska, His Excellency the Greek Ambassador and Madame Siatas...

Holocaust meeting reflects change in Christian attitudes

By Clifford Longley, Religious affairs editor

The international conference on the Nazi Holocaust in Oxford this week marks the first public sign in Britain of the phenomenal expansion in the academic world of "Holocaust studies". The Oxford conference is expected to give considerable impetus to the expansion of this specialist area in British universities. In America, where the expansion is most notable, it is already becoming one of the most popular PhD subjects.

particular the present state of Jewish-Christian relations. As was demonstrated at the opening session, some Christian theologians believe the insights arising from Holocaust studies have ultimately far-reaching implications for fundamental Christian doctrine. Jewish leaders familiar with the Christian scene are impatient that those implications should be faced.

that God's covenant with the Jewish people had not been abrogated. But it raised many new questions for Christianity which had not yet been answered. "What are the theological consequences of that statement? What is in reality the relationship between the 'old' and 'new' promises? What does it mean for a Christian that the 'old' covenant is not abolished?" he asked.

Today's royal engagements

The Duke of Edinburgh, International Trustee and Founder of the Duke of Edinburgh's Award World Fellowship, will attend the inaugural dinner of the fellowship at St James's Palace at 7.10.

The Fellowship of Engineering

The twelfth Annual General Meeting of The Fellowship of Engineering was held in London yesterday, July 12, 1988, under the Chairmanship of the President, Sir Denis Rooke, CBE, FRSE, FEng.

Receptions

British Ski Federation Following the Olympic Winter Games in Calgary earlier this year the British Ski Federation held a reception at Wellington Barracks yesterday evening for the sponsors and equipment suppliers of the Samuel Montagu British Olympic Nordic Ski Team and the British Biathlon Team.

OBITUARY BARONESS WOOTTON OF ABINGER Social philosopher and public servant

Baroness Wootton of Abinger, CH, Barbara Wootton, who died on July 11 aged 91, was preeminent in her generation of social scientists. She was an iconoclast whose formidably critical mind challenged many conventional wisdoms by posing often embarrassing questions in fields as widely spread as sociology, social administration, criminology, law and social philosophy.



experience as an arbitrator on the Civil Service Arbitration Tribunal led to The Social Foundations of Welfare Policy (1955) and her subsequent book, Incomes Policy: An Inquiry and a Proposal (1974). She had written economics out of her system with Lament For Economics (1938) and turned to empirical sociology with Testament for Social Science (1950).

The Fellowship of Engineering

The following were elected as Foreign Members: Dr Pierre Agnoux (France), Dr Ralph Landau (United States), Professor Gero Madelung (Germany), Dr John E Steiner (United States), Dr Josef Theurer (Austria), Professor Noel A Warner (Australia).

Receptions

Monde, JANUSUZ, was host at a patrons' reception held at the Martini Terrace, New Zealand House, on July 7. Among those present were: Mrs G. G. Galt, the Marquess of Aberdeen and Temair, the Earl and Countess of Sutherland, the Earl of Liverpool, the Earl of Caithness, the Earl of Strathmore and Kinghorne, Lord Glenartney, Lord Wootton, Lord Cullen, Lord Maclean, Lord Glenartney, Lord Wootton, Lord Cullen, Lord Maclean, Lord Glenartney, Lord Wootton, Lord Cullen, Lord Maclean.

Receptions

Miss Janet Lacey, CBE, the first Director of Christian Aid, who died on July 11 aged 85, was one of the most outstanding figures in the field of Christian service to refugees, the hungry and the other needy people. She held the post from 1952 to 1968.

Birthdays today Professor D.S. Brewer, master, Emmanuel College, Cambridge, 63; Mr Ian Campbell, civil engineer, 66; Sir James Craig, diplomat, 64; Mr Moss Evans, trades unionist, 63; Sir Guy Henderson, former Chief Justice of the Bahamas, 91; Sir Philip Jones, chairman, ELEC, 79; Sir Alec Rose, yachtman, 80; Mr Patrick Stewart, actor, 48; Mr David Storey, dramatist, 55; Sir Garfield Todd, former Prime Minister of Southern Rhodesia, 80; Professor Sir Bernard Tomlinson, pathologist, 68.

Lloyds Bank Interest Rates. With effect from the close of business on Wednesday 13 July 1988, the Bridging Loan monthly rate of interest will be increased to 1.1 per cent (APR 14%). Also, the Special Personal Overdraft rate will increase to 1.1 per cent per month (APR 14%) and the Preferential Personal Overdraft rate will increase to 1.3 per cent per month (APR 16.7%).

Golden Wedding Mr and Mrs Anhur Henry Ashford Wynn celebrated the fiftieth anniversary of their marriage on July 9.

Forthcoming marriages Mr G.A. Codrington and Miss J.M. Scott The engagement is announced between Eric Salsbury and Jan Mellinger, of Hampton, Middlesex.

Janet Suzman, the actress, with this year's "Woman of Distinction" Anna Scher, who for 20 years has run the Anna Scher Theatre, a drama school devoted to developing the artistic abilities of children from all walks of life.

Forthcoming marriages Mr E. Salsbury and Miss J. Mellinger The engagement is announced between Eric Salsbury and Jan Mellinger, of Hampton, Middlesex.

MISS JANET LACEY matched with considerable powers of strategic planning and administrative skill in her transformation of the scale of the British churches' response to world need.

MISS ISA BENZIE This made available opportunities for women of which she was able to take full advantage. She went to Oxford in 1922 and graduated from Lady Margaret Hall in 1926.

ANNOUNCEMENTS & PERSONAL

BIRTHS

BARTON - On July 4th, to Caroline... BAYNE-POWELL - On July 12th at Queen Charlotte's Hospital... BIFFERTON - On July 11th, 1988 at Greenwidge Hospital...

DEATHS

MARPER - On July 12th, peacefully at Highfields Nursing Home... HUNNEYSIDE - On Wednesday June 29th at West London Hospital... FANSON - On July 1st, to Catherine...

ANNOUNCEMENTS

WANTED PEOPLE WITH EXPERIENCE OF HEALTH CARE BEFORE 1948 AND THE NATIONAL HEALTH SERVICE... 'HAPPY BIRTHDAY' For your best day...

FOR SALE

TENNESSEE UN PIANO? AVEZ VOUS UN PIANO? DO YOU HAVE A PIANO? AVETE UN PIANO? Come to Markson's...

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* IT'S ALL AT * TRAILFINDERS More low cost flights with more routes to more destinations than any other agency...

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LEGAL NOTICES

IN THE MATTER OF CAROLAN PATENT RIGHTS ACT 1984... IN THE MATTER OF THE COMPANIES ACT 1985...

LEGAL NOTICES

Proceedings under Section 70 of the Companies Act 1985... Proceedings under Section 70 of the Companies Act 1985...

MARRIAGES

WINTER-MCLVANEY-CONCH - On July 10th, 1988 at Cheltenham Registry Office... STUCKER - On July 12th, at Malmesbury Hospital...

DEATHS

ABDULLAH - On July 2nd, peacefully in his sleep... BARRER - On July 11th, 1988, peacefully after a long illness...

ANNOUNCEMENTS

FINDING IT IMPOSSIBLE TO MEET THAT ONE SPECIAL PERSON? HELINA INTERNATIONAL is a professional introduction service...

FOR SALE

WIMBLEDON SEATS 2 Wimbledon Debutante seats, Staircases 14 or 12 rows A1...

OVERSEAS TRAVEL

LOW COST FLIGHTS, VILLAS AND CAR HIRE Call our unique Computer Service for free information...

LEGAL NOTICES

IN THE MATTER OF THE COMPANIES ACT 1985... IN THE MATTER OF THE COMPANIES ACT 1985...

LEGAL NOTICES

NOTICE IS HEREBY GIVEN that a Petition was presented to the High Court of Justice... NOTICE IS HEREBY GIVEN that a Petition was presented to the High Court of Justice...

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To Place Your Classified Advertisement Please telephone the appropriate number listed below between 9am and 6pm. Monday to Friday, or between 9.30am and 1.00pm on Saturdays. Birth, Marriage and Death Notices 01-481 4000

THE TIMES TO PLACE A BIRTH, MARRIAGE OR DEATH NOTICE IN THE TIMES NEWSPAPER Please telephone by 5.00pm for the announcement to be published in the following days issue. 01 481 4000

IN MEMORIAM - WAR SIMPSON-SMITH to proud grandson of Major General Sir James Smith...

IN MEMORIAM - PRIVATE ROWLEY Dr Roy Remington always with affection Kitty

WE CAN'T CARE FOR PEOPLE WITH CANCER UNLESS YOU DO. Our Surgical Research Fund helps research from the public. Please help us to continue this vital work by sending your donations to: THE SURGICAL RESEARCH FUND, 36 Lincoln's Inn Fields, London WC2A 3PN

YOU CAN HELP OUR OPERATION BE A SUCCESS. Our Surgical Research Fund helps research from the public. Please help us to continue this vital work by sending your donations to: THE SURGICAL RESEARCH FUND, 36 Lincoln's Inn Fields, London WC2A 3PN

CONTRACTS & TENDERS METROPOLITAN TRANSPORTATION AUTHORITY NEW YORK CITY TRANSIT AUTHORITY REQUEST FOR PROPOSALS FOR A FLOATING OR PILE-BASED BUS DEPOT

The Orion GL Plus A rare species.



If you want a new car this summer, there couldn't be a brighter time to buy one. Because, right now Ford have a whole range of special new models to choose from.

And they've even introduced some special new ways of paying for them or any other Fiesta, Escort or Orion.

Take this new Orion GL Plus for example.

On top of all its standard GL equipment it comes with black or metallic paint, electric front windows and power operated mirrors. That's up to £465† of options fitted free.

More good news. From 15 June to 15 September Ford Credit have introduced some new finance schemes.

As you can see from the examples on the right, depending on how much you deposit, there are three different rates of interest. That way you can choose the way of paying that suits you best.

If the GL Plus doesn't meet your needs, there are many other cars on offer.

You can get the details by ringing free on 0800 010112.

Or, better still, see your local Ford dealer.

Don't leave it too late though. Rare species are usually highly sought after.

ORION 1.6 GL PLUS FINANCE DETAILS (CASH PRICE £8916**).

4.9% (9.5% APR)	3.7% (7.1% APR)	2.5% (4.8% APR)
Initial Payment (minimum 20%) £1783.20	Initial Payment (minimum 33 1/3%) £2972.00	Initial Payment (minimum 50%) £4458.00
36 Monthly Payments* of £227.26	36 Monthly Payments* of £183.44	36 Monthly Payments* of £133.12
Charge for Credit £1048.56	Charge for Credit £659.84	Charge for Credit £334.32
Total Credit Price £9964.56	Total Credit Price £9575.84	Total Credit Price £9250.32

The above Low Rate Finance Plan is subject to credit approval and applies to any new Fiesta, Escort or Orion registered between June 15th and September 15th, 1988 and which are subject to Conditional Sale Agreements arranged by participating Ford dealers and underwritten by Ford Motor Credit Company Limited, Regent House, 1 Hubert Road, Brentwood, Essex CM14 4QL. Applicants must be over 18 years of age and credit worthy.

*Starting one month after contract. †Based on maximum retail prices as at May 16th 1988. **Maximum retail price as at May 16th 1988 including delivery. Delivery is to dealer premises with exception of Channel Islands and Isle of Wight when a further charge will be made. Please note various factory fitted options and Ford's optional warranties (Extra Cover or Extra Cover Plus) are available at extra cost.

Get on the bright
side of the road



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INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

BOOKING KEY
★ Seats available
★ Returns only
(0) Access for disabled

FILMS

Also on national release
As advance booking possible
BRIGHT LIGHTS, BIG CITY (18): Releasement version of Jay McInerney's novel about an aspiring writer on the fringes of New York...

THEATRE LONDON

A BRIGHT ROOM CALLED DAY: See caption. Bush Theatre, Shepherd's Bush Green, W12 (01-743 3388).
BUSMAN'S HONEYMOON: Dorothy L. Sayers's own adaptation of her thriller, with husband and wife team Edward Petherbridge and Emily Richard as the newly married Lord and Lady Peter Wimsey.



Songs from down under

In conjunction with the "Angry Penguins" exhibition at the Hayward Gallery three early evening concerts of Australian music are being given at the Queen Elizabeth Hall and Purcell Room today, Friday and next Wednesday. The exhibition, named after the magazine Angry Penguins, is of paintings done in wartime Melbourne, including Sydney Nolan's first Ned Kelly series and Albert Tucker's "Images of Modern Evil" sequence.

CONCERTS

DELOS DUMKA: The Delos Quartet plays Debussy's Quatuor for strings, Mendelssohn's Quatuor à cordes Op 44, Schubert and Frank Bridge's setting of St Roger de Conques.

CLASSICAL TOP 20

- 1) Elgar: Cello Concerto... Du Pré, HMV
2) Vivaldi: Four Seasons... Hogwood/AAM, L'Oiseau Lyre
3) Elgar: Cello Concerto... Du Pré/Barenboim, CBS

OUT OF TOWN

CHICHESTER: The Royal Baccarat Scandal: Off the Colonel catch that night in Tranby Croft in 1890?
MANCHESTER: Born Yesterday: Brenda Blethyn plays the archetypal dumb blonde in a welcome revival of a great comedy.

WORD WALKING

Answers from page 24
ABAXIAL (c) Off the centre line, eccentric, from the Latin ab off + axis: "I mine and burlesque my own nature in an abaxial attempt to get it clear."



Tony Kushner (above) is the author of a new play opening at the Bush tonight (see listing). As part of an American series of plays called American Frontiers, A Bright Room Called Day is set in pre-Hitler Berlin and confronts the historical events of the recent past.

CONCISE CROSSWORD NO 1614
ACROSS: 3 Tuscany tower town (4), 5 Cot (4), 8 Frilled ruff (5), 10 Human beings (9), 11 Skewed dish (5), 12 Rim (3), 13 Scarce beard (5), 14 Shout of praise (7), 16 Jellyfish (7), 17 Chess (5), 20 First note (3), 22 Unwarranted (5), 23 Account giver (9), 24 Courteous (5), 25 Nets (4), 26 Net (4)
DOWN: 1 Car wheel discs (6), 2 Sheath (8), 3 Tweedie (12), 4 Downfall (4), 5 Coloman capital (6), 6 Second N Zealand city (12), 15 Sudden drop (4,4), 16 Leaf fungus disease (6), 17 Fatigable (5), 19 Hard (6), 21 Spot (4)

SOLUTION TO NO 1613
ACROSS: 1 Indira Gandhi 9 Titanic 10 Synod 11 Ebbs 12 Ambrosia 14 May 15 Loose 16 Mop 18 Remedial 28 Knit 22 Canto 23 Instant 24 Pecking order
DOWN: 2 Notably 3 Iona 4 Accommodating 5 Assorted 6 Dunes 7 Indira 8 Stream 13 Gladioli 16 Mandate 17 Petite 18 Recap 19 Maria 21 Tar

ENTERTAINMENTS
CONCERTS: ST JOHN'S SMITH SQUARE LONDON SW1 0JZ 1061
THEATRES: ROYAL ALBERT HALL, ROYAL OPERA HOUSE, THEATRE ROYAL
EVENTS: WENDLEY ARCHA 01-902 1234
OPERA & BALLET: CITY OF LONDON FESTIVAL

THEATRE LONDON
ROYAL ALBERT HALL: THE FOREIGNER
ROYAL OPERA HOUSE: THE MERCHANT OF VENICE
THEATRE ROYAL: THE COMMON PURSUIT
THEATRE ROYAL: THE MERCHANT OF VENICE
THEATRE ROYAL: THE MERCHANT OF VENICE

WALKS

A JOURNEY THROUGH DICKENS'S LONDON: near Embankment tube, 11am, £2.50 (also next Wed).

ROCK

MARY COUGHLIN: Early Irish singer who lives up a spiced cocktail of folk, jazz and rock. Mean Fiddler, 28a Haverston High Street, London NW10 (01-961 5490) 8pm, £5, for three nights.

DANCE

SWAN LAKE: London premiere of Natalia Makarova's production for London Festival Ballet. Coliseum, St Martin's Lane, London WC2 (01-836 3161), 7.30-10pm, £4.50-225.

OPERA

LA TRAVIATA: Revival of Peter Hall's production with Fiorenza Cossentino in the title role and Susan Egan conducting. East Sussex (0273 54111) 5.50-9.50pm, returns only.

GALLERIES

NATIONAL PORTRAIT GALLERY IN WINDSOR: The fourth in a series of portraits in a Victorian house opens appropriately with a display of important 19th century pictures.

BOOKINGS

FIRST CHANCE
BARBICAN IN AUGUST: Highlights include Frances Vaughan 40 years in show business celebration, Matilda Cosack, Spanish and Warsaw singing, Saxon and Vienna, Gales and Saxon Pops.

LAST CHANCE

LOHENGRIN: Last performance this season by Royal Opera of Wagner opera with Edward Beecher and Cheryl Sader. Jette Tate conducts.

ART GALLERIES

HENRY SOTHERAN 80 Pall Mall Road London, SW1 Tel: 01-730 8756
IMAGES OF EGYPT The travelling artists' 1801 - 1849

CREMAS

ROYAL ACADEMY OF ARTS, FREEDOM, W1 0JZ 1061

ART GALLERIES

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ART GALLERIES

ROYAL ACADEMY OF ARTS, FREEDOM, W1 0JZ 1061

TELEVISION AND RADIO

BBC1
6.00 Ceejay AM
6.40 Eddge Kennedy in 70 Fix It (TV) 6.55 Weather
7.00 Breakfast News with Jeremy Paxman and Kirsty Wark...

BBC2
6.55 Open University: Adult Literacy - Cape Verde 7.20 The Future of Print. Ends at 7.45.
9.00 Ceejay
12.30 Open University: An Introduction to Information Technology 12.55 Computer Aided Engineering...

ITV/LONDON
6.00 TV-am
6.25 Thames news
6.30 Pastweek 10.00 Santa Barbara 10.25 News headlines
10.30 The Time... The Place... From Magaluf, Mallorca...

CHANNEL 4
12.00 Just 4 Fun. Entertainment for both deaf and hearing children (r).
12.30 Business Daily. Business and business news service presented by Susannah Simons.
1.00 Sesame Street. Pre-school learning series...

The making of Nina

I suspect that if Strange Interlude (Channel 4, 9.00pm) were written now, it would be dismissed as soap opera...



High class soap? Glenda Jackson stars as the tragic Nina in a three-part adaptation of Eugene O'Neill's play (C4, 9.00pm)

As Glenda Jackson said in an interview: "O'Neill writes speeches, not dialogue. The problem for a television adaptation is to transpose O'Neill's theatricality to an intimate, naturalistic medium..."

RADIO CHOICE

The arrival on Radio 3 tonight of what you could loosely call a soap opera is a watershed happening that is only marginally less conceivable than a Bach organ recital on Radio 1...

A straw in the wind?

Oliver (Benjamin Whitrow), a polytechnic lecturer who masterminded an improvised documentary about building the M25 (Steven Harrold), and a Glaswegian girl fleeing a Tolkiensque environment (Caroline Guthrie)...

BBC1
6.00 News and weather followed by The Really Wild Show. Terry Nutkins takes 11-year-old Ben Cole to Florida to meet the only baby killer whale in captivity (r)...

BBC2
6.55 Open University: Adult Literacy - Cape Verde 7.20 The Future of Print. Ends at 7.45.
9.00 Ceejay
12.30 Open University: An Introduction to Information Technology 12.55 Computer Aided Engineering...

CHANNEL 4
12.00 Just 4 Fun. Entertainment for both deaf and hearing children (r).
12.30 Business Daily. Business and business news service presented by Susannah Simons.
1.00 Sesame Street. Pre-school learning series...

CHANNEL 4
6.30 Tour de France 1988. Stage 11 - from Saron to Morzine, a distance of 223km, the longest stage of the Tour.
7.00 Channel 4 News with Nicholas Owen and Sue Carpenter.
7.50 Party Politics. Presented by a Conservative Party politician...

Radio 1

6.55 Weather, News Headlines
7.00 Morning Concert: Schütz (Alteins), Johann Hermann in Rausburger Domestanz; J C Bach (Quintet in C, Op 11 No 1, for flute and continuo); English Concert

Radio 2

6.55 Weather, News Headlines
7.00 Morning Concert: Schütz (Alteins), Johann Hermann in Rausburger Domestanz; J C Bach (Quintet in C, Op 11 No 1, for flute and continuo); English Concert

Radio 3

6.55 Weather, News Headlines
7.00 Morning Concert: Schütz (Alteins), Johann Hermann in Rausburger Domestanz; J C Bach (Quintet in C, Op 11 No 1, for flute and continuo); English Concert

Radio 4

6.55 Weather, News Headlines
7.00 Morning Concert: Schütz (Alteins), Johann Hermann in Rausburger Domestanz; J C Bach (Quintet in C, Op 11 No 1, for flute and continuo); English Concert

BACK SUFFERER? MEDICAL PROBLEM? Here's your relief! OBAS MEDICATED for medical problems. Includes an image of the OBAS Orthopaedic and Mediated bed and descriptive text.

Radio 1, 2, 3, 4 program listings. Includes times and titles for various radio shows.

WORLD SERVICE. All times in GMT. Add an hour for BST. Includes a list of international radio services.

Radio 4 program listings. Includes times and titles for various radio shows, such as 'The Archers' and 'The World Tonight'.

Kensington battle is an impassioned affair on and off the streets

Thatcher clash on poll tax charges

By Nicholas Wood Political Correspondent

The power struggle in the Kensington, west London, by-election boiled over in the Commons yesterday as the Prime Minister and Mr Roy Hattersley, the Labour deputy leader, clashed over projected community charge levels for the constituency.



Contrasting styles: An exuberant Mr Dennis Healey, former deputy leader of the Labour Party, regales Mrs Ann Holmes, Labour candidate in the Kensington by-election, on the campaign trail yesterday while Mr Jeffrey Archer, former deputy chairman of the Conservative Party, makes a point to a constituent in Kensington High Street. (Photographs: Tim Bishop)

Mr Hattersley claimed that the Conservatives in the campaign were fabricating the figures by citing a sum which was only one third of that announced by Mr Nicholas Ridley, Secretary of State for the Environment.

Mr William Goodhart, the SLD candidate, denied that he was predicting a Tory victory, saying that he was looking for a repeat of past late swings that have swept third party candidates into Westminster.

Mr Clive Soley, Labour's campaign manager, said the Tories were "rattled" because of the success of the Opposition's assaults on its policies over the poll tax, housing and social security changes.

The canvas returns from the SLD put Conservative support at 48 per cent, Labour at 26 per cent, the SLD at 20 per cent and the SDP at 3 per cent.

Such partisan figures are usually unreliable, a point made immediately by Labour

which has released its own survey giving it a slight lead. However, they appear to reflect the broad drift of opinion in the seat where the Tories are defeating a 4,447 majority.



Mr Robert Macleanman seemed to think likewise. "I anticipate we'll do much better in this by-election than had been forecast before we began," he said.

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By-election sketch

Ten out of ten for satisfaction

What a marvellous word is "satisfactory" and how under-used it is outside the schoolroom. It covers a universe of meanings, yet is only employed when things are not quite what was hoped for.

By and large, the press believe that both parties, now such bitter enemies, are way on course for disastrous results tomorrow.

Nevertheless, a strange atmosphere of jollity pervaded both the SLD and the SDP press conferences. This seemed to be due to the fact that each thought the other was doing even worse.

makes him look rather more like that versatile glove-puppet Sweep. "I think the 3 per cent could be described as statistically insignificant," he squeaked.

Down the hill at the SDP, Rosie Barnes and Dr Owen seemed to think that everything was going rather more, erm, satisfactorily for them.

Mr Robert Macleanman seemed to think likewise. "I anticipate we'll do much better in this by-election than had been forecast before we began," he said.

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Gulf War withdrawals 'smack of peace move'



Continued from page 1 enjoying a peaceful border with Iran like the "green line" which exists between Christian east and Muslim west Beirut.

Faults on rig mooted

Continued from page 1 Mr Joho Bradiog, the company's UK chief executive, said the leak occurred six weeks ago in a mild state at the start of the inspection could go undetected, but be "critical" after five years.

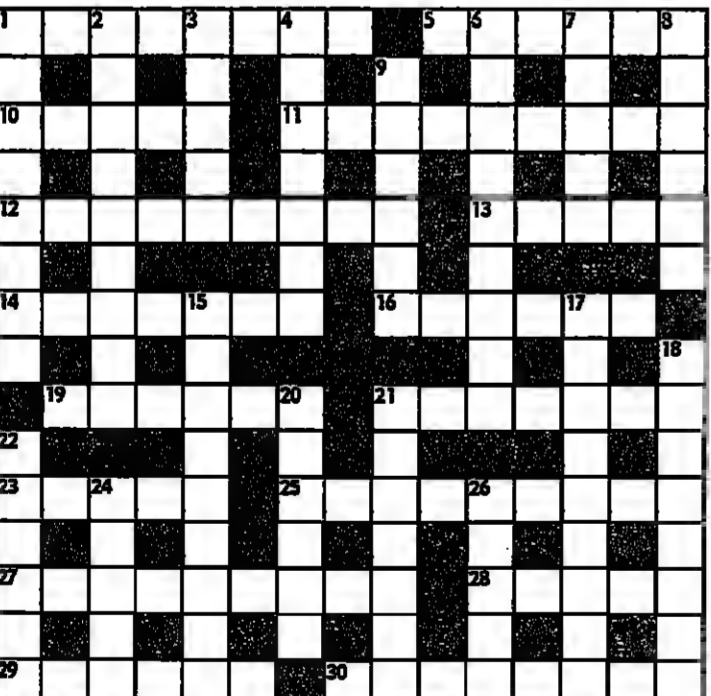
Greek ferry massacre 'part of hijack plan'

Continued from page 1 exploded accidentally if they had listened to a radio news at 6pm or seen a television broadcast aboard the cruise ship at 6.30pm.

Dukakis picks Texan

Continued from page 1 bert Gore, Congressman Richard Gephardt and Lee Hamilton, and the Rev Jesse Jackson. All had been extensively interviewed by Mr Paul Brontaus, the chairman of the Dukakis campaign.

THE TIMES CROSSWORD PUZZLE NO 17,720



- ACROSS 1 Defendants pleading to recover contents of 11? (8) 2 National emblem keen-eyed type uncovered first (4,5) 3 Not to put it another way, very fast (3-2) 4 Start off men getting on coach? (7) 5 Nut-producer ready to join partnership (6) 6 In Paris, a long-established artistic event (5) 7 Browning prepared what it contains, piece by piece (5-4) 8 Inferior by contrast with the dear queen? (5-4) 9 French master at home on the staff (5) 10 Reign after internal reform, with me in administration (7) 11 He helps actor to have fun in small part (6) 12 Widow's donation, mostly for singularly pious type (6) 13 Handles four-in-hand (7) 14 Superior part of Oxford (5) 15 A head's translation (3,6) 16 Deceive maiden before I fall for another one (9) 17 Desire for something - with a start, it's done! (5) 18 Clue is removed from this study (6) 19 List contracts for this manufacturer (8)

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct? By Philip Howard

Solution to Puzzle No 17,719

WEATHER

Wales, central and eastern England will gradually move north over the rest of Scotland during the morning. The rain will be replaced from the south by bright or sunny spells and showers, and some of the showers could be heavy and prolonged, perhaps with a rumble of thunder.

Table with columns for location, sun, rain, mist, and temperature. Locations include London, Manchester, Glasgow, etc.

THE POUND

Table showing exchange rates for various currencies: Australia, Austria, Belgium, Canada, Denmark, etc.

AM



PM



Information section including 'HIGHEST & LOWEST', 'LIGHTING-UP TIME', 'TOWER BRIDGE', and 'NOON TODAY'.

This puzzle was solved within 30 minutes by 13 per cent of the competitors at the 1988 Bristol regional final of The Collins Dictionaries Crossword Championship.

MARKETS THE POUND FT 30 Share 1494.3 (-16.2) US dollar 1.6955 (+0.0070)

Executive Editor David Brewerton

Johnson Matthey warrant

Fraud squad detectives investigating Johnson Matthey, the gold bullion dealer, have issued a warrant for the arrest of a Pakistani businessman who had dealt with the bank.

Job losses

Citicorp yesterday made redundant 40 members of Scrimgeour Vickers (Asset Management), its private-client stockbroking operation.

STOCK MARKETS

New York Dow Jones 2086.06 (-25.25) Tokyo Nikkei Average 28099.84 (+113.85) Hong Kong Hang Seng 2772.53 (+12.94)

MAIN PRICE CHANGES

RISES: Federated Housing 305p (+12p) Unsect 498p (+12p) PHM 498p (+12p)

INTEREST RATES

London: Bank Base: 10% 3-month interbank 10%-10 1/2% 3-month variable bills 12-12 1/2%

CURRENCIES

London: New York £1.6955 \$1.6955 DM1.3575

GOLD

London Fixing: AM \$434.50 PM \$438.80 close \$435.00-435.50 (£257.00-257.50)

NORTH SEA OIL

Brent (Aug.) pm \$14.05bbt (\$14.57) Denotes latest trading price

THE TIMES STOCK WATCH

0898 141 141 Market news on Stockwatch yesterday included: Peachey Property (02680) eased 6p as investors awaited bid approach news;

Recent additions include: Prestwick Holdings 7 1/2% conv pref 03385, CLF Holdings conv pref 03384. Calls charged at 5p for 8 seconds peak and 12 seconds off peak inc. VAT.

Pressure rises for agreement on Rover deal

By Daniel Ward and Derek Harris

Mr Peter Sutherland, the European Commissioner for competition, will decide this morning whether to seek approval for British Aerospace's takeover of Rover at today's full Council of Commissioners meeting.

Final negotiations between government, commission and BAE officials continued late last night amid growing pressure.

It is understood that the big dispute with the European Commission over the £800 million government cash injection into Rover has been resolved, but many details still have to be finalised.

Commission sources remained cautious about final approval today, emphasizing that while progress continues to be made "talks have not been brought to a conclusion."

If Mr Sutherland is not satisfied with the outcome of the negotiations the deal is likely to go before the Council for approval in a week's time.

If approval does come today, Lord Young of Graffham, the Secretary of State for Trade and Industry, will make an announcement in the House of Lords. A cut of up to £250 million in the £800 million cash injection would leave all parties satisfied.

Mr Peter Sutherland will claim the cut in the government injection has prevented the deal distorting EEC competition. Lord Young will be relieved that the threat of political embarrassment, if the deal failed, has passed and Rover is to pass back into the private sector.

It is believed that Professor Roland Smith, BAE's chairman, will be able to announce that Rover's encouraging half-year financial results support BAE's decision to pay nearly £200 million more for the car maker than originally negotiated with Lord Young.

Sources have confirmed that better than expected results encouraged BAE to accept a larger reduction in the government £800 million cash injection, at the Commission's behest, than it anticipated when the takeover deal was first announced.

In 1987 Rover made a first-half loss of £42 million. This was reduced to a net loss of £26.8 million for the full year after Austin Rover and Land Rover recorded modest profits at the operating level before interest. Austin Rover production in the first six months of 1988 jumped by 14 per cent to 260,000 cars and light vans.

During the negotiations, Professor Smith sought to

reduce the impact of the cut in Government aid. A more generous tax treatment of Rover losses is a likely element in the package that finally emerges.

Lord Young has been working towards a sale to BAE to ensure that Rover stays British, rather than falling into the hands of either Volkswagen or America's Ford.

A source close to the Young-Smith negotiations said: "We appeared to have reached an accommodation as far as the Commission was concerned. But in negotiations with BAE on final details the situation is now extremely fluid."

Talks throughout between Lord Young and Professor Smith are being described as "friendly but tough, on both sides." There has been irritation at the department at the high media profile BAE has succeeded in achieving.

Yesterday Mr Bryan Gould, the shadow trade and industry secretary, said that if the original deal was changed it would be "an enormous rebuff to the Prime Minister and Lord Young."

He said: "I think the general picture that arises out of this is one of incompetence, uncertainty and dogma prevailing over the interests of Britain's car industry."

North Sea crude below \$14 as glut hits prices

By John Bell, City Editor

North Sea oil prices have diverged decisively through the key \$14 per barrel barrier on European spot markets for the first time since March. Prices are now languishing at levels last regularly seen in December 1986, when members of the Organization of Petroleum Exporting Countries were openly in conflict with each other in a battle to secure bigger market shares.

Oil traders fear that Saudi Arabia, the largest oil producer in the free world, may aggravate a world over-supply of oil by boosting output to pay for the £10 billion arms deal with Britain which was announced last week.

The upturn in North Sea prices last week has already been overwhelmed by nervous selling. Institutional investors sought heavily after the explosion which ripped apart the Piper Alpha platform, closing six fields and cutting North Sea output by 12 per cent.

Oil analysts are deeply

pessimistic about the prospects for spot crude prices and are forecasting \$13 trades soon. Some say that the current oil glut could drag the key North Sea marker, Brent crude, to \$12 before concerted

Comment 27

action by Opec nations reverses the downturn.

No date has yet been fixed for a meeting of Opec's price monitoring committee. "Even when the committee does meet, there is no guarantee that it will find agreement on a remedy course of action to remedy the present situation," said Mr Chris Rowland, oil analyst at Barclays de Zoete Wedd, the securities house.

He points out that it is likely to be some time before the sagging prices on world spot markets feed through to Opec's treasurers, as most oil is sold on agreed price contracts.

"The price action looks like

Davy profits slide to £10m

By Colin Campbell

Davy Corporation, Britain's largest process engineering group, has suffered a sharp drop in profits in the year ended March.

Pre-tax profits tumbled from £20.2 million to £10.5 million following a £17.3 million provision against a West German contract. There was a £7.4 million provision against the same contract in the previous year.

Davy, which six months ago raised the interim dividend

from 1.5p to 2p a share, is cutting the final dividend from 4.75p to 4.25p a share, making an unchanged year's payment of 6.25p.

The shares yesterday rose 1p to 145p, helped by the remarks of Lord Jellicoe, the chairman, that he looked forward to the current year with confidence.

The net cash position at the year-end was £61 million, a large part of which represented forward payments, and the forward workload was

running substantially ahead of the level a year ago.

Lord Jellicoe added that the expensive lessons arising from the flue gas desulphurisation project in West Germany during commissioning had been learned, and that an increasing amount of work was being won from China and South Korea.

Engineering and construction profits in Britain fell from £19.5 million to £10.3 million during the year.

Tempus, page 26



BOC in £136.8m US selloff

BOC Group, the industrial gases and healthcare group, is selling its US carbide businesses for \$231.5 million (£136.8 million).

Mr Richard Giordano (above), the group chairman and chief executive, said yesterday that a management buyout consortium will pay about \$152 million for its two remaining carbon

plants at St Mary's, Pennsylvania, and Niagara Falls, plus its Texan needle-coke plant and its US calcium carbide business.

Last week it sold the carbon electrode plant in South Carolina to Sawa Denko, the Japanese group, for \$55 million. Both deals were first agreed in March.

New issue of National Savings

By Vivien Goldsmith Family Money Editor

A new issue of National Savings Certificates paying 7.5 per cent tax free over five years is to replace the current 33rd issue at 7 per cent.

The 34th issue will go on sale next Friday. Buyers will be limited to £1,000 plus an extra £5,000 for those reinvesting money on the general extension rate.

National Savings has under £7 billion on the general extension rate, which is paying 5.01 per cent.

The return on the Yearly Plan is also being raised from 7 per cent to 7.5 per cent tax free. This applies to all applications received from today.

A maximum of £200 a month can be contributed to the Yearly Plan. Twelve monthly payments are made and then the sum takes a further four years to mature.

In May National Savings took in net contributions of £63.4 million on receipts of £81.6 million. This compares with a surplus of £174.9 million on receipts of £624.2 million in May last year.

Barclays Bank is now paying 7.5 per cent on sums above £10,000 in the Capital Advantage account. It is taking £10 million a day into the account.

DPR was investigated a year ago

By Lawrence Lever

DPR Futures, the futures and options broker which was suspended on Monday, was secretly investigated by the Department of Trade and Industry a year ago in response to complaints from private investors who had lost thousands of pounds through the firm's controversial selling methods.

The DTI's internal inspectors used powers under the Companies Acts to examine documents and records kept at DPR's London headquarters - but took no subsequent action against DPR which was allowed to continue trading.

Because their investigation was carried out under the narrow powers conferred by

section 447 of the Companies Act 1985, the DTI inspectors would not have been able to address general questions to the DPR directors. Their questions were limited to what they found in the company's records.

DPR was not licensed by the DTI. The company had no comment to make yesterday. Counting the cost, page 29

ARROWS LIMITED TRADE FINANCIERS FINANCING THE FUTURE. Arrows Limited is a finance company with a difference. As we approach a new decade we recognise the need to constantly adjust our horizons in keeping with the hi-tech industrial and commercial demands of a turbulent financial market place.

Bank aims to streamline dealings with Third World

Midland adopts new approach to debt

By Richard Thomson Banking Correspondent

Midland Bank has formed a division to handle its £4.1 billion exposure to developing countries, as part of a new strategy for managing loans to areas such as Latin America.

Both commercial and investment banking activities in countries with debt repayment problems will for the first time be brought together in one department. This will enable Midland to respond more quickly and flexibly to debt rescheduling arrangements, the group says. It will also allow Midland to follow a more active debt management policy, which includes increasing its investments in industrial and commercial companies in developing countries and trading its debt on secondary markets.

Midland has the largest Third World country exposure of any British bank, which led to provisions of £1 billion and a pre-tax loss of £505 million for the year last year. The new division, part of

Midland Montagu, the investment banking arm, will be headed by Mr Jacques de Mandat-Grancey, previously responsible for Midland's international network. It had become necessary, the group said, because new techniques and the widening range of rescheduling options have made the handling of Third World debt more complex.

The bank now intends to undertake more debt/equity swaps, introduced by several countries, such as Chile, Mexico and the Philippines, to enable banks to exchange loans into more permanent equity investment in local businesses.

A Midland spokesman said: "We are not seeking to reduce our exposure to rescheduling countries. We just want to change it into a different kind of exposure." The bank holds an optimistic view of the future of the largest Latin American economies.

The new division will include an industrial adviser, Mr Peter Burnell, to handle the group's growing ownership of non-banking companies in developing countries. "Banks are not used to

running salt mines and hotels, so it is important to have an adviser with expertise in such things," a spokesman said. Mr Burnell was previously a director of Charter Consolidated, the industrial and mining finance group.

Although banks such as Citicorp and Chase Manhattan have been using increasingly adventurous techniques to manage their Third World debt, Midland has become one of the most innovative outside the US. Last year, for example, it exchanged some \$22 million (£13 million) of Peruvian debt for commodities. It has also set up a fund to help international banks exchange debt for equity investments in Chile.

Lloyds Bank has also been moving towards a more effective means of managing its £3.9 billion exposure to rescheduling countries. Much of this lending was done through the bank's branch network inside Latin America, and Lloyds has long experience of the local economies of many debtor countries. Almost all Midland's exposure is in cross-border lending from London.

BUSINESS ROUNDUP

News stake in Pearson not referred to MMC

The News Corporation's 20.5 per cent stake in Pearson, the banking and publishing conglomerate that owns the Financial Times, is not to be investigated by the Monopolies and Mergers Commission.

The decision not to refer The News Corporation's purchases was taken by Lord Young of Graffham, the Secretary of State for Trade and Industry, in accordance with the advice of Sir Gordon Borrie, the Director-General of Fair Trading.

Tate & Lyle Burton in disposal £50m sale

Tate & Lyle has sold a production facility and team in Crosby, Texas, bought as part of its £831 million purchase of Staley Continental, to Henkel, the West German chemicals group, for an undisclosed sum.

£5.7m Goodman buy

Goodman Group, Britain's biggest Benetton franchise, with 24 outlets, has bought Parkes Clothing, a north London men's fashions outfit, in a deal that could be worth £5.75 million.

Delta expands in Australia Edinburg campaign

Delta Group, the engineer, is paying up to Aus\$12.9 million (£6.04 million) to Tubemakers of Australia, for Industrial Galvanisers. Of the consideration, Aus\$2.3 million is a profit-related deferred payment.

BM reorganizes

BM Group, the engineering company, has reorganized its divisional and corporate structure. The group's operations will be divided into four categories: construction, technologies, building, and consumer products.

Davy shares hang on thread of hope

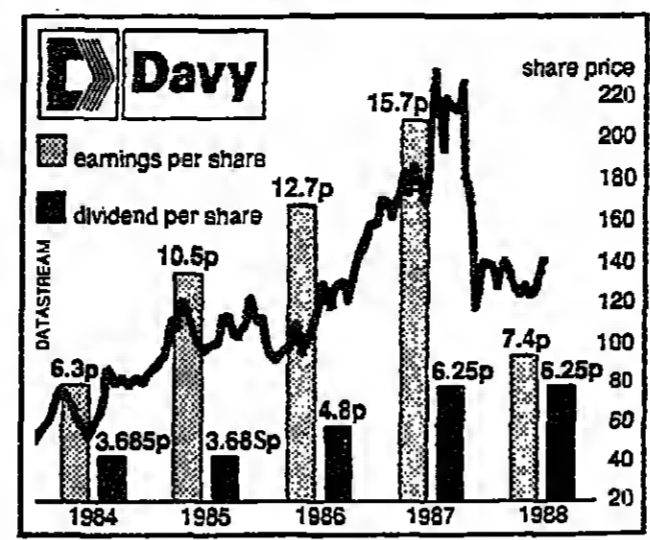
Lord Jellicoe, chairman of Davy Corporation, can be grateful that England has not hanged a lord of the realm for centuries, otherwise there might well have been a public hanging this morning.

One year ago the noble lord asserted that his neck was safe on the forecast that Davy, after years of disappointments, had turned the corner and that prospects were bright.

The outcome for the year ended March is, however, another story, and as Winston Churchill might well have said "Some profits. Some neck."

Perhaps surprisingly, the shares edged forward by 1p to 145p yesterday (a year ago they stood at 200p). But the market had been forewarned in May about the bad contract news, and - again - Davy oozes confidence about the current year.

However, after a 48 per cent profit drop, some costly lessons learnt about contracts, and boardroom admission that Davy needs to improve the quality and the breadth of



its earnings, perhaps things cannot become any worse. But until there is positive evidence that Davy has a handle on an upward profit trend, the shares are only for those with an eye to income or for those who like a takeover flutter.

However, those who stuck with Davy between 1985 and 1987 in the belief that Trafalgar House would pounce have had that prop removed. When Trafalgar sensed a good exit price last July, even it jumped out.

British Steel

Memories of the disastrous British Petroleum flotation are so fresh in the mind that the Government will be unlikely to pull off another British steel.

But the first corporate television advertisements proclaiming that British Steel is

"in shape for things to come" signal the start of the now-familiar privatization process. November is still regarded as the most likely date for the government sell-off and the analysts are already putting the finishing touches to their research into Europe's most profitable steel company.

So the first question would be investors will ask is whether BS is at the top of the cycle and, if so, whether its profits will disappear at the first whiff of a recession.

Warburg Securities, broker to the Government for the sale of BS and first out of the starting blocks with part one of a two-part analysis of BS, agrees convincingly that British Steel has transformed itself from an overweight millstone around the Government's neck into a competitive group which could gain market share from its higher-cost competitors in Europe during a recession in which home demand declined.

The Warburg analysts agree that since British Steel is operating at near capacity, its total volumes are unlikely to grow by much. But, by the same process that profits have recovered after years of losses, so they will continue to grow. The key lies in further gains in labour productivity and fuel efficiency, increasing proportions of higher value-

added products and greater investment to improve yields. Legal constraints prevent Warburg from making a profit forecast. We must await the prospectus for that. But having just reported £419 million pre-tax last year after £36 million of exceptional, British Steel's profits are heading for close to £500 million this year. However, pricing of the issue will need to reflect a slowing of the growth rate in future and the cyclical nature of the business.

Sandell Perkins

Sandell Perkins' 38 per cent uplift in pre-tax profits beat even the most optimistic forecasts. The company has a 25 per cent share of the central London builders' merchant market and 10 per cent of London and the South-east. These are the regions which have been at the centre of the current boom in building industry activity.

While being aware of the longer-term dangers of raising prices in times of strong demand and materials shortage, Sandell Perkins has at least been able to pass on cost increases to customers. This and economies of scale as the group grows larger, explains the uplift in operating margins from 8.8 to 9.6 per cent.

The interest payable figure jumped from £68,000 to £470,000 during 1987-88 and several new openings and acquisitions have been made so far this year. However, since net borrowing at the year-end represented only 4 per cent of ordinary shareholders' funds, Sandell Perkins has plenty of scope to continue its expansion programme.

The company has not yet strayed from its familiar operating territory in the South of the country and it sees plenty more opportunities to pick up small businesses which fit in well with its spread of deposits.

However, if the early observations of a slow-down in the South-eastern market comes to anything, Sandell Perkins may be well advised to expand the business northwards.

Sales are comfortably ahead so far this year, although by not as much as they were at the same stage last year. Nevertheless, prospects for the current year are encouraging, even if the winter may prove harsher.

STOCK MARKET

RHM shares at record on takeover talk

Almost £62 million was added to the £1.5 billion stock market value of Ranks Hovis McDougall yesterday as recent bid talk reached a crescendo.

More than 5 million shares changed hands with the Ranks' share price soaring 18p to a new all-time high of 440p, after touching 444p earlier. At the centre of the speculation is the Australian group Goodman Fielder's near 30 per cent holding in the company.

Dealers cannot make up their mind whether Goodman Fielder intends to bid for the rest or sell its stake on to someone else who will.

Speculation intensified after reports that the Australian conglomerate was attempting to raise Aus\$3 billion on the Eurobond market. There is now talk that it is prepared to offer 500p a share which would value RHM at £1.7 billion.

Last night, the Ranks Hovis McDougall directors were unavailable for comment. Sir Peter Reynolds, the chairman, was said to be on a trip to the US. In the past month alone, the RHM share price has climbed from about the 47p level.

Elsewhere, share prices closed at their lowest levels of the day. Turnover remained pitifully thin and prices were left to drift lower for want of support.

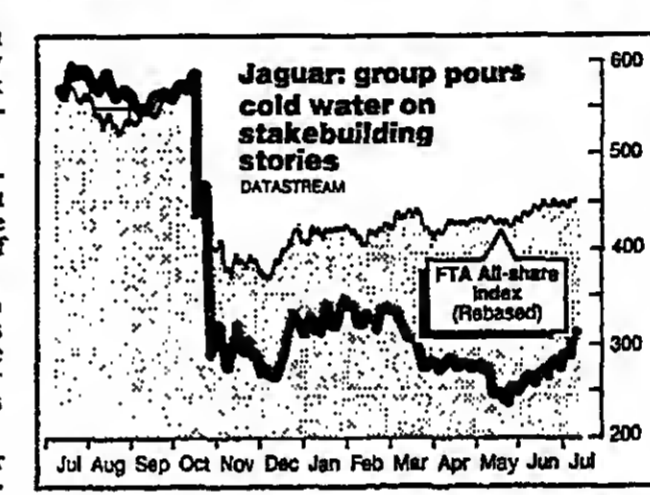
as whispers in the market suggested that charisms now see the FT-SE 100 share index falling to 1,800 in the short-term.

The FT-SE 100 share index ended 18.3 points down at 1,858.5, while the FT 30 share index finished 16.2 points off at 1,494.3.

Gilt-edged stocks were also ignored and closed with falls of 1/4 or so as they awaited the US trade figures and other important economic statistics later this week.

Jaguar, the luxury car manufacturer, went into reverse, falling 9p to 308p following a strong run which has seen the price come up from the 281p level in the past week alone on talk of a possible bid from Ford, the US motor manufacturer.

Albert Fisher, the fruit and vegetable distributor built up by Mr Tony Miller, a former Hawley man, advanced 6p to 111p with a little help from the broking arm of SC Warburg Securities. Warburg is a big fan and yesterday put its money where its mouth is, picking up 500,000 shares.



The stories are clearly the result of someone's vivid imagination but it has succeeded in putting some pep back into the Jaguar share price which has been under a cloud of late.

In May the company was the subject of some hefty downgradings by analysts, worried about depressed sales in America, high production costs and the its relationship with the dollar. Since then, Sir John has warned that there is no sign of a pick-up in the US market and expects sales to remain flat.

This is expected to take its toll on profits with most analysts looking for about £75 million compared with £97 million last time. The appearance of a buyer of 750,000 shares of Barclays Bank at the 41p level at the crack of dawn raised a few eyebrows and prompted further demand which helped them to close 10p higher at 418p on a turnover of 2.5 million shares.

conglomerate headed by Mr Nigel Rudd, has acquired 4.25 million shares, or a 3.9 per cent stake, in the company.

Shares of Y and V have leapt from about 260p to the current level in less than three weeks on speculation that Mr Rudd was casting his predatory eyes over the group. Hopes are now high that he will not stop there and may eventually launch a bid.

Hawtins, the industrial clothing and property company, touched 37p before closing 4p higher at 35p. Renewed buying of the shares followed the announcement that Cresscombe Limited had increased its stake in the company to 9.9 million shares, or 12.57 per cent.

Hartwells reported bumper annual figures in May, showing pre-tax profits up by 59 per cent at £9.74 million because of booming car sales and BZW, the group's broker, has pencilled in £11 million pre-tax for the current year.

Burton featured in an otherwise dull sector, rising by 4p to 223p on the news that the company has undergone a sale-and-leaseback transaction involving 19 freehold properties which will produce proceeds of £50 million.

Warburg Securities, the broker, states that the Burton share price does not reflect the group's better-than-average performance against the sector. By selling low-returning property in order to invest cash in its retail operations it enhances earnings growth and this should soon start to filter through into the Burton share price.

the ramp (35.3 per cent) of the convertible rights issue, was successfully placed by Warburg Securities, the broker, with institutional investors at a premium to the issue price of about 1/100th pence per share.

Hartwells, the Oxford-based car dealer and fuel oil distributor with substantial property interests, gained 3p to 140p on takeover hopes.

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Michael Clark and Geoffrey Foster

COMPANY BRIEFS

- REXMORE (Fin) Pre-tax: £1.747 (£0.531)m EPS: 7.21p (4.71p) Div: 1.25p mkg 1.80p
WYKO GROUP (Fin) Pre-tax: £2.054 (£1.775)m EPS: 6.0p (3.7p) Div: 1.65p mkg 2.75p
MORRIS ASHBY (Fin) Pre-tax: £0.944 (£0.436)m EPS: 11.15p (4.07p) Div: 2.0p
SIMS CATERING (Fin) Pre-tax: £2.107 (£0.633)m EPS: 15.68p (6.9p) Div: 5.0p mkg 6.9p
J MICHAEL DESIGN (Fin) Pre-tax: £1.378 (£0.310)m EPS: 14.90p (Loss)(2.35p) Div: -

RECENT ISSUES

Table with columns for EQUITIES, NEEDLER GROUP, RIGHTS ISSUES, and various stock symbols and prices.

BASE LENDING RATES table and TO PLACE YOUR PROPERTY ADVERTISEMENT IN THE TIMES TRADE ADVERTISERS advertisement.

ANZ owns up to error in results

ANZ, the Australia and New Zealand Banking Group, yesterday admitted it had found an "embarrassing Aus\$293.6 million (£137.58 million) mistake" in its results for the six months to March 31.

Mr Charles Griss, the group finance executive, said the "unfortunate clerical error" occurred when some interest charges relating to the bank's units in the United Kingdom were incorrectly consolidated.

Parkfield Group doubles dividend

Parkfield Group, Mr Roger Felber's growing conglomerate, is more than doubling its dividend from 3p a share to 7p, after an 88 per cent increase in pre-tax profits in the year to end-April, from £8.1 million to £15.2 million.

Mr Felber is paying a 5p final dividend and promising to continue a progressive dividend policy. In the past Parkfield has maintained an unusually high dividend cover.

Dow slips 3 points in early deals

New York (Reuters) - Shares turned lower in early trading yesterday after being mixed in the first hour. Buyers were absent prior to the US trade and producer price reports, due on Friday. In the absence of bids, sellers dominated.

The Dow Jones industrial average was 3 points lower at 2,108.31. Declining issues moderately outnumbered rising ones and trading was slow. The Dow average rose by 5.16 to 2,111.31 on Monday.

Beer inquiry extended

Lord Young of Graffham, the Secretary of State for Trade and Industry, yesterday granted a six-month extension to the Monopolies and Mergers Commission to complete its investigation into the supply and distribution of beer for retail sale on the country's 20,000 licensed premises.

The MMC has been working on the report since August 1986, but the detailed nature of the study of some 70 brewing companies means that the original deadline for completion next month cannot be met.

CANADIAN PRICES table with columns for various Canadian stock indices and prices.

Chrysalis setback prompts talk about 'going private'

By Cliff Feltham

Chrysalis, the quoted record company, stunned the City yesterday when it gave warning of a sharp profit fall for the current year.

The shares crashed 20p to 118p, raising speculation that Mr Chris Wright, the founder and pop entrepreneur, could be tempted to follow the path of Mr Richard Branson's Virgin Group and take his company private.

In April, Mr Wright forecast results for the 14 months to the end of August would be "marginally ahead" of the previous year. But yesterday he was forced to admit that profits would now be

"substantially below" the £7.2 million made during the previous 12 months. The company's broker, Scrimgeour Vickers, slashed its own forecast to £2.5 million.

One analyst who had been expecting the company to make at least £6.5 million said: "I am afraid Chrysalis has an enormous credibility problem in the City. It is going to take an awful long time for people to have any confidence in the company."

Mr Wright — who owns 48 per cent of the company — blamed the setback on "delayed record releases in the music division giving rise to further trading losses in the

United States." His property business has also pushed through fewer deals.

The US record company was starved of releases from its big-selling artists such as Pat Benatar and Huey Lewis. "Huey Lewis delivered late and we needed another track on an album from Pat Benatar who was having a gall-bladder operation. By the time the albums were ready we could not get them out in time to make any contribution this year. We have also been spending heavily on marketing new artists," said Mr Wright.

Chrysalis, which also has a thriving property dealing busi-

ness, suffered from a lack of completions during the year. Mr Wright would not comment on suggestions that he may now consider taking the company private, but the company has been dogged by misfortune since its stock market debut three years ago.

Chrysalis came to the market through a merger with Management Agency and Music but the flotation flopped badly with 94 per cent of the shares — offered at 200p — left in the hands of the underwriters.

The issue was clouded by the refusal of one MAM director to sign a circular outlining the terms of the deal.

Profits build for Sandell Perkins

By Alexandra Jackson

High land prices, labour shortages and a lack of capacity by some suppliers could threaten the building industry, Mr Timothy Perkins, the chairman of Sandell Perkins, the leading builders' merchants in the south-east of England, said yesterday.

"The market is still showing growth in most regions, albeit at a more modest rate than in 1987, but these factors may effect consumption," Mr Perkins said.

"However," he added, "substantial projects in our region and a strong repair, maintenance and improvement market make me cautiously optimistic about the current year."

The mild winter, and a buoyant market for building products, combined to lift pre-tax profits at Sandell Perkins from £9.9 million to £13.7 million in the year to end-March. Earnings per share were up from 15.6p to 21p while a final dividend of 3.8p

gave a total for the year of 5.4p (4.3p). Sales jumped from £113.2 million to £148.4 million.

Mr Perkins said the current year had started well, although he doubted the gains in volume would be as great as in 1987-88. "We are seeing an attractive sales pattern in the regions, although early indications point to a flattening out in sales at several of our central London depots," he said.

Sandell Perkins now has 70 branches, 66 of which were opened by the year end. Mr Perkins said there were opportunities to add at least another 40 to 50 outlets within the group's existing operating area — its northernmost outlet is in Cambridge.

Sandell Perkins's share of the national builders' merchants market is around 1.5 per cent, but it has 10 per cent and 25 per cent respectively of the South-east and central London markets.

Tempos, page 26



Optimistic: Timothy Perkins, of Sandell Perkins, yesterday

Financial groups in merger

Comprehensive Financial Services, the USM-quoted financial adviser, has agreed a merger with Rathbone Bros & Company of Liverpool, in a deal which creates a group with a market capitalization of more than £14 million and above £300 million of private-client funds under management.

CFS will buy Rathbone for a maximum of £5.61 million, to be satisfied by the issue of 2.92 million new shares at 192p — 855,000 of them deferred and dependent on further evaluation of Rathbone's business.

The agreement needs the blessing of the Bank of England and of the shareholders of CFS. The merged group will change its name to Rathbone Brothers. Rathbone's principal activity is the provision of investment management and other financial services. It has more than £200 million of funds under management and is authorized by the Bank as a banking institution.

Mr Mike Bryman, a director of CFS, said the deal and the name change reflected the need to personalise private-client business.

Construction division setback hits Alfred McAlpine interim

By Our City Staff

A sharp fall in construction profits at Alfred McAlpine, the builder, saw figures drop from £5.7 million to £5.3 million in the six months to end April. However, Mr Bobby McAlpine, the chairman, said he hoped the year-end total would come close to last year's pre-tax profit of £31.4 million, which was boosted by a £3.4 million

writedown on an overseas contract.

Sales in the half year rose from £225.5 million to £244.2 million. An interim dividend of 4.5p was declared (4.4p).

The construction division had a bad first quarter, particularly in Britain, and by the period-end profits stood at £900,000 compared with £3.8 million in 1986-87. Overseas construction dropped from

£1.7 million to £200,000.

Housing profits, however, were up from £1.6 million to £3.4 million. Mr McAlpine said the division expected to sell 1,500 houses by the year-end at an average price of £85,000.

The minerals business grew slightly to £1.5 million at the half-year, while the property division soared from £900,000 to £1.5 million.

Howden up sharply to £10m

By Martin Waller

A sharp recovery in the fortunes of Howden Group, the Glasgow engineer, was signalled yesterday by pre-tax profits of £10.13 million in the year to end-April, against only £142,000 last time.

The turnaround resulted from the elimination of problems at its Californian wind farm and of losses at the Howden Compressors subsidiary, said the chairman, Mr Johnny Johnson.

The Californian windmill, which contributed to a £7.8

million exceptional debit last time, had been fully re-commissioned and the cash drain had ceased, while the compressors side was back in profit despite the fall in the value of the dollar, Mr Johnson said.

A final unchanged dividend of 2.5p makes a total of 3.85p.

The chairman added that the orders intake was running at its highest level for a number of years.

Howden believes its Californian experience leaves the company well placed to

win some of the £30 million-worth of government wind turbine orders expected soon.

Last year Howden was awarded two big orders connected with the Channel tunnel — a £15 million contract for two of the main tunneling machines and another for temporary ventilation fans.

Mr John Heron, engineering analyst at Citicorp Scrimgeour Vickers, the brokers, is looking for £16 million pre-tax this year but says this is a conservative estimate.

After eights

Clive Anderson, the transport analyst at broker Kitcat & Aitken, will, I hear, be trying out an unusual method of transport on the Thames to-morrow night. He will be one of the key constituents of a rowing eight from his firm which will compete against the merchant bank Robert Fleming in a race between Hammersmith and Putney Bridges. The "friendly" challenge was laid down by Michael Baines, a fund manager at Flemings, but Anderson now wants to extend it to the rest of the Square Mile. "The Stock Exchange and Lloyd's used to have an annual challenge, but that seems to have been dropped a couple of years ago," Anderson says. "I know it's short notice, but if anyone wanted to take part in an impromptu knockout they would be more than welcome." But, for a so-called "friendly", Kitcat has been training awfully hard. While Fleming has been keeping mum about his entry, I learn that the Kitcat team, led by Alan Kelsey, head of research, is keeping an ace up its sleeve. One of its three guest oarsmen is none other than Sarah Hunter-Jones, a fund manager at Touche Renmant, who, some may remember, rowed for Britain.

Matsushita opens factory

A plant where Kyushu Matsushita Electric, of Japan, will produce electronic typewriters and printers was opened yesterday in Duffryn, Newport, south Wales.

A third of the typewriters and printers, which are being sold under the Panasonic label, are expected to be sold in Britain.

Excilibur expands on return to profit

By Our City Staff

Excilibur Jewellery, the Birmingham-based company where Mr Michael Griffiths moved in as chairman last year, has announced three acquisitions for an initial total of £5.5 million and a return to profit after seven years of losses.

It is buying PMC (Sheffield), a maker of spun pewterware, P Rainford, a manufacturer of precious metal chain, and the Manshaw Group, which makes gold and silver jewellery.

A further payment of up to £1.5 million is payable depending on future profits from Rainford and PMC.

Excilibur is issuing 8.49 million new shares to the

COMMENT Solid investment core to candy floss society

Bank lending on property continued to grow rapidly in the three months to May. According to the Bank of England's quarterly analysis of advances, more than three-quarters of the increase in personal bank lending in the latest period was linked to house purchase, and that was within an overall increase in the personal sector substantially higher than in the previous three months. If justification for the increase in mortgage rates was needed, here it is.

Much of this money allegedly borrowed for home buying is being used to finance consumer spending of various kinds. With the building societies lending more than £6 billion a quarter and the banks £2.66 billion there is no way all of it can be going into home ownership, even at the present inflated price levels.

Yet the figures do not reveal merely a candy floss society busy spending its way towards the next balance of payments crisis. The encouraging feature of the analysis is the continuing sharp rise in lending to manufacturing. After minimal increases during the latter part of last year advances have suddenly leapt in the six months to May, reaching more than £2 billion in the latest quarter.

The numbers reflect industry's re-equipment boom. Just as the balance of

payments deficit reflects increased imports of both consumer and capital goods so bank lending is increasing rapidly to both persons and manufacturers — and more rapidly, in recent months, to manufacturers. Capital investment is vital if the rapid rise in productivity is to be sustained, and if productivity can be increased industry can meet a greater proportion of demand in the economy without inflationary consequences.

The increase in lending to manufacturers does not absolve the Government from a responsibility to cool the economy down. On the contrary, room must be found for the demands of the manufacturing sector. That is why some City economists — for instance at Shearson Lehman — are talking of the need for a further rise in interest rates of up to 2 per cent. By forcing a second increase in mortgage rates higher base rates would do much to cool both consumer demand and the housing market while not much deterring industrial investment where the pay-off period is usually considerably longer.

The timing of any further increase will depend largely on sterling. Mr Lawson will prefer to wait and see the effect of the 2.5 per cent increase in base rates since the beginning of last month before making any further moves.

Black gold loses its shine

The effect on North Sea prices of the Piper Alpha tragedy proved to be remarkably short-lived, further undermining the huge imbalances in the world oil market. North Sea prices are once again under \$14 a barrel and falling and the black gold has once again lost its shine.

The short-term outlook for oil prices depends on the attitude of the majors towards rebuilding their stocks for the autumn and winter, and the ability of the Organization of Petroleum Exporting Countries to tackle over-production. Neither factor looks like providing much support for prices.

Oil stocks are standing slightly above levels a year ago, and there is no urgency to rebuild stocks. Opec's production accord is being interpreted with a great deal of flexibility by some of its members, and production looks stuck in the 18.5-19 million barrels a day range.

The fact that it is necessary to say that all this is good for the British economy gives an indication of the extent to which the image of the oil-dependent economy of the first half of the 1980s remains a powerful one.

The fact is that lower oil prices, once the bane of British chancellors, now come as a source of blessed relief. For Britain, and for the other industrial countries, the weakness of oil prices will act as a useful counterweight to other

inflationary pressures. Indeed, had sterling not suffered at the hands of a stronger dollar over the past few months, the fall in oil prices would have fed through to reductions in petrol prices, easing some of the worries about rising inflation.

Oil revenues, which were targeted in the Budget at £3 billion in the current financial year on an oil price assumption of \$15 a barrel, are not to be sneezed at. They are equivalent to a couple of pence off the basic rate of income tax or several new NHS hospitals. But it is no longer the case that the prospect of falling oil prices causes worries on the public sector borrowing requirement.

The Chancellor could do without all of his North Sea taxes this year and achieve the planned £3 billion public sector debt repayment, although he probably will not want this story to get around too much ahead of tomorrow's Cabinet meeting on public spending. North Sea taxes are now only 1.5 per cent of government receipts, compared with 8.5 per cent as recently as 1984-85.

The one area where Britain needs all the help it can get is on the current account. But, with the oil surplus declining because of falling North Sea output — even before Piper Alpha — oil prices are no longer a significant lever on the trade figures. If the trade news continues bad, don't blame oil prices.

Bennett pays £6m for Lees

Bennett & Fountain Group, the electrical distributor and retailer, has agreed the £6 million purchase of Edwin P Lees, a private group with 78 outlets in England.

Lees is 25 per cent owned by 3i, which has given irrevocable undertakings to accept the Bennett offer, which is in ordinary or preference shares. The Lees directors and families holding the rest of the equity are also in agreement.

Ford Sellar sells shops

Ford Sellar Morris, the property group, is selling its chain of 13 menswear shops to Amber Day Holdings, the clothing group, for £5.5 million cash. Amber Day is raising the cash through the placing of 13 million shares at a price of 42.5p.

Ford Sellar Morris also reported a pre-tax profit of £3.5 million for the 15 months to the end of April, compared with a loss of £2.2 million for the previous 14 months.

HK to have new securities and futures watchdog

From Stephen Leather, Hong Kong

Hong Kong is to have a new high-powered independent financial watchdog, Mr Piers Jacobs, the financial secretary, said yesterday.

The new body, to be called the Securities and Futures Commission, will be independent of the government, but will be ruled by a board appointed by Sir David Wilson, the Colony's Governor.

The government has hired Mr Robert Owen, the former international director of Lloyds Bank, as a consultant to help set up the new commission, which it hopes will help restore Hong Kong's reputation as a serious financial centre.

"We are firmly committed to bringing Hong Kong's regulatory framework and market structures in line with those in other centres," Mr Jacobs said.

The new commission should be in place by the start of next year. It will be mainly paid for by investors who use the two markets through a new transaction levy, fees and charges. However, the govern-

Pensions rush boosts L&G

Legal & General has boosted its new worldwide life, pensions and investment business by 43 per cent to £309 million in the first half of 1988. The star performer was the British pensions business, where new annual premiums jumped by 118 per cent to £34 million in the rush to start Section 226 pensions.

Bell holds on

Bell Resources has decided to retain a 5 per cent holding in Australia's Broken Hill Proprietary, according to a broking consortium that offered to buy the Aus\$512 million (£240 million) stake.

Irish placing

Memory Computer, the Dublin-based systems manufacturer, has raised IR£1.57 million (£1.35 million) by a placing of 7.14 million new shares at 22p each.

£1.1m deal

Control Techniques is buying Working-based Control Instrumentation from Control & Readout, the private group, for £1.1 million cash.

£15m raised

Monks Investment Trust has placed £15 million of 11 per cent debenture stock at £100.92 per cent.

Brokers change channels

In the week that Phillips & Drew turfed out three former partners, two other erstwhile partners have, I hear, set up in opposition to the old firm.

Andrew Stewart, once a partner with WI Carr, specialising in the Far East, who joined the Jersey office of P&D eight years ago, last week launched Channel Islands Portfolio Managers Ltd. It will offer an old-fashioned portfolio and broking service primarily for private clients. Its co-founder is Colin Cavill, also an ex-P&D partner and, together with funding from their own pockets and that of clients, they have, I am told, pieced together a capital base of some £600,000. "We are trying to turn the clock back to provide a more personal service, but using modern technology," says Stewart, who grew up on the islands. "We want clients to be able to get through to us without having to fight their way through a bevy of secretaries and assistants first."

Jumping ships to join them next month will be Dick Crockett, the old chairman of James Capel CI, who had been a Capel's associate since retiring in April last year. And three other ex-P&D colleagues will also be climbing aboard — Angela Peel, Mike Larbalestier and Carolyn Akers. The founding duo will, however, retain 75 per cent of the equity and are clearly ambitious. "We might be thinking about a flotation in four or five years' time," Stewart says.

THE TIMES CITY DIARY Iacocca on the attack

Anglo-French financier Sir James Goldsmith takes quite a passing in *Talking Straight*, the latest tome from Chrysler chairman Lee Iacocca, published last week. Sir James is criticized for being a corporate raider in his move for Goodyear. Iacocca quotes the Goodyear chief as saying that Sir James did not understand the business he was bidding for. "Can you imagine Goodyear being run by some-

Dial a deal

Could this mean the end of the old-style City as we know it? Perhaps, if tests being carried out by US discount broker Charles Schwab & Co prove successful. The Wall Street



"Maybe we could raffle it"

firm is testing Telebroker, a system which allows customers to buy and sell shares simply by pushing buttons on a telephone: there is no human contact. "We think of it as the automatic teller machine of the brokerage business," says David Pottruck, the president of Schwab. Using Telebroker is easy enough: after punching in your personal identification number, you can trade shares, obtain an account balance or check a share price. The computer on the other end of the line then confirms your transaction. The cost to the customer will be the same as Schwab's regular commission, but the expense incurred by the firm will be a tenth that of a human broker. Telebroker is expected to be available to Schwab's two million customers later this year, with options trading and mutual funds due to be added to the service soon after.

Carol Leonard

Our market report is never more than 30 minutes old.

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Portfolio PLUS NEW Accumulator

From your Portfolio gold card check your eight share price movements...

Table with columns: No., Company, Group, Price, Change, % Change, Dividend, Yield, P/E. Lists various companies like Pressat, Lunnas, LDH, etc.

Please take into account any minus signs

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, SUNDAY

BRITISH FUNDS

Table of British Funds with columns: High, Low, Stock, Price, Change, % Change, Dividend, Yield, P/E

SHORTS (Under Five Years)

Table of Short positions with columns: High, Low, Stock, Price, Change, % Change, Dividend, Yield, P/E

FIVE TO FIFTEEN YEARS

Table of Five to Fifteen Year investments with columns: High, Low, Stock, Price, Change, % Change, Dividend, Yield, P/E

OVER FIFTEEN YEARS

Table of Over Fifteen Year investments with columns: High, Low, Stock, Price, Change, % Change, Dividend, Yield, P/E

UNDATED

Table of Undated investments with columns: High, Low, Stock, Price, Change, % Change, Dividend, Yield, P/E

INDEX-LINKED

Table of Index-linked investments with columns: High, Low, Stock, Price, Change, % Change, Dividend, Yield, P/E

BANKS, DISCOUNT HP

Table of Banks and Discount HP with columns: High, Low, Stock, Price, Change, % Change, Dividend, Yield, P/E

STOCK EXCHANGE PRICES Equities fall after hours

ACCOUNT DAYS: Dealings began July 4. Dealings end July 15. Contango day July 18. Settlement day July 25.

Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend.

(VOLUMES PAGE 29.)

BREWERIES table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

BUILDING, ROADS table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

CHEMICALS, PLASTICS table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

CINEMAS, TV table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

DRAPERY, STORES table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

ELECTRICALS table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

FINANCE, LAND table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

FINANCIAL TRUSTS table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

FOODS table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

HOTELS, CATERERS table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

INDUSTRIALS A-D table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

INDUSTRIALS E-H table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

INDUSTRIALS I-L table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

INDUSTRIALS M-R table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

INDUSTRIALS S-Z table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

INSURANCE table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

LEISURE table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

MIRING table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

MOTORS, AIRCRAFT table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

NEWSPAPERS, PUBLISHERS table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

OILS, GAS table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

OVERSEAS TRADERS table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

PAPER, PRINT, ADVERTISING table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

PROPERTY table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

Portfolio PLUS NEW Accumulator DAILY DIVIDEND \$4,000 CLAIMS required for 36 points ACCUMULATOR £118,000

OVERSEAS TRADERS table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

PAPER, PRINT, ADVERTISING table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

PROPERTY table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

SHIPPING table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

SHOES, LEATHER table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

TEXTILES table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

TOBACCO table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

TEXTILES table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

TOBACCO table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

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TOBACCO table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

TEXTILES table with columns: No., Company, Price, Change, % Change, Dividend, Yield, P/E

© Ex dividend • Ex div by forward earnings • Ex div by forward earnings • Ex div by forward earnings

Investors count cost of dealing with DPR

Investors have lost thousands of pounds dealing with DPR Futures. The firm was suspended on Monday - too late for many, reports Lawrence Lever

What do a security officer, an engineer, a pensioner, a student and a magistrate all have in common? They have lost thousands of pounds through succumbing to the high-pressure selling tactics used by DPR Futures - the futures and options broker suspended on Monday by the Securities and Investments Board.

The SIB is also conducting an investigation into DPR, which it describes as "not fit to carry on the business of broking in futures and options".

Readers who have literally lost their life savings with DPR tell how they were persuaded to deal by constant telephone calls from people describing themselves as "account executives" with DPR.

They were badgered into

investing a small amount at first and then sucked in to invest far more.

"Due to these constant calls, my wife had to take the telephone lead out of its socket," one disappointed DPR client, Mr David Wright (not his real name), told the Times.

"At first I declined to invest, but after receiving three telephone calls pressing me to act fast while the market was in my favour, I was persuaded to invest an initial £2,000 in a contract," wrote another investor.

Mr Leslie Kostick, a pensioner, who lost about £20,000 with DPR, wrote to the company afterwards. He said: "Having been pressured by some 10 telephone calls from

because, supposedly, this made them more bullish. "Chairs are for bears, let's get bullish!" he would shout.

If they persuaded clients to deal, the DPR salesmen were told to ask clients to send a telephonic transfer of money from their bank account into DPR's. If they lived in the London area, salesmen would send a courier around to the client's home. The idea in all cases was to have the money in before the client could change his mind.

If the client did not have the ready funds, DPR salesmen would suggest they cash in their shares, and send a courier round to pick up the share certificates.

"The pattern of high-pressure selling to private investors was

DPR salesmen were told that if the level of commissions was challenged by investors they should point out to them that they were provided with a guaranteed stop-loss.

This meant that investors could not lose more in one contract than they had staked. However, the cost to DPR of providing this facility was only between \$60-\$90 and the stop-loss level was set so close to the market price that many contracts were very quickly wiped out, since all the investors' margin was used up.

Mr Kostick, who lost about £20,000 with DPR, maintains that out of this he paid commission of about £10,416.

Another investor wrote to *The Times*, saying: "In a little more than three months £15,000 has been reduced to £45 and commissions totalling something like £13,500 have been charged."

Many investors have complained that DPR acted without instructions from them. Some, for instance, complained that they were put into commodities contracts without their permission. Almost all investors who contacted *The Times* complained of how difficult it was to obtain a clear statement of their account.

Mr Francis Jurksaitis, a magistrate, lost more than £3,500 on futures deals. He claims that the company ignored specific instructions that he would invest only if his losses were limited to £2,000.

Mr Mark Stevens, an engineer aged 24, and his father



Francis Jurksaitis (top) and Mark Stevens invested thousands of pounds with DPR. Its brochure offered the prospect of "very high returns" - but investors ended up as losers



Markheath up 475% to £10.1m

Markheath Securities, the British investment vehicle of Mr John Spalvins, the Australian entrepreneur, is taking a more aggressive approach to stake-building.

Markheath, which yesterday reported a big jump in profits, has now lifted its holding in Camford Engineering, the motor components group, to 7 per cent.

Markheath reported pre-tax profits for last year up by 475 per cent to £10.15 million, swelled by profits of £7.3 million mostly from selling its 20 per cent stake in Coates Brothers.

Mr Spalvins' Adelaide Steamship group controls 49 per cent of Markheath.

Parkdale pays £3m to start chain of hotels

Parkdale Holdings - headed by Sir Peter Parker, the former British Rail chief - is moving into the hotel business. It is paying £1 million for The Limes, Needham Market, Suffolk, and £2.1 million for The Bay Tree, Burford, Oxon, as part of its plans to build up a chain of small country hotels.

Mr Parker reported a pre-tax profit of £2 million for the first six months of the year, against £1 million for the same period last time. The interim dividend rises 22 per cent to 1.1p a share.

● In a little more than three months £15,000 has been reduced to £45 and commissions of something like £13,500 have been charged ●

your Mr Betteridge, more to get rid of him than from a desire to buy futures, I agreed to invest £2,000."

Written instructions given by DPR to their own salesmen told them to "sound excited" when speaking to investors.

A DPR employee who left the company last year said a large tape recorder blared out the noises of a dealing room, to give investors the impression of considerable background activity. Meanwhile, the salesmen were whipped into action by a DPR officer ordering them to stand up

accompanied by the enormous commissions DPR charged - in some cases five times the amounts other brokers were charging. In many cases investors were charged commission amounting to 50 per cent of the money they were staking. This meant the investors had to make a 100 per cent return on their money just to stand still.

"Many of these contracts were doomed from the start - the investors had no possibility of making money over the long term," a source close to DPR said.

Mr Jurksaitis, a magistrate, lost more than £3,500 on futures deals. He claims that the company ignored specific instructions that he would invest only if his losses were limited to £2,000.

Mr Mark Stevens, an engineer aged 24, and his father

ALPHA STOCKS

Vol '000	Vol '000	Vol '000	Vol '000
ADT 1,165	Coats 905	Land Sec 821	Royal Ind 2,388
Abbey 875	CU 388	Laporte 77	Casechi 1,444
Adi-Lyons 1,438	Corn Gold 438	LAG 1,002	Sainsbury 357
Amrad 833	Courtaulds 1,028	Lloyds 488	Scott & N 896
ASDA 3,564	Decca 778	Lloyds 488	Siemens 3,071
AB Foods 60	Dalrymple 218	Lucas 987	Sedgwick 365
Argyl 3,847	Dee 1,341	M&S 3,024	Smith & N 1,280
B&A 538	Diocesan 2,988	Magnet 1,022	Smith WH 489
BET 1,275	ECC 293	M&S 3,024	Smith WH 489
BTR 1,298	Emerprise 989	M&S 3,024	Smith WH 489
BAT 1,086	Ferranti 4,386	M&S 3,024	Smith WH 489
Barclays 2,480	Fisons 586	M&S 3,024	Smith WH 489
Bass 300	FKI Babcock 1,624	M&S 3,024	Smith WH 489
Becham 532	Gen Acc 280	M&S 3,024	Smith WH 489
Beazer 827	G&S 40	M&S 3,024	Smith WH 489
Bersted SW 397	G&S 40	M&S 3,024	Smith WH 489
BICC 312	G&S 40	M&S 3,024	Smith WH 489
Blue Arrow 529	G&S 40	M&S 3,024	Smith WH 489
Blue Circle 1,102	G&S 40	M&S 3,024	Smith WH 489
BOC 274	G&S 40	M&S 3,024	Smith WH 489
Boots 1,490	G&S 40	M&S 3,024	Smith WH 489
BPS 745	G&S 40	M&S 3,024	Smith WH 489
Br Aero 4,544	G&S 40	M&S 3,024	Smith WH 489
Br Airways 1,700	G&S 40	M&S 3,024	Smith WH 489
Br Comm 308	G&S 40	M&S 3,024	Smith WH 489
Br Gas 7,287	G&S 40	M&S 3,024	Smith WH 489
Br Petrol 1,995	G&S 40	M&S 3,024	Smith WH 489
Br Telecom 4,990	G&S 40	M&S 3,024	Smith WH 489
Burd 118	G&S 40	M&S 3,024	Smith WH 489
Burmah 527	G&S 40	M&S 3,024	Smith WH 489
Burton 2,912	G&S 40	M&S 3,024	Smith WH 489
C&W 704	G&S 40	M&S 3,024	Smith WH 489
Century 2,178	G&S 40	M&S 3,024	Smith WH 489

TRADITIONAL OPTIONS

First Dealings July 11
Last Dealings July 22
Last Declaration October 24
For Settlement October 24

Call options were taken out on: 12/7/88 Sutherland Holdings, Edmond Holdings, Kirk-Fr, Episcopi Holdings, SW Wood Gross, London Investment Trust, Scammell & Newcastle, Pilkington, Overseas Medical, Acorn Computer, Auto Finance, A&M Group, Morgan Grenfell, St Group, Eagle Trust, THF, Regenerant, MSM, Federated Housing, Inoco, Holmes Producers, Burton Group, Dares Estates, Fawcett International, Craze Lodge & Knight, Brown & Jackson, Put, Pleasurama, Put & Call, Scotson & Newcastle.

LONDON TRADED OPTIONS

Call	Put	Call	Put
Series	Jul Oct Jan	Series	Jul Oct Jan
Add Lyon (1432)	390 45 58 67 1 5 8	Alcan (1003)	900 132 147 170 8 20 30
B&A (1143)	140 12 18 21 1 1 1	Amrad (1143)	100 20 38 100 118 1
Br Comm (1270)	250 15 20 25 1 1 1	Barclays (1376)	350 45 58 67 1 5 8
Br Gas (1154)	170 14 15 15 1 1 1	B&A (1143)	140 12 18 21 1 1 1
BP (1261)	240 24 28 35 1 1 1	Br Comm (1270)	250 15 20 25 1 1 1
Corn Gold (11045)	1100 10 10 10 1 1 1	Br Gas (1154)	170 14 15 15 1 1 1
Courtauld (1339)	350 45 58 67 1 5 8	BP (1261)	240 24 28 35 1 1 1
Com Union (1376)	350 45 58 67 1 5 8	Corn Gold (11045)	1100 10 10 10 1 1 1
C & W (1369)	350 45 58 67 1 5 8	Courtauld (1339)	350 45 58 67 1 5 8
GEC (1159)	140 12 18 21 1 1 1	Com Union (1376)	350 45 58 67 1 5 8
G&S (133)	300 34 34 34 1 1 1	C & W (1369)	350 45 58 67 1 5 8
Grand Met (1507)	450 47 47 47 1 1 1	GEC (1159)	140 12 18 21 1 1 1
ICI (1078)	500 187 187 210 1 1 1	G&S (133)	300 34 34 34 1 1 1
Jaguar (1010)	100 10 10 10 1 1 1	Grand Met (1507)	450 47 47 47 1 1 1
Land Sec (1573)	500 187 187 210 1 1 1	ICI (1078)	500 187 187 210 1 1 1
M & S (1174)	180 18 18 18 1 1 1	Jaguar (1010)	100 10 10 10 1 1 1
R-Royce (1143)	140 12 18 21 1 1 1	Land Sec (1573)	500 187 187 210 1 1 1
STC (1391)	280 28 28 28 1 1 1	M & S (1174)	180 18 18 18 1 1 1
Sainsbury (1277)	240 24 24 24 1 1 1	R-Royce (1143)	140 12 18 21 1 1 1
Shell (1051)	120 12 12 12 1 1 1	STC (1391)	280 28 28 28 1 1 1
Sovereign (1248)	280 28 28 28 1 1 1	Sainsbury (1277)	240 24 24 24 1 1 1
Traveler (1309)	300 30 30 30 1 1 1	Shell (1051)	120 12 12 12 1 1 1
TSB (1191)	90 9 9 9 1 1 1	Sovereign (1248)	280 28 28 28 1 1 1
Ultranor (1257)	240 24 24 24 1 1 1	Traveler (1309)	300 30 30 30 1 1 1
Woodward (1277)	300 30 30 30 1 1 1	TSB (1191)	90 9 9 9 1 1 1

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TYPE OF BUSINESS _____
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Secretary to VP Human Resources International

Circa £13,000

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An Englishman Abroad to \$15,000 + package

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We are looking for three Shorthand Secretaries to work in our Head Office at Blackfriars, EC4. The vacancies exist in our Financial Group, Overseas Regional Management and in our Personal Products Co-ordination. Suitable applicants should have good technical skills and a minimum of five years secretarial experience.

Starting salary will be related to age and experience but will be in the region of £11,000 (with a present job maximum of £12,800). Benefits include 5 weeks annual holiday, subsidised staff restaurant, social club and contributory pension scheme. An interest free season ticket loan is available after 6 months.

Please telephone Miss Tanya Lees for an application form or write enclosing cv to:

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SILVER SHADOW - £16,000

A concert manager for classical musicians needs a multi-lingual (English mother-tongue) PA to act as his shadow and be the intermediary between the artists and their management team.

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This is 'one in a million'.

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Covent P.A. Garden

Personality, commitment, total confidentiality and superb administrative abilities are vital if you are to truly support this very busy Executive who is very shortly to open a new branch office of an existing national business.

Being a new position, there is ample scope for a career minded person to create their own niche. It is envisaged that the successful applicant will be aged 30+ and currently earning in excess of £11,000.

If this sounds like you, please write, enclosing a full cv and stating your current salary to: Angela McDonald, Associate Recruitment Consultants, The Gate House, Buscot, Oxfordshire, Oxfordshire, RG14 1PB. Tel: 0922 52721.

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We are an international management consultancy in Central London. We require an extremely efficient, well-spoken receptionist to work on our very busy front desk dealing with clients, staff, couriers and taxis, answering a Monarch switchboard, organising client, meetings and lunches. Experience in making complicated travel arrangements is essential as well as a calm, cheerful attitude to hard work. Languages an advantage. Age 25+. Salary £11,000 + medical insurance. Holiday commitments will be honoured.

Please telephone Sue Rawlinson on 483 1998, The MAC Group UK Limited, 22 Grafton Street, London W1. NO AGENCIES

Kent Opera

require a full time experienced secretary asap. Word processing experience reqd., some training when necessary. Audio reqd., 5/1 useful. Own transport essential. Sat Mng. Apply in writing with full CV to: General Manager, Kent Opera, Pembroke House, 12, Abchurch Lane, London EC4N 3DF. Tel: 01-477 2821 by 5th August.

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Please contact Julian Smith.
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87 New Bond Street London W.1.

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£10,500
This young company is expanding enormously as the pace is hectic. You will be visiting recruitment halls, administering personality tests and generally get involved in every aspect of the recruitment process. Excellent learning position in personnel and good prospects.
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As 2nd secretary to the Chairman of a large public company you can combine a top level secretarial job with organising and attending social functions. You will need good shorthand and typing, excellent presentation and an outgoing personality. Good promotion prospects.
PR
Within this well-known PR company you will consolidate your skills, liaise with clients and get involved in presentation work, photographic shoots and video productions. An exciting opportunity for a confident, hardworking secretary. Skills: Typing 50+

Person Friday
Would you enjoy the variety and responsibility that comes with running an efficient reception, answering the telephone, and taking charge of general office administration? If so, typing is not essential, but would be useful if you would like to take advantage of the promotion prospects within this expanding West-End firm.
Property
Young friendly West-End firm welcomes college leavers and offers excellent future prospects. You will join as junior secretary, typing, arranging meetings and liaising with clients on behalf of a small dynamic team of surveyors with the chance of taking on administrative responsibilities at partner level. Typing 50+

ARE YOU COMPUTER LITERATE?
If so, would you like to work in the Information Technology arm of this highly specialised and established firm of Accountants. We are looking for an ambitious, motivated and numerate Secretary/Administration Assistant whose daily routine would include International liaison at senior level together with the processing of expenses, timesheets and invoices. If you are aged 25-35, have excellent secretarial skills including Audio (NO SH) together with good organisational skills and a familiarity and aptitude for computers, you will be rewarded with a salary of £12,000 + Bonuses. Please call 01-606 1611, 3-6 Trump Street, EC2V 8DA.
RECRUITMENT COMPANY
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01-831 1220

Sarah Hodges
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Assist organising functions for business and social events. Liaise with many interesting international people in person and on the telephone. Learn about the innovative specialist world of luxury hotels and take the opportunity to progress. All as PA with this world famous W hotel.
Call 434 0080 now.
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Call 434 0080 now.
Rec Cons Ramallo Buildings 215-217 Oxford Street, London W1R 1AH

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3 London Wall Buildings, London Wall, London EC2M 5PJ
Tel: 01-586 3588 or 01-586 3576
Telex No. 887374 Fax No. 01-256 8501
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For this senior appointment applications are invited from well-educated candidates aged 28-40 with accurate shorthand/typing, typing and word processing skills and a minimum of 3-5 years' experience at director level. The Chief Executive plays a vital role within the Group and is responsible for operating divisions around the United Kingdom. The successful applicant will act as a focal point, liaising with regional directors and staff. Good presentation and communication skills are essential plus the ability to be discreet and handle confidential papers. In addition, a firm but friendly approach with a flexible attitude are the qualities our Client seeks. Initial remuneration negotiable £13,000-£16,000 plus subsidised health, contributory pension, L.V.s, 22 days holiday and season ticket loan. Applications in strict confidence under reference SEC75TTT to the Managing Director.
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THE ULTIMATE JOB
c £9500
Site travel company need you to accompany firm crews on promotion drives, travel within the UK and help with external sales promotions. This is a particularly exciting, involving and busy role where good presentation, confidence and typing/WP skills are paramount.
CALL 629 6883

HODGE RECRUITMENT
PUBLISHERS & EDITORS PA
c £12000 + Benefits
Co-ordinating special projects and events and developing a public relations role is currently offered by this glossy monthly magazine. Also responsible for the buildings administration, personal and staff supervision, this is a demanding role best suited to an experienced PA with 'A' level/degree education and 50/60 skills.
CALL 629 6883

UP FRONT £10,000
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50 typing Age: 22-28
925 0139
Recruitment Consultants

The Industrial Society
The Industrial Society is one of Britain's leading Training and Advisory bodies which promotes the involvement of people in their work.
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We currently have career opportunities for bright, enthusiastic, self-motivated people who are looking for a job that is 'different'. You will be part of a team providing secretarial and administrative support to our Training Advisers which involves organising courses and conferences, liaising with speakers and delegates and contributing to the work of the department. You must have good written and numeracy skills, min 40wpm typing and at least one year's work experience plus a flexible attitude and the ability to work on your own initiative. A good telephone manner is vital. We offer a salary of £9,115 pa inclusive of London Allowance and good conditions of service including 27 days holidays pa., IFSTL, L.V.s and pension scheme.
Please apply to Personnel Department, The Industrial Society, 3 Carlton House Terrace, London SW1Y 5DG.
The Industrial Society strives to be a Equal Opportunity Employer.
(No Agencies please)

Covent P.A. Garden
Personality, commitment, total confidentiality and superb administrative abilities are vital if you are to truly support this very busy Executive who is very shortly to open a new branch office of an existing national business.
Being a new position, there is ample scope for a career minded person to create their own niche. It is envisaged that the successful applicant will be aged 30+ and currently earning in excess of £11,000.
If this sounds like you, please write, enclosing a full cv and stating your current salary to: Angela McDonald, Associate Recruitment Consultants, The Gate House, Buscot, Oxfordshire, Oxfordshire, RG14 1PB. Tel: 0922 52721.

MULTILINGUAL SERVICES
Recruitment Consultants
FRANCE Bilingual secretary with English and French Shorthand to join PDA's small busy secretariat. The field is banking, the location central PARIS, and this is an ideal job for a young, competent, self-sufficient person with very fluent French.
GERMANY Famous drinks firm is looking for a young Bilingual Secretary of English mother tongue, with English shorthand and fluent German. German shorthand useful. An excellent start to your career, with a salary equivalent to £12,000-£13,500 plus package.
01 836 3794
22 Charing Cross Road, London WC2H 9HR

Incentive Group
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The Incentive Group is one of the fastest growing sales promotion and business gift suppliers in the U.K. Expansion means that we need to add to our team of professionals.
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This is a senior position with involvement in marketing and PR. The ability to liaise at all levels is vital. An excellent negotiable salary awaits the right person.
Super Secretary Circa £10,000 p.a.
Working with one of our senior executives, you will have lots of client involvement, be aged 23+ with audio experience.
In return we offer 4 weeks holiday, annual bonus and excellent working conditions in brand new offices. Naturally this years holiday plans will be honoured.
To find out more, phone Derek Tame on 01-874 6444 or write to him at:
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33 Petergate, London SW11 2UE

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We are an international management consultancy in Central London. We require an extremely efficient, well-spoken receptionist to work on our very busy front desk dealing with clients, staff, couriers and taxis, answering a Monarch switchboard, organising client, meetings and lunches. Experience in making complicated travel arrangements is essential as well as a calm, cheerful attitude to hard work. Languages an advantage. Age 25+. Salary £11,000 + medical insurance. Holiday commitments will be honoured.
Please telephone Sue Rawlinson on 483 1998, The MAC Group UK Limited, 22 Grafton Street, London W1. NO AGENCIES

FILM PRODUCTION £9,500
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Production Executive of a feature film production company needs secretary with a bright outgoing personality and 3/17 skills accuracy and good presentation more important than fast speed; eager to become involved in an interesting and varied role and able to respond well to a fast-moving creative environment. Previous production experience not essential, but a keen interest in film and film making is. Age 20-25. Please telephone for an initial discussion.
01-489 6566
The Grosvenor Bureau

SECRETARY Advertising Agency
Requires a Secretary - with the chance to learn media buying. This job is a busy one, and could suit either an ambitious college leaver or a good worker with clerical, typing and telephone ability. Good speaking voice required for client contact. Attractive salary for right person.
Telephone Sarah Bacon on 01-278 3311

SECRETARY/PA
To Director establishing attractive and busy London office of international company. Near St. Johns Wood/Gower underground. Experience of telex/word processor and attention to detail and deadlines important.
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BOND ST ART GALLERY
Secretary to Director and Administrator of business side of gallery. Essential that applicant be smart, self reliant, numerate with a secretarial skills. Book keeping knowledge a bonus. Age 30-45. Top salary for top person.
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SECRETARY/PA
Required for busy lady Chairman of Marketing Company in NB. We need a good organizer and a career person who will become a very important part of an exciting company. Salary £13,000 pa.
Audiotex PLC, Pembroke House, Grafton Street, London W1. Tel: 01-341-5555 Ext: 285.

SECRETARY/PA
Required for busy lady Chairman of Marketing Company in NB. We need a good organizer and a career person who will become a very important part of an exciting company. Salary £13,000 pa.
Audiotex PLC, Pembroke House, Grafton Street, London W1. Tel: 01-341-5555 Ext: 285.

MEDIA & MARKETING

Goodbye Me, hello Us

In the 1980s, survival has involved being the fittest and richest. A Perrier and iron-pumping lifestyle, geared to physical and professional super-achievement, is at the heart of an acquisitive and self-aggrandizing society.

But as we approach the 1990s, market research clearly shows a shift away from this individualistic and narcissistic ethos towards a much more collective attitude; a move away from high-spending, fast-living yuppies to more moderate materialists-with-a-conscience. The indications are that they will become the dominant consumer spending group of the next decade.

Growing public concern with the environmental and sociological facts of contemporary life (acid rain, mass unemployment, consumer overkill, AIDS) is effecting a shift from the current every-man-for-himself survivalism to a new community awareness. The Me-generation of the 1980s will give way to the Us-generation of the 1990s.

The effects of this on the marketing industry could be dramatic. Every commodity on the commercial market will require fine-tuning to fit the new philosophy; and some areas of advertising will require a complete re-think. For example, the IBA block on television charity advertising, currently under review, will have to be overruled, as the need to solicit public funds from the private sector grows.

Strong-armed charity appeals will be supported by the increasing use of charity credit cards — the perfect capitalist expression of Us-ism. The Bank of Scotland has already linked up with the NSPCC in a credit-card sales promotion, whereby for each new Visa subscription, the NSPCC receives £5 and thereafter 0.25 per cent on the turnover of these new cards. Unit Trust systems, whereby nominated charities benefit from private investment, will

also proliferate.

At the same time there will be a return to "safe money" — less risk-taking and therefore less credit-vested investment schemes will gain public credence and there will be a swing to customer-owned building societies. The buzz-phrase for money management will be "warm financial technology". Both the Midland Bank and the Nationwide Building Society have already begun the "customer-orientated" trend with their ads for "Vector" and "Flex" accounts.

As the problems of environmental degradation become more universally pressing, marketing emphasis will be placed on ozone-friendly and ecologically sound products. Already clients such as toiletries manufacturer Bristol Myers are running ads for chlorofluorocarbon-free deodorants and hairsprays, Saab is promoting cars that run on lead-free petrol (by the mid-1990s such precautionary measures could well be compulsory), while the Body Shop has set the definitive style of future sales strategies by harnessing ecological and animal-welfare concerns to an excellent basic product.

Within five years, practically every product on the supermarket shelves, from recycled toilet paper to additive-free beer, will be exploiting this "environmental edge" to keep itself ahead of own-label and competitive brands.

Us-ism is not an esoteric notion for the select few, neither is it a trivial dogma for the masses. It is about attacking the soft underbelly of middle-class guilt and manufacturers, retailers and service industries of the 1990s will be tailoring their corporate strategies accordingly.

The 1990 report, compiled by Rupert Hopkins, New Business Director of KHB, with Stuart Bull, Paula Dale and Carolyn Tristram, of the same agency.

Emotion on the rack

Where exactly will *New Woman* fit into the already crowded magazine stands? Charles Elliott reports

The start of a £500,000 advertising campaign to-night trumpets the arrival of yet another women's magazine in a market where titles appear to be sprouting like daisies.

New Woman, which appears tomorrow, will be the seventh major launch in 18 months. *Prima*, the German import from Gruner and Jahr, was first with its homely formula of knitting patterns and creative cookery tips. Then the titles came tumbling down: *Bent*, a sister for *Prima*; *Belle*, from German rival Bauer; *Essentials*, a *Prima* lookalike from IPC; *More!*, from EMAP Metro; *Hella!* from the Spanish publisher of *Holla!*. Still to come are *Marie Claire*, the thinking woman's fashion monthly, and *Riva*, from Carlton.

Prima's success has concentrated the minds of the UK publishers wonderfully. The remarkable thing is that, so far, almost no one seems to be losing out, with sales of women's magazines up by 9 per cent last year. In theory there is still potential for further expansion, with one in five women currently reading neither a weekly nor a monthly.

But there are inevitable fears that the bubble must sooner or later burst. Adrian Birchall, media director of ad agency DMB&B, says it could be another 18 months before the winners and losers begin to emerge.

There is also concern that too many titles will be chasing too little advertising revenue. Consumer magazines (dominated by the women's titles) have seen their share of the advertising market slide from 7.1 per cent in 1981 to 5.2 per cent last year. Those fears are, however, tempered by a recognition that cheaper printing and distribution, and the growing importance attached to cover prices by publishers, will make magazines less vulnerable to advertising vagaries.

Such is the climate that awaits *New Woman*. The magazine's advertisement manager, Laura Avery, is naturally bullish about its prospects: "If the magazine is bought and read, then advertisers will want to be there."

New Woman is modelled on a US version of the same title, bought by Murdoch Magazines four years ago. The so-called "new woman" whom



Joining the family: *New Woman* with the growing band of women's titles

Avery wants to attract has been dissected in the media these past few months like some freshly unearthed anthropological find. Avery believes that she is not so much "new" — her attitudes have been evolving over the past 10 to 15 years — but that she is not catered for by an existing magazine.

"Typically she'll be in her late twenties to early thirties, and because of her age is more likely to be married than single. She may or not work. She's come through the Sixties and

Seventies and now takes equality for granted — she doesn't have to be strident and aggressive any more, she can be soft, feminine and mellow. She's fed up with the superwoman image projected by the media. Her relationships and emotions are the springboard from which everything in her life follows."

She will currently be dipping into *Cosmopolitan* and/or *Options*, but is satisfied with neither. "She may well still read *Cosmo* but finds she's

outgrown its attitude. *Options* is too home-orientated, too much about possessions and not enough about relationships for her."

Avery thinks there is a gap for an emotions-led title for the older woman: "It's the younger titles which tend to talk about relationships, yet it's nonsense to suggest that we've all got our relationships sorted out by the time we're 30."

If *Cosmopolitan* and *Options* are *New Woman's* main rivals in the market at the moment, then *Marie Claire* and *Riva* are likely to keep the magazine on its toes in the coming months. Avery admits that *New Woman*, *Marie Claire* and *Riva* are aiming for a broadly similar kind of woman and that there may be some overlap in readership. But, she says, "The other two seem to be concerned with the outward aspects of a woman's life; *New Woman* talks about the inward aspects. Ours is a very self-indulgent magazine."

The editorial mix, will, she maintains, give *New Woman* a highly distinctive position in the market. The first issue clearly reflects the older age group with items on step-parenting and the financial consequences of divorce. Features show a strong emphasis on emotions, with pieces on marriage and self-confidence. Fashion, meanwhile, is a slender 10-page affair, and a "Fast and Delicious" cookery section is the only concession to home life. Sumptuous interiors are conspicuous by their absence. This is not, it seems, the magazine to tell you how to be more beautiful, how to trample office rivals underfoot, or how to run a house which is a cross between a film set for *The Great Gatsby* and a restaurant with three Michelin rosettes.

From a commercial point of view, competitive advertising rates, slightly below the industry average, are a point in *New Woman's* favour: the first issue boasts a broad range of advertisers from Christian Dior to United Biscuits, from Givenchy to Ford. Also on its side is the News International distribution network (*New Woman* will be the only women's monthly distributed by a national newspaper network), and the promise of Murdoch money.

New Woman's resources are indeed enviable, but it will be the celebrated "new woman" herself who ultimately decides this magazine's fate. Its editor, Frankie McGowan, is said to have a keen nose for what her readers want. Keen, in this buoyant but busy market-place, it will have to be.

Shelling out...

What lies behind the biggest arts sponsorship ever?

With Kirstie studios about to close and public service television due to be zapped senseless by satellite, it may seem a strange time to make an expensive gesture of faith in British film and television.

By way of explanation, Bob Reid, chief executive of Shell UK, which yesterday announced it was putting £3 million into the British Academy for Film and Television Arts (BAFTA) over three years, points to the company's long record as a sponsor of the arts. He spoke also of the importance of television and film in projecting abroad "an image of Britain" that reflects glory on British industry.

Though there is a suspicion that after 50 years as a maker of documentary shorts, Shell may be sharpening its profile for a relaunch of its film division, no one at BAFTA is interested in querying motives.

This is the largest ever performing arts sponsorship (Colin Tweedy, of the Association for Business Sponsorship of the Arts, says that Royal Insurance's £1.1 million sponsorship funding of the BSC is the next highest). Most visibly the deal will mean that from 1990 there will be a biennial International Film and Television Festival for the Arts in London, with prizes for the best popular arts programme. There will also be a new BAFTA award for a British actor who has made an outstanding contribution to world cinema. The first award, to Dirk Bogarde, will be televised on ITV in October.

Other projects — such as paying for new equipment at BAFTA, and television festivals — will be directly aimed at industry insiders. Worthy though all these schemes are, they are unlikely to send audiences stampeding back to the cinema. Even Dick Nyre, manager of Shell's corporate relations, admits he has not seen a film in the cinema since *Out of Africa* and is no great viewer of television.

Andrew Billen

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The post is in principle full-time, though in the early years up to 1992 a part-time arrangement in combination with another post may be possible. Engagement to start by the end of 1988.

Substantial experience of working in key management posts in an opera house, or comparable experience, is essential. Salary for the full-time post will be negotiable to reflect experience and record.

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at all levels for existing magazines and for new launches this autumn. Please write, with c.v. to: Paul Lightfoot, COURTESY PUBLISHING LTD, Cheltonian House, Portsmouth Road, Esher, Surrey KT10 9AA. Tel: (0672) 60223.

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MEDIA & MARKETING

It pays to prepare for a crisis

When disaster strikes, companies are increasingly turning to experts to keep their image intact. Carys Bowen-Jones reports on crisis PR

Within the space of a few days last week Occidental Petroleum, the United States government and Milupa, the babyfood manufacturer, found themselves plunged into unforeseen crises.

The explosion of the Piper Alpha platform, the blowing up of the Iranian Airbus, and the contamination of a batch of baby milk will have sent all three reaching for a form of public relations which for many companies is increasingly becoming "a management necessity rather than a luxury", as one expert puts it: crisis PR.

At this moment in Aberdeen, Alex Blake-Milton, of Occidental Petroleum, is organizing the kind of operation which the public relations chief of every oil company dreams - a 24-hour service for the journalists covering the disaster with teams of six to eight PR officers working shifts. "All our teams were trained in how to respond in an emergency," he said yesterday. "You can never be completely satisfied, but I am very pleased with how our people are doing."

The lessons learnt in Aberdeen will not be wasted. Traditionally the preserve of conspicuously vulnerable industries like oil, crisis PR is now being embraced by a growing number of firms which have previously regarded themselves as relatively risk-immune. Food manufacturers in particular are recognizing that the rise in the number of cases of product contamination, accidental or deliberate, is laying them open to potentially damaging publicity.

The strength of consumerism, too, is causing firms to look closely at their capacity for dealing with difficult or disastrous situations.

This opens a broadening seam of business for PR consultancies such as Burson-Marsteller, Biss Lancaster, and Sterling. They are re-



Pitched into the news: companies can be trained to cope with disasters - and disastrous headlines

sponding to the demand with crisis PR packages tailor-made to the company's needs, designed to teach it how to deal with a range of crises and to minimize their impact on the company's image in the long term.

There is nothing magical about crisis PR. Burson, Biss and Sterling all begin by isolating the most likely crises that could hit a particular company. They then develop a "contingency programme" covering the logistics and communication skills needed to deal with the problem. "A lot of crisis PR falls down because basic communications - enough

telephones and faxes, home numbers of relevant people, office keys - are not in place," says Adele Biss, co-founder of Biss Lancaster.

All the experts stress the importance of those logistics and highlight a number of vital guidelines:

- Talk to insurance and legal advisers and, if appropriate, next of kin, before talking to the media.
● Liaise closely with the emergency services, which may well be passing comment on the company.
● Minimize the number of people

who talk to the media - ideally to only one or two.

● Be aware that competitors may well try to exploit the situation.
● Keep the media informed of what is happening and when information will next be released.

The guidelines sound common-sensible enough, but recent events show just how easy they are to overlook in practice. After the Iranian Airbus was shot down, for example, a Pentagon spokesman's first response was a categorical denial. By the end of the day the Pentagon had admitted the blunder.

When Milupa powdered milk from the potentially contaminated batch was found to be still on display in shops, it emerged that while Milupa was relying on the DHSS to tell retailers, the DHSS assumed that Milupa would be taking care of that itself.

And some PR consultants are critical of Townsend Thoreson for not having enough phone lines, and having too many spokespeople contradicting one another, following the Zeebrugge tragedy.

But perhaps the most important job of the PR specialist is in training company personnel to cope with a crisis. As part of their programmes they draft in actors, journalists, video and camera crews to simulate real life crises. Sterling's Woods has enlisted the services of news presenter Martin Lewis to "doorstep", with a camera crew, an unsuspecting chief executive on his way to work, confronting him with a hypothetical disaster.

The company chairman must be aware of how he looks as well as what he says. PR consultants are fond of citing the salutary tale of the Coal Board official greeting local dignitaries at the Aberfan disaster with a well-intentioned smile which, when pictured in the press, looked starkly inappropriate.

The importance of a firm's ability to handle its crisis PR effectively cannot be exaggerated. Martin Langford, vice-chairman of Burson, which worked on the salmonella contamination of the Farley's factory a few years ago and trains a number of oil companies in crisis PR - explains: "A company can insure against the cost of tampering, recalling a product, and sometimes even against the cost of re-introducing a product. What it can't insure against is the way it will be perceived by the media and by its customers."

BYLINES Slimming Record

Remarkable scenes at the Mirror Group's Scottish Daily Record, where only a couple of years ago management and workforce were at each other's throats in a dispute over working practices. Thirty-four of the 165 journalists on the Glasgow-based Record and sister paper the Sunday Mail have just taken voluntary redundancy, following some 30 colleagues who have drifted away over the past two years.

The Record's circulation in June was itself a record at more than 768,300 and its profitability is not in doubt, but the paper is looking over its shoulder at The Sun, whose Scottish edition, produced by fewer journalists in Glasgow than work out of the Record's Edinburgh office alone, now sells more than 260,000 copies a day.

Out to lunch

ACTT general secretary Alan Sapper will not be having lunch with the Broadcasting Press Guild today despite accepting the invitation two months ago. He is on holiday abroad, as the Guild found out on Monday, by accident. Guild chairman Harvey Lee is a little miffed.

Going solo

Two of the BBC's leading TV documentary makers are off to set up as independent producers. George Carey, a former editor of Panorama, has already left the BBC. Jenny Barraclough is to join him shortly. And another senior BBC man, Mick Rhodes, head of science and features, is returning to programme-making at the age of 52 to produce a major series on "reproductive strategies" in the natural world and human society (sex, to you).

Cheaper data

All the stories in The Times and The Sunday Times - representing about four megabytes (or four million characters) a week - are available from this month on the Profile Information database, which includes all the other qualities except The Independent. Unlike the others, however, Profile stories from the Wapping papers are captured directly from the journalists' own input, saving the cost of re-keying or scanning. They can then be re-used as the papers' own library, which should be on stream soon. It took Richard Withey, NI's database manager, and his team a year to set up the system.

Express design

John Hill, design consultant at the Mirror Group for the past 18 months, is quitting for a similar job at Express Newspapers, where managing director Andrew Cameron and chairman Lord Stevens evidently think their three national titles are looking a little tired. Hill previously spent eight years as design consultant on the Daily Mail and now apparently hankers for the world of real newspapers, after 18 months working on projects like Mirror Group's mid-market Newsday and the English-language European, still in the dummy stage.

In brief

Nineteen ninety-two has spawned its first magazine: European Business will launch this autumn under the editorship of Tim Hinde, a former senior staffer at The Economist, covering business topics across the whole of Europe from Turkey to Iceland... IT Matters, whose eclectic stable of publications already includes the English-language Pravda, the Commons magazine The House and the Bucks Examiner, is launching a new weekly newspaper, Soho News, this autumn under the editorship of Stephen Clackson, once assistant editor of the Standard... Ian McIntyre, one-time controller of Radio 3, has scotched rumours that he is to be Sir William Rees-Mogg's deputy at the Broadcasting Standards Council, deploring that he has been approached...

Split screen

The dream of an ITV 'super union' is threatened by a rift in ACTT's ranks

A new national television union could emerge from the ashes of what passes for industrial relations in that industry. But it may not be the super-union envisaged by leaders of TV's two main existing unions, the Association of Cinematographers, Television and Allied Technicians (ACTT) and the Broadcasting Entertainment Trades Alliance (Beta). Members of ACTT's powerful ITV Division do not want such a super-union. Their 7,000 members make up a

quarter of ACTT's membership but their subscriptions account for more than 60 per cent of its income. They fear further erosion of their influence if proposals for the merged super-union go ahead.

Two weeks ago the ITV Division voted to set up a four person sub-committee to look at "alternatives" to a merger. Officials in the division admit this means little more than a unilateral declaration of independence from ACTT.

ACTT was to have discussed the ITV Division threat at an executive meeting

last Wednesday, but the matter was postponed until today, because of a more pressing matter on the agenda - the parlous state of the union's own finances. Roy Lockett, deputy general secretary of ACTT, says: "The possibility

of such a breakaway union at this stage would be disastrous. It would be precisely what the employers want." The employers are the ITV companies. They are being pressed from all sides to reach new agreements with the

unions. But ACTT's ITV division has rejected the ITV companies' new "core" proposal, designed to replace a national agreement which has operated for 30 years.

So, as of last Monday, there has been no national agreement in the TV industry. One ACTT shop steward claimed this week he was operating under four different negotiating procedures. "It is an extremely complicated structure," he says.

Senior members of ACTT's ITV division see their proposed breakaway union as a

solution to this. They believe ITV companies would prefer to deal with one union.

But the official line at the ITV Association is: "We will consider the emergence of a new union when it arises."

Not all members of ACTT's ITV Division are in favour of a new union. But up at Yorkshire TV the local ACTT shop has reportedly discussed stopping payment of subscriptions to the union and using the money to finance the breakaway.

Andrew Lycett

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Small wine producers are looking for bright, numerate person to work in their busy cities of London and Westchester Broages. French an asset. keen to learn about wine and not afraid of hard work. Salary negotiable dependent on candidates, plus bonus and wine allowance.

RSVP Jeremy Hunt Thorman Hunt & Co Ltd
4 Great Walk London SE11 6AR
Tel 01 735 6511

FRENCH SPEAKING PERSONAL ASSISTANT to £14000

Multinational Industrial Services Co. with European H.Q. in Piccadilly, employing 3000 people in Europe seeks an experienced Shorthand Secretary to assist the Managing Director. This fulfilling 'multi-asset' role will suit a cheerful, natural person with a professional approach who likes to be truly approached.

Ring (01) 839 3365
CLC Language Services & Co. (Rec.Cons)
6 Buckingham St, London WC2N 6BU

CHELSEA SPECIAL ASSIGNMENT

An unusual and intriguing secretarial role exists with a specialist firm of International Consultants. You should be self-motivated, inquisitive, have good skills and want to participate in a wide range of projects. This is a real opportunity to contribute as a vital member of a hard working team.

DIRECTOR'S SECRETARIES
RECRUITMENT CONSULTANTS
01-629 9323

BILINGUAL SEC
c.£11,500 + Mort

European City Bank, good copy typing, fluent spoken French, able to work well as part of a team. Exc working conditions + perks.

Call Theresa at 01-628-1134 for immediate interview.

BILINGUAL RECEPTIONIST
c.£10,500 + Mort

Prestigious W1 Bank, fluent spoken French, 45/50 wpm typing, good speech & presentation, varied duties.

For immediate interview call Theresa at 01-628-1134.

MAYFAIR BANKING to £15,000

A leading W1 office seeks you what you like this prestigious international bank as senior secretary and director. You should have a solid senior level background and 100/50 skills.

Please telephone 01-492 9247
Early/late appointments arranged.

Elizabeth Hunt
RECRUITMENT CONSULTANTS
8 Grosvenor Street London W1

CREATIVE, MEDIA & MARKETING APPOINTMENTS

Design Consultancy

MARKETING/COMMUNICATIONS ASSISTANT

Building Design Partnership is a major multi discipline design practice. We are currently seeking to engage an assistant to the Marketing Partner in our London office.

This is a new position and will include assisting in the preparation of submissions to clients; organising photography of projects and maintenance of a slide library; arranging client functions and organising seminars and exhibitions both internally and externally; preparation of inhouse newsheets and data research via computer interrogation.

It is envisaged that the successful applicant will be an able communicator and a self starter and will have gained relevant experience in a similar capacity. Excellent keyboard skills are essential as is an understanding of the client relationship in the commercial world allied to an empathy for the creative spirit of the design team. Education to degree level preferred. Non smokers only please.

We offer a competitive salary together with the usual large company benefits.

Closing date for applications 20th July 1988

Please write enclosing CV to:
Shirley MacQuire
Personnel Manager
BUILDING DESIGN PARTNERSHIP
16 Gresse Street
London W1A 4WD

The Duke of Edinburgh's Award PR Manager

We require a creative Public Relations Manager. The person, ideally, would have minimally four to five years' experience working within a large national or multi-national company or could be a mature journalist. The responsibilities of this position would be to organise the day-to-day liaison with the national and provincial media within specific guidelines, reporting to the Director or Deputy Director.

The Award Scheme is extremely large and therefore much information flows through to the Headquarters in London. The skill we are looking for is to spot a good news story which dovetails with the Award objectives, then placing it at national or provincial level.

If you would like to know more about the Duke of Edinburgh's Award before applying, please telephone Marcia Millar 01 937 5205.

The salary for this position will be within the £13,500 to £18,500 range depending on experience. Other benefits include Lvs, BUPA, contributory pension scheme and 5 weeks' annual holiday.

Applicants should write, enclosing their CV together with a letter outlining why they should be considered, by Friday 15 July 1988, to:

Michael F Hobbs CBE
The Director
The Duke of Edinburgh's Award
5 Prince of Wales Terrace
Kensington
LONDON
W8 5PG

Public Relations

Key Communications rates high in the not-so-town PR league for her professionalism and client calibre. As a result of our continued expansion we have the following three positions open for fresh challenge:

Account Director Hi-tech
£20k+ and Car
Our fast growing hi-tech division requires an Account Director with proven success in this area possessing the following three positions open for fresh challenge:

Account Director Business-to-Business
£18k+ and Car
The business-to-business division key's most active and successful division can exercise his or her public and press relations skills to the full.

Account Executive
£10-12k
We are looking for a young, ambitious Account Executive to join our fast-moving and expanding business-to-business division.

Ideal candidate will have minimum 2 years' experience working in industrial or technical PR preferably within a company with a strong reputation for outstanding personality and ability to deal confidently with all levels of press and essential qualities.

Excellent remuneration package and career development opportunities.

C.V.s for all three positions to: Miss K. Lin
Key Communications
30 Upper High Street
Thame, Oxon
OX9 3EZ

£12,500 and Car
Action

Your skills in Public Relations and Promotion in your business sector would be greatly appreciated by the Managing Director of the sometimes decorative fabric design and marketing company. There is also a well-structured, professional work as this position is involved in charitable activities, travels and has a busy social life. Profit share and incentive bonus make this position well-paid and varied, with a lot of scope. All you need is focus, confidence and skills of 80/80. Age preferred 25-35.

Call Jo Toben at
KING & ROSEN 01-629 9648

EXPERIENCED BOOKKEEPER/ACCOUNTANT

To work for a small, dynamic company in Covent Garden involved with Property Development, Housewright, breeding, and Ladies Fashion Retailing. Wholesaler or family business. Full or part-time. Excellent salary, plus secretarial skills.

Excellent salary.

Please apply in writing to Miss Lovell-Smith
10-16 Mercer Street, London WC2E 8BE

LEGAL SECRETARIES FULL OR PART TIME

Due to expansion, this stylish firm of W1 solicitors seek to recruit 3-4 secretaries for matrimonial or conveyancing departments.

Excellent working conditions in a friendly environment. Competitive salaries offered according to age and experience.

If you have past legal experience, have stable goals of 65wpm and are available 3 or more days a week, we would like to hear from you.

Tel: - 436 4571
NO AGENCIES - NO MEDIA

SECRETARY/ASSISTANT INTERNATIONAL ART

Expanding international art dealing company seeks professional assistant for dynamic young director. Minimum age 26. Highest excellent secretarial and administrative abilities, taking initiative and responsibility in director's absence. Salary negotiable. No Agencies.

Please call Miss Koslosky 499 4100.

SEC IN TELEVISION UPTO £12,800

A challenging position with excellent prospects and some motivating support. Has arisen working for the young Chairman of a TV Co. If you are well-organised, dynamic and enjoy telephone liaison, this is a good opportunity for you to get totally involved and provide full secretarial support. SH & typing essential. Age 21-28.

BOYCE AGENCY
01 404 4434

TIP TOP RECEPTIONIST £12,000

City PR/Advertising Co requires professional receptionist to greet and direct VIP visitors. Previous experience in reception and presentation + willingness to take on added responsibilities essential.

Call 373 6777
Middleton-Jeffers

TELEPHONE SALES PROFESSIONALS
£20,000 to £30,000 +

Kensington Publications Ltd is a small, friendly and rapidly expanding publishing company based in Belgravia.

We publish under contract to prestigious organisations such as the English Tourist Board and Aston Martin Lagonda, and we urgently require several highly motivated, articulate and successful sales people who can negotiate at senior management level.

Ring Nigel Ruddin
or Gordon MacSporran
on 01-630 5596

Intelfax
CHIEF SUB-EDITOR
4-TEL TELETEXT

INTELFAX LTD. is seeking an experienced journalist to fill the position of Chief Sub-Editor. 4-Tel, the programme-related teletext service for Channel Four. You will be responsible for planning, writing and monitoring 4-Tel's output and will have a team of lively young journalists working under your direction. You will also be required to research background information on Channel Four programmes, and to liaise with independent production companies and Channel Four staff.

Enthusiasm, accuracy - and some experience of working with VDU's are essential. Please apply in writing with full Curriculum Vitae to Frances Colban, Intelfax Ltd, 3-6 Alfred Place, London WC1E 7EB.

Closing date for applications: Friday July 22nd, 1988.

NOTICE TO READERS

Readers are advised to seek professional advice before entering into any form of agreement, or paying with any money. When replying to box numbers please do not enclose original documentation and mark the box number clearly on the top right hand corner of the envelope and return it to:

THE BOX NUMBER DEPARTMENT
P O BOX 484
VIRGINIA STREET
WAPPING
LONDON E1 9DD

FULHAM ANTIQUE DEALER
requires responsible sales assistant to manage shop. Knowledge of antiques not necessary.
Contact Paul Richards
736 0976

ALL BOX NO REPLIES SHOULD BE SENT TO:
BOX NO.
BOX NO. DEPT.,
P.O. BOX 484,
VIRGINIA STREET,
WAPPING,
LONDON,
E1 9DD.

PROFESSIONAL FREELANCE AGENTS REQUIRED

For all UK areas to call upon Retailers, with top quality range of gift and home decor products from France, including Europe's finest range of silk flowers.

Write with full details to:
Axiom International Ltd.
28 Kensington Gardens
Brighton BN1 4AL

RETAIL APPOINTMENTS

GRADUATE TRAINEE MERCHANDISE
c£8,500

NUMERATE GRADUATES

are required by our clients, one of Britain's leading Fashion Groups, to train for a career in merchandising. You need to be under 25, with a genuine desire for a future in the Fashion Industry, some work experience in a fashion or figures orientated environment is helpful, but not essential. Assistant Merchandiser positions also available.

For further details please phone:
PREMIER CREW PERSONNEL
01-493 4053

The Drake Difference

DRAKE PERSONNEL

PROPERTY PA £11,500 Use your initiative and become involved when you assist one of the partners of this successful WI company.

TIP TOP ADMINISTRATOR £12,000 The dream opportunity to utilize your administrative skills in just a phone call away.

NO PRESSURE £12,000 This small friendly oil trading company based in beautiful WI offices seeks a mature person to assist them.

OFFICE ALLROUNDER £12,000 Enjoy plush Mayfair office surroundings as well as a small friendly team atmosphere.

START AT THE TOP £13,15,000+ benefits As a senior PA to a dynamic director your sparkle and personality will win him over.

ACCOUNTANCY PA £13,000 Work for the principal accountant keeping the diary and making travel arrangements and typing correspondence.

SHIP AHOY! £11,000 How smart are you? Organisational skills are a must for this varied secretarial position.

BUSY BEE £13,000 If you thrive on challenge and responsibility and can anticipate your boss's needs, be an achiever with this important city institution.

WELCOME TO LUXURY £12,000 Join this international company and enjoy Dallas-style office surroundings as PA to the managing Director.

FINANCIAL FUTURE £12,500 As PA/secretary to the director of this finance house make the job your own as you help to set up a new marketing department.

Be seen with the right company

Oil Industry c£11-£12.5k plus benefits

Interested in joining a highly successful international oil company based in the heart of Knightsbridge? If you have excellent typing, WP skills, and a knowledge of French, we can offer exciting opportunities in the following departments:

Senior Secretary Exploration

We are looking for a competent, efficient secretary to work with our lively team of Geologists & Geophysicists. Knowledge of French is essential and previous experience in the oil industry would be a distinct advantage.

Secretary External Relations

This is a challenging position for an enthusiastic college leaver. You should enjoy working within a small team, be confident in dealing with VIPs and have a good basic knowledge of French.

We offer an excellent benefits package, and an active sports and social club. If you are interested, please send full CV with daytime telephone number and current salary to: Helen Glennie-Smith Personnel Assistant E11 UK plc 197 Knightsbridge London SW7 1RZ NO AGENCIES



PA TO MD

in major international telecoms company

Up to £15k + benefits, Central London

For once a PA job which really does demand business management skills and the confidence to put them to the test.

The MD of this high-profile international company is a busy man indeed and needs you to share some of the load... organising his diary... talking to his contacts and his fellow directors... and when he's abroad, literally running the office and having to make plenty of decisions.

will have the confidence, experience and maturity to get to grips with every situation which comes your way.

The rewards will come in the shape of a generous salary backed by genuine career prospects, over four weeks' holiday and a superb working environment just 5 minutes from Victoria Station.

Please write with your CV to: Gillian Reed, Geoffrey Cameron Associates Limited, 5 Chelsea Wharf, 15 Lots Road, London, SW10 0QJ. Closing date for applications July 25.

GEOFFREY CAMERON ASSOCIATES LTD

SECRETARY/PA. to the Establishment Services Director

A vacancy exists for Secretary/PA. to the Establishment Services Director. The successful applicant is likely to be aged at least 25 years with good shorthand (min. 100 wpm) and audio skills.

Please apply with a detailed CV to: Ann Hidding, Personnel Manager, Reed Business Publishing Ltd, Room L010, Quadrant House, The Quadrant, Surrey, SM2 5AS. Or telephone 01-661 3086 for further information.



MACKAY for Secretaries

HOTEL PA £15,000 London's most prestigious hotel offers the career opportunity of a lifetime as individual assistant to their dynamic General Manager. Your duties will involve organising meetings, conferences, handling enquiries, holding the fort in his absence and providing full secretarial back up in an environment with superb catering facilities. Call Helen Banger.

The Specialist Consultancy for Secretaries! 70-71 New Bond Street (Oxford St. end) 01/491 0383

LINDY JAMES LTD

'CREME OF THE CROP' MARKETING YOUR CAREER Enag A superb opportunity has arisen, as PA/Sec to chief executive of leading international co. Good skills plus office management skills. A degree is very useful as will be able to develop and work on one's own marketing projects. A 'real' career opportunity.

6th Floor, Remo House, 310 Regent St. W1R 5AJ 657 1752

MEDIA · FINANCE · ADVERTISING · SALES · PERSONNEL · MEDIA

Senior PA in Personnel to £16,000 plus full Banking Package The Director of Personnel and Administration of one of the most established Banks in the City is looking for a Personal Assistant. His present PA has been promoted to recruit for the Bank and he now seeks to replace her with someone of equal competence who takes a real pride in their work.

HAZELL · STATON RECRUITMENT SPECIALISTS

MEDIA · FINANCE · ADVERTISING · SALES · PERSONNEL · MEDIA

JOIN OUR FAST EXPANDING CONSULTANCY

Based W1 Competitive Salary Are you enthusiastic, flexible and able to work on your own initiative? Do you have an understanding of WANG/HONEYWELL, and are prepared to give projects your individual attention? Are you well presented, friendly and have no problems commuting? If you have these requirements and are aged between 20-25 with 18-24 months to 2 years secretarial experience.

Telephone 01-637 9611 and ask for Dawn or Lisa

de KEYSER YOUNG AGGRESSIVE CHAIRMAN REQUIRES CALM, SMART AND TELEPATHIC PA.

The man who developed this dynamic fashion company from nothing to a £16m turnover, needs somebody who can keep pace with him and cope with him. Having promoted Lotus Fendi successfully over the last 7 years, we have now concluded long term licences for Albert Nipon, Nipon Boutique, Flora Kung, Flora Kung II, JH Collectibles, Kasper ASL, Mary-Ann Restivo, Leslie Fay for the UK, Australia, Europe and the Middle East.

Please apply with CV and photo to Deborah Jordan, de Keyser Group Ltd, 5 Griffin Street, Mayfair, London W1X 3LB

CHARTLEIGH Appointments

YOUR NAME IN PRINT £9,500 Due to an internal promotion, one of London's most respected publishing houses is now seeking a young secretarial assistant. Responsibilities to editorial staff, classes to be visited and travelling, 4 weeks holiday and excellent benefits. Ref: TP.

43 BROMPTON RD, KNIGHTSBRIDGE, SW3 1UE 01-225 1777

DEVELOPMENT DEPARTMENT SECRETARY

Scale 4 £8,625 - £9,546 per annum including London Weighting You will be one of a team providing administrative and secretarial support to the Assistant Directors in a variety of matters including engineering, planning, building and valuation.

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CONFIDENT? TO £14,000

Your administrative expertise and ability to supervise juniors is needed by SW1 engineering consultants. Accurate shorthand & typing needed as secretary to the two senior partners. Age 25+

Call 01-439 7001 West End 01-377 8600 City SECRETARIES PLUS

Eagle Recruitment

TOP LONDON HOTEL £15,000 Requires mature, well-advanced confident PA (25+) to work for the General Manager. Shorthand/typing/typical skills needed - language units.

Back-Up Role Prospects, Perks, Pressure £14,000 plus Major international American Investment Bank require Senior Secretary/Administrator in the Money Market Organisation Group.

TEAM CAPTAIN £14,000 + MORTGAGE

City stockbrokers require a secretary with organisational flair to provide vital administrative and secretarial back-up to their client liaison team. Confident telephone manner required as daily client contact will form a major part of this job. Shorthand not necessary. Age 24-28. Call Anna Stabbings on 588 3535.

ONE-TO-ONE £13,000 + MORTGAGE

Deputy General Manager of City based commercial bank requires a bright and willing secretary to ensure the smooth-running of his day. Client liaison, travel arrangements and holding the fort in his absence will be your responsibility. Good secretarial skills (90/60/WP) essential. Age 25-45. City background useful. Call Melanie Hill on 588 3535.

Crone Corkill RECRUITMENT CONSULTANTS

BARRATT MULTI-OWNERSHIP & HOTELS

AUDIO-TYPIST

Required for one of our directors. Excellent skills essential with an element of secretarial work. Scope to become involved and enlarge the position.

RECEPTIONIST/TELEPHONIST

You should be well spoken, smartly presented, age 25+, ideally with previous experience. There will be some typing required. Start immediately!

ADMIN ASSISTANT

Adaptable person with accurate typing required. Plenty of job involvement and client contact.

FILING CLERK

We require urgently a mature person to take complete control of our filing room.

All positions offer excellent salaries and perks. Please apply with CV to: Joan Carroll, Barratt Multi-Ownership & Hotels Ltd 6 Half Moon Street London W1Y 7RA Or telephone: 01-629 2731 NO AGENCIES

GUESS WHAT OUR SECRETARY'S DONE!

Our secretary's gone on to the next rung of the ladder, taking her degree, secretarial skills and all our teaching over the last two years on magazine production (some writing, layout and proofreading) just because the new job offers lots more money.

Editorial Secretary

Starting salary is £8,500 - £9,500 a year, on a scale to approx. £11,000. Offices are just off Tottenham Court Road. We work flexible, nearby university facilities are available to LA staff plus publisher's discount on books ordered through the LA.

The person we're looking for will probably be a graduate, or educated at least to A-level standard, with good secretarial skills and command of English, possibly just looking around for her or his second job and wanting a bit more out of life than straight secretarial work. Sound common sense and a degree of unflappability is essential, as is a sense of humour and an ability to work to tight deadlines.

JUST LIKE OUR SECRETARY DID

Are you just like our secretary? Would you like to work with a small team of mildly eccentric people producing a monthly professional journal and a fortnightly vacancies supplement for 30 hours a week with the other 5 hours spent in the (relative) peace of the Chief Executive's office helping his secretary?

For an application form and job information sheet - ring 01-636 7543 Ext. 252. Closing date: 26th July, 1988. No Agencies!

P.A. TO TRADE FINANCE DIRECTOR £18,000 + BANKING BENEFITS (25-35)

A superb opportunity has arisen in this prestigious firm of commodity brokers for a true P.A. to assist the Trade Finance Director. Not only will you be involved in normal P.A. duties but you will also need to have experience of DOCUMENTARY CREDITS. This is an excellent chance to really further your career.

SECRETARY TO CHIEF ACCOUNTANT PACKAGE TO £14,000 (20-30)

This prestigious international Merchant Bank is looking for a young enthusiastic secretary to assist the Chief Accountant. Plenty of involvement makes this an exciting opportunity. Skills 80/50 and accounts experience preferable.

P.A. IN INTERNATIONAL SETTLEMENTS PACKAGE TO £12,500 (21-30)

One of our most exclusive clients are looking for a young, well-groomed Secretary to work for a very pleasant chap on international settlements. If you have excellent skills (80/50) and are willing to run the department when your boss is away this could be for you. Lovely environment and excellent benefits.

P.A. TO MANAGING DIRECTOR £12,000 + BENEFITS

An interesting opportunity based in BES has arisen for a mature secretary with excellent skills to work for the Managing Director of a major printing firm. As well as normal secretarial duties you will be responsible for the smooth running of the office. Car owner preferred.

Call Fiona Byrne or Tracy Whitfield on 01-588 7287

JOSLIN ROWE

Ball Court House, 23 Bloomsbury St., London WC2. Tel: 01-588 7287

PUBLISHING PA £10,000

This is an ideal opp. to enter the world of publishing. Assisting a dynamic editor become involved in all areas. Good phone manner plus sound s/h and audio skills. Call Sangeeta Puri on 01-221 5072

PA TO DIRECTOR £14,500

Maximise your earning potential in a position that will utilise all your admin. skills and experience. A varied PA role with exc. prospects in a stimulating environment. Call Stephen Brown on 01-221 5072

PA IN W1 £12,000

As PA to one of the executives of this business co., meet lots of people while you deal with WP assignments. Audio essential. Call Sarah Muir on 01-355 4878

The Drake Difference The Drake Difference The Drake Difference

STRATFORD 72 The Broadway, Stratford E15 01-519 6343

HOLBORN 96 High Holborn, London WC1 01-831 0666

WEMBLEY 11 Park Lane, Wembley 01-903 4901

VICTORIA 150 Victoria St., London SW1 01-834 0388

WEST END 225 Regent St., London W1 01-734 0911

KENSINGTON 10 Pembroke Rd., London W11 01-221 5072

BOND STREET 72 New Bond St., London W1 01-355 4878

CROYDON 6 Suffolk House, George Street, Croydon, Surrey 01-688 5698

CITY Plantation House, 31-35 Fenchurch St., London EC3 01-623 1226

HAMMERSMITH 14 The Broadway, Hammersmith W6. 01-846 9787

DRAKE DRAKE DRAKE

01-481 4481

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A great chance to join a fast-moving Film Financing company...

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Superb opening for a self-motivated, forward-thinking individual...

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Front-line opening for a bright, level-headed self-starter...

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Young, go-ahead Property company seeks switched-on, lively PA...

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Advertising PR or Video Production experience? Brilliant front-line opportunity...

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PR! PR! £14,000 - A compelling role with an exciting prospect...

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PROPERTY £14,000 - Successful property company is seeking a highly efficient PA...

DESIGN £12,500 NEG - Looking for a change of scene? This small, fast-moving company...

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CHALLENGE IN MUNICH £ Highly attractive package - Our client, an International Corporate Strategy Consultancy...

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AUDIO SECRETARY To 12k - This small firm of chartered Surveyors require an experienced Audio Secretary...

Maine-Tucker Recruitment Consultants - PLENTY OF GET-UP-AND-GO? Are you looking for jobs of distinction...

01-491 7100

PUBLIC RELATIONS to £13,000 - If you have at least 3 years experience at Director level...

TRILINGUAL SECRETARY £22,000 - The role of planning and organizing a high level secretarial position...

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Personnel Appointments 95 Aldwych, London WC2B 4JF Tel 01-242 0785

Temps - £14,200 p.a. All our temps are paid this rate. £7.80 We offer: Flexible temporary work...

ANTHONY COOK BUREAU Recruitment Consultants IF YOU CAN IMPRESS US... We'll impress you with an offer you can't refuse...

CHAMPAGNE SECRETARY - If you have sound secretarial skills including shorthand and WP experience...

PA OFFICE ADMINISTRATOR, circa £14,000 - Extending PR Co looks for a strong career-oriented personality...

SEC/ADMIN to £11,000 - SW1 Fine Art and Antique Co seeks a numerate computer literate person...

PA ADVERTISING, circa £10,500 - Small successful Chelsea group seek a further member of their close-knit team...

SECRETARIAL PA/Administrator £13,000 - £15,000 aae - An established firm of recruitment and management consultants...

SECRETARIAL ASSISTANT - The Arts Council wishes to appoint a Secretarial Assistant as the third member of its executive funding team...

INTERESTED IN PROPERTY? £11,000 p.a. - We need a bright, enthusiastic and flexible person with secretarial and organizational skills...

ACADEMIC SECRETARY - For leading college of further education, central London. Applications invited from well-educated, mature candidates...

JOAN TREE - One's breathing quickened as she read the ad. A lively PA/Sec for two partners, both Scots, in young, expanding advertising agency...

Admin appeal - Positive thinker with a flair for course administration? Self-starter able to conjure up a speaker or a venue...

LANGUAGE RECRUITMENT SERVICES LTD - DESSAIN FRANCAIS! Secrétaire Bilingue pour carte jaune et dynamique...

EXPERIENCED SECRETARY £10,000 p.a. - Required for Project Management Team in young and dynamic Property Development Company...

MEDICAL SECRETARY - Required for interesting and busy Consulting Practice in General Medicine in Harley Street. To start late August...

IT'S A RECORD - With 60+ shorthand & 60+ typing you'll enjoy working for the leading director of international record company based in WC1.

Mature Secretary 30-50 years - Experienced Secretary required for Director of Multinational Company W1. Apart from skills of 120/70 wpm wpw WP...

PERSONAL SECRETARY - Bright and sociable secretary aged 32-32 with good shorthand and typing required for small friendly office...

TEMPORARY SECRETARIES AND WP OPERATORS - All systems and skills for Kensington, West End and City. Top Rates, Bonus Scheme and Career Training Facilities.

SECRETARY/PA £11,000 - We are the country's leading contract company and require a Secretary with good shorthand and secretarial skills to work for an Executive Director...

HIGH ACHIEVER UP TO £16,000 - An outstandingly successful American bank is looking for ambitious and hardworking secretaries...

CITY £16,000

LA CRÈME DE LA CRÈME

Happers & Queen SECRETARY This prestigious glossy magazine requires a young (18-22), intelligent second secretary to work for its Social Editor.

WESTMINSTER-BASED POLITICAL CONSULTANTS £13,000 We need a smart, accurate, well informed, thinking & listening secretary (working professional role).

Mary Overton HOTEL NEEDS SEC/PA £14,000 MARY OVERTON RECRUITMENT LIMITED

JIGSAW RECRUITMENT OXFORD CIRCUS POLISHED PROFESSIONAL £14,000 Group Treasurer for major advertising agency needs a polished secretary to become immersed in his fascinating world of international finance.

LEGAL SEC West End, £13,000 + bonus Our client requires a capable conveying PA to join this prestigious solicitor's firm, working on a 1 to 1 basis.

PA/SECRETARY KNIGHTSBRIDGE Managing Director of leading firm of Investment Advisers needs experienced, hard working and enthusiastic PA/Secretary (25-35) with excellent office skills.

On Top Recruitment LEGAL/PA AUDIO West End, £13,000 + bonus Our client requires a capable litigation PA to join this prestigious expanding Company.

On Top Recruitment SECRETARY up to £12,000 + mortgage subsidy and excellent benefits Our client, a leading City merchant bank, requires a secretary for the research department.

Small, friendly Fruit Marketing Co. urgently requires: OFFICE ADMINISTRATOR/PA. Salary: £11,000 circa

TEMPS to £8.00 ph Every week we have a variety of interesting assignments. If you have good secretarial skills (min 50 wpm typing) and at least 6 months' work experience then...

LEONARD GROUSE ASSOCIATES LTD Davis House, 129 Wilton Road, London SW1P 1JZ SECRETARY You will be a very important part of this growing Pension Consultants as an all round Secretary with telephone duties.

MEDICAL SECRETARY Experienced Medical Secretary for busy Orthopaedics Practice based in Harley Street. Must be able to work on own initiative.

CITY LIFE? A mature (age immaterial) Legal Audio Secretary is required for a small firm of Solicitors in WC2 area.

NON-SECRETARIAL Aylesford An excellent opportunity to join this exclusive residential agency. We are looking for an energetic and ambitious experienced negotiator/manager to head our flat department in Kensington.

TOP FLIGHT SECRETARIES PA/SEC MAYFAIR MANAGEMENT CONSULTANCY £12,000 PLUS EXCELLENT BENEFITS Superior opportunity to join the Mayfair Management Consultancy and use your organisational skills to promote a busy and varied day.

KNIGHTSBRIDGE ESTATE AGENTS Experienced secretary with good shorthand required for senior partner in this busy St James Street practice. Salary according to experience.

AMBITIOUS SUPERVISOR for telephone marketing company Good prospects for management. Opportunity to be part of a successful company. £11,000 pa.

Miss Reception RECEPTIONISTS £10,000 - £11,500 Various roles in City/West End with exciting training opportunities.

Mature, competent, unflappable person required for regular Saturday morning and/or Sunday afternoon help in busy Kensington Estate Agents. Good rates of pay.

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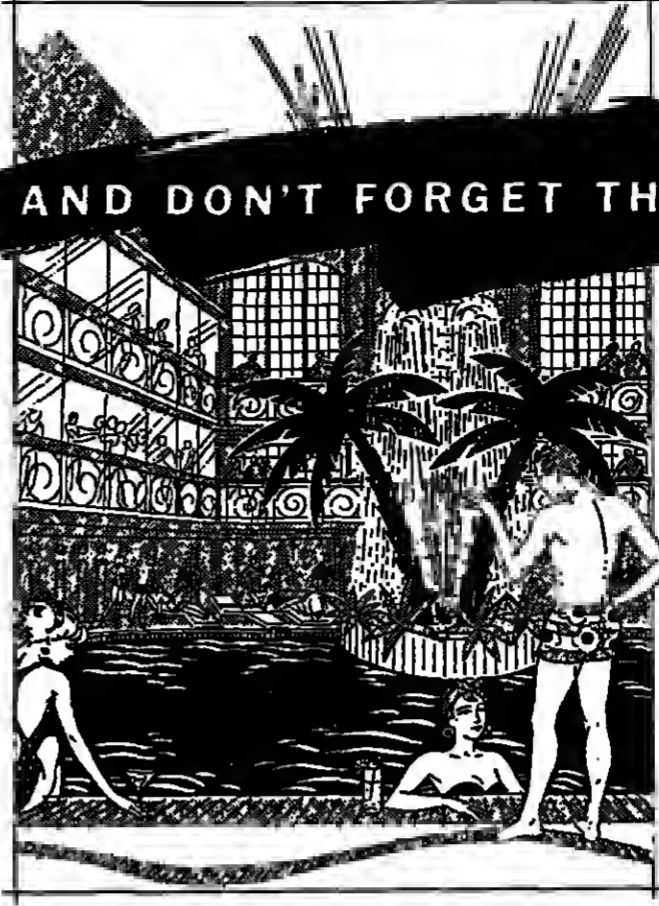
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Van Poppel's dash downhill proves his sprinting status

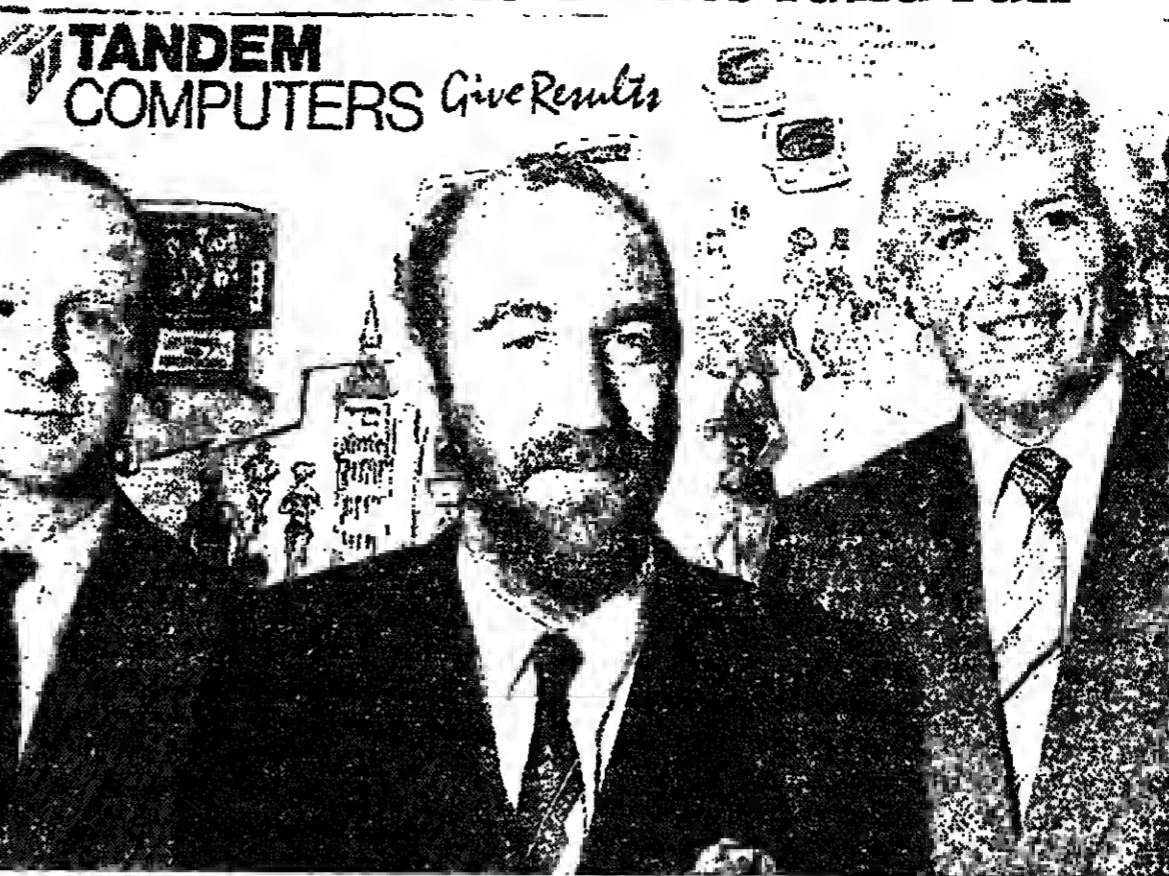
Jean-Paul van Poppel, in winning the tenth stage of the Tour de France yesterday, proved emphatically that he is the fastest cyclist in the world in a tight sprint finish. In the downhill dash to the finish under the Congress Centre here, he waited until the final 50 yards before moving to the outside and sweeping past the group of riders who were turning their highest gears in a blur of blinding pedals and bronzed legs. In this wake came a Who's Who of top sprinters, including Malcolm Elliott, of Britain, who took a fine fifth place.

Two and a half hours earlier, when the race crossed the Balloo de Servance, a win for van Poppel looked highly unlikely. He was then in a group of 30 backmarkers who laboured up the narrow, bumpy mountain road, more than five minutes behind the two leaders, Robert Millar and

the Dutchman, Steven Rooks. Millar was carrying out his intention of amassing points for the King of the Mountains competition. The Scot easily beat Rooks in the sprint at the crowd-lined, 3,700-foot summit, having pulled one minute clear of the main race favourites. Meanwhile, van Poppel was being paced back to the bunch by five team colleagues. Once that mission was accomplished, the Dutch riders set about chasing a group of four counter-attackers who had established a lead of three minutes.

Prominent in the high-speed, tactical racing before the sprint was Sean Yates, who was closing gaps in the hope that Elliott, his teammate, would stand a chance of victory. But there was no hope of upsetting Van Poppel in such a situation. Going in to today's stage — at 144 miles, the longest of the

Winners in The Times fund run



Top fund-raisers for The Times/Tandem Computers Marathon Appeal: Fane (left), James and McCrow (right)

Charity runners receive a cash bonus

By David Powell More than £40,000 has been raised for charity by the 11 runners who completed this year's Mars London Marathon on behalf of The Times/Tandem Computers London Marathon Appeal. For Andrew Fane, the treasurer of the Friends of Great Ormond Street Hospital, having a hand in figures as high as £12,500 collected in sponsorship, he must add £250 as his prize for being the most successful of our fund-raisers. Fane's money will go towards the Wishing Well Appeal for a new children's hospital in London.

Completing a marathon is James is chief executive of the confidence, self-respect and self-discipline to return to employment. McCrow's efforts have been channelled towards the Kerland Foundation, which has taken out a bank loan of £1.2 million to help brain-damaged children but, according to McCrow, is used only two per cent of the time and has to be loaned to the National Health Service. McCrow, too, has benefited from his run to run London. The former club-standard runner, now 41, said: "It's rekindled my competitive running." His target time in London was four hours, but he ran 3hr 41min 23sec. Since then, he has been running half-marathons all over the place.

The trial will take place two weeks before the start of the five nations' championship, with next season's game pencilled in for January 7. The Welsh Under-21s will play against the Combined Schools of All-Ireland on the next season as part of the build-up for their international against Scotland Under-21s on April 22. London Welsh have appointed the former stand-off half, Howard Evans, aged 36, as the club's first playing manager. Alex Keay, another former exile, becomes coach and will join the captain, Mark Douglas, on a three-man selection committee. The move will allow London Welsh's worst playing season since the war.

RUGBY LEAGUE

Lions call up Waddell to face Wellington

Wellington (Reuter) — Britain have included six international players in their team to play Wellington in the opening match of their New Zealand tour today. The 25-member touring squad arrived from Auckland on Monday night. Three of the have injuries, legacies of the surprise 26-12 win over Australia in the third international four days ago. Mike Gregory has a groin strain, Martin Offiah an injured instep and Kevin Beardmore a back injury. The win also kept alive the Lions' chances of advancing to the World Cup final later this year. The team to face Australia in that final will be decided by Sunday's New Zealand-Great Britain international in Christchurch.

New Zealand spirits were lifted by the victory over Papua New Guinea by a record 66-14 margin in Auckland on Sunday. "A win against Wellington would be a major boost to the team in its bid to carry on the legacy of success that we achieved after defeating Australia, the British tour

SNOOKER

White's miss could prove so expensive

From Steve Acteson Deauville Jimmy White's hopes of claiming the Fiat snooker and pool challenge from Steve Mizera, of the United States, the defending champion, took a severe jolt last night at the Casino de Deauville, despite the snooker player winning his speciality of the three-legged event 4-1. White, the world No. 2, had needed a win 4-0 in a stand area of overall victory to night, at eight-ball pool, but now needs to win four of five frames against a man who has been world pool champion three times.

Disaster struck White last night in the fourth frame when a missed black, while using the rest, let Mizera in for a fine break of 52 to fill the frame and, almost certainly, the first prize of £33,000 in this three-day event. In those circumstances, if one applied the corroboration rule in such circumstances the judge would have the task of explaining to the jury that it would be dangerous to convict on the uncorroborated evidence of the victim in respect of the rape but not dangerous so far as the robbery was concerned.

BOXING

Tyson's new game plan

New York (Reuter) — The world heavyweight champion, Mike Tyson, closed the door shut on his association with his manager, Bill Cayton, on Monday but reopened the question of his boxing future. "He is totally out of the picture," Tyson said on the Cayton question at a news conference. "I didn't like his standard warning about the business being wanted to have all the power. I'm calling the shots. I'm in control."

TENNIS

Potter makes recovery

Newport, Rhode Island — Barbara Potter survived a testing encounter with the grass-court specialist, Betsy Nagelsen, to reach the second round of the Virginia Slims tournament here yesterday (Barry Wood writes). Potter, who won 7-6, 7-5, was fortunate to win in straight sets, however, for she had to recover from 1-5 in the second set and the outcome relied as much upon Miss Nagelsen's capitulation as upon the resilience under pressure of the No. 3 seed. "With her serving at 3-1 there

RUGBY UNION

Taylor is ruled out with hand injury

Townsville, Australia (Reuter) — Warwick Taylor, the All Black centre, will miss the second international against Australia in Brisbane on Saturday because of a broken right hand. Taylor withdrew from Wednesday's game against Queensland B here after an X-ray showed the injury, which caused him to miss the first international, had not completely healed. John Schuster, who made his debut in Taylor's place in the first international, when New Zealand won 32-7, is expected to stay in the side although he has to overcome a minor leg strain. The wing, Terry Wright, will need to perform well against Queensland B to keep his international place ahead of the young pretender, Jasit Goldsmith. The Welsh Rugby Union will build a date for a national trial into their fixture list in future seasons. But it will still be up to the coach and selectors to decide whether they wish to play a match.

Ray Williams, the WRU secretary, said: "It causes much less trouble when you cancel a trial rather than try to fit one into a programme that is already pretty hectic." The trial will take place two weeks before the start of the five nations' championship, with next season's game pencilled in for January 7. The Welsh Under-21s will play against the Combined Schools of All-Ireland on the next season as part of the build-up for their international against Scotland Under-21s on April 22. London Welsh have appointed the former stand-off half, Howard Evans, aged 36, as the club's first playing manager. Alex Keay, another former exile, becomes coach and will join the captain, Mark Douglas, on a three-man selection committee. The move will allow London Welsh's worst playing season since the war.

Williams blow

Sydney (AFP) — Ian Williams, the Australian winger, will not be able to join the Wallabies' tour of Britain later this year because of a hand injury. Williams, who had been expected to take the tour, said the injury would not be possible as he was obliged to maintain full-time residential status on campus.

First for Myers

Indianapolis (Reuter) — Terry Jo Myers, with a 276, won the Mayflower Classic golf tournament here today. She was the first American, after 100-odd years, to win the title. The Japanese, Ayako Okamoto on Sunday.

Court of Appeal

Guidelines on identification of defendants in rape cases

Regina v Chance Before Lord Lane, Lord Chief Justice, Mr Justice Roch and Mr Justice Henry [Judgment July 12] On a trial for rape, where the only issue was whether the appellant was the offender and the judge had directed the jury not only about the special need for caution before convicting on the complainant's identification evidence but also that the corroboration of that identification, the only criticism which could be made of the judge's summing up was that his direction about corroboration was unnecessary. The Court of Appeal so held when giving reserved judgment providing guidance for judges and dismissing an appeal by Terence Easton Chance, aged 26, against conviction at the Central Criminal Court (Judge Caspary QC and a jury) of rape, assault occasioning actual bodily harm and wounding with intent to resist arrest, for which he received 9½ years' imprisonment. Mr John Lloyd-Eley, QC, assigned by the Registrar of Criminal Appeals, for the appellant, Mr David Paget for the Crown. Mr JUSTICE ROCH, reading the judgment of the court to the absence of the Lord Chief Justice, said that it was not contested, although it was not formally admitted, that the complainant had been assaulted and had suffered actual bodily harm. The medical evidence, quite apart from that of the complainant, made it clear that she had been raped. No advocate of any experience would have dreamed of challenging that fact. The complainant was employed as a resident nanny by a witness at her London flat. The witness gave evidence to the effect that the appellant was the same man who had called at the flat on two occasions and the complainant likewise was in no doubt that he was the man who had raped her. There was also evidence that on a night when the appellant had on occasions worn a fibre was found that matched the fibres of the pullover worn by the complainant on the date of the rape. The fibres were unusual. The problem facing the judge was easy in state. The case was per excellence an identification case and with R v Turnbull [1977] QB 224 — about the special need for caution and the reason for it before convicting on identification evidence — was accordingly called for. That was what the judge gave. He defined rape and added that the sole issue for the jury was whether the defendant who raped and assaulted her. He then gave an impeccable Turnbull direction, prefacing it by saying: "This is a case which involves evidence of identification. In a case like this there should be corroboration of that identification — that is, evidence which comes from an independent source, that is, independent of the victim, which supports the correctness of her identification and thus that the defendant committed these offences... I will point out to you the evidence which, if you accept it, is capable of constituting corroboration. It will be for you to decide whether in fact it does corroborate; that is, whether it confirms and supports the correctness of her identification." The judge then accurately set out the potentially corroborative evidence, about which no complaint was made. She told the jury to give the full warning of the danger of convicting on the evidence of the complainant alone? Mr Lloyd-Eley, while conceding that the authorities on the subject were far from clear, submitted that their Lordships should, as he put it, reassess the necessity in all cases in which a sexual offence was charged for a direction that it was dangerous to convict on the uncorroborated evidence of a complainant, that such a direction should be given even if the only live issue was identification, that a Turnbull direction on its own was not enough, and that in the present case there should have been a full direction on the danger involved and on the necessity for corroboration of the complainant's evidence of identification. Their Lordships considered R v Sawyer (1959) 43 Cr App R 187; R v Trigg (1963) 47 Cr App R 94; and R v Aldwiner (1971) 53 Cr App R 523. In (1971) 53 Cr App R 523, the judgment in Turnbull at pp.229-230, it seemed clear that the judge was expressly rejecting the idea that corroboration in the formal sense was required in identification cases generally speaking. It was submitted that Turnbull had had the effect of altering the long standing rule exemplified by the previously cited authorities, namely, that in cases involving sexual offences the usual warning as to corroboration of the complainant's evidence had to be given both with regard to the evidence of the victim and to the offender. Whether Turnbull had had that effect depended on the reason for the rule. The locus classicus for that reason was to be found in R v Henry and Manning (1968) 53 Cr App R 150, 153, per Lord Justice Salmon: "because human experience has shown that for these courts girls and women for some reasons do sometimes tell an entirely false story which is very easy to fabricate, but extremely difficult to refute."

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Guidelines on identification of defendants in rape cases

three out of the four cases agreed that, if there was a proper Turnbull direction, no further corroboration direction or warning was necessary on the five identification issues. They differed about whether the corroboration rule was necessary on the non-contentious issue of the offence itself in all cases where there was no formal admission of it. In the instant case, counsel for the defence was, not surprisingly, not as much concerned about the corroboration direction about the rape itself. It was only after the transcript of the decision in Mandley was produced at the hearing on appeal that any point was taken on the failure to give the standard warning about the unchallenged rape. The aim of any jury direction had to be to provide realistic, comprehensive and commonsense guidance to enable them in a void of phials and to come to a decision on the facts of the case. The defendant's evidence was necessary to the warning because of the nature of the offence. It was not surprising, in the light of the fact that there was no formal admission of it, that the judge should have given a direction about the unchallenged rape. The aim of any jury direction had to be to provide realistic, comprehensive and commonsense guidance to enable them in a void of phials and to come to a decision on the facts of the case. The defendant's evidence was necessary to the warning because of the nature of the offence. It was not surprising, in the light of the fact that there was no formal admission of it, that the judge should have given a direction about the unchallenged rape. The aim of any jury direction had to be to provide realistic, comprehensive and commonsense guidance to enable them in a void of phials and to come to a decision on the facts of the case. The defendant's evidence was necessary to the warning because of the nature of the offence. It was not surprising, in the light of the fact that there was no formal admission of it, that the judge should have given a direction about the unchallenged rape.

Employment Appeal Tribunal

Any hint of bias must be avoided

University College of Swansea v Cornelius Before Mr Justice Wood, Mr J. P. Bell and Ms P. Smith [Judgment June 28] Where a lay member of an industrial tribunal, hearing a complaint by a secretary employed by the appellant university, was the mother-in-law of a professor at the university and one of the appeal committee which had dismissed the employee's internal appeal against her dismissal, the situation ought to have been made known to the parties at the start of the hearing so that a different member could have been substituted and any appearance of bias avoided. The Employment Appeal Tribunal so held when allowing an appeal by the University College of Swansea from a decision of a Cardiff industrial tribunal in June 1987 that Mrs Rosina Cornelius, a secretarial assistant at the university, had been unfairly dismissed. The appeal was on the ground that the family relationship between a tribunal member and one of the university staff ought to have been disclosed to the parties at the outset of the hearing. Mrs Cornelius in person; Mr Peter Birks for the university. MR JUSTICE WOOD said the employee was dismissed for refusing to work in a box office kiosk selling tickets at an arts centre on the ground that it was outside her contractual duties. She appealed unsuccessfully to an internal appeal committee one of whose members was a Professor Wiltshire. At the hearing of her unfair dismissal complaint a list of previous actions between the employee and the university was given to the industrial tribunal, one of which named Professor Wiltshire as a defendant. After the hearing it was revealed that one of the lay members of the tribunal was the mother-in-law of Professor Wiltshire and it had been stated at the appeal tribunal that had the relationship been known objection would have been taken. The university now asked for

Possible reprieve for League as clubs think again

By Peter Ball

The Football League has been given a stay of execution...



"I was impressed by the solidarity of the clubs..."

Taylor was quick to reject the idea of a strike...

The meeting also insisted on their solidarity and determination...

"I am still convinced there is room for manoeuvre..."

Millichip fears for game's reputation

By Ian Ross

Bert Millichip, the Football Association chairman, appealed yesterday for peace...

every problem we have in football; certainly it is the root of this particular problem...

Millichip said that he "would not welcome" a super league...

A super league of 10 might have some hope of independent existence...

Barclays may be set to withdraw their interest

By Louise Taylor

The birth of a super league could precipitate a divorce involving the Football League and their sponsors...

reduced financial footing. For the moment, however, it is unlikely that Barclays would divert their funds towards a super league...

"Effectively, we could pull out altogether," Mike Wilmore, the Barclays spokesman, said yesterday...

It is unlikely that we will be giving immediate thought in sponsoring any super league...

If the ITV 10 do form a splinter group, Barclays could continue to sponsor a shrunken League...

The preservation of a unified League is most likely to satisfy the criteria sought by Barclays...

Banks is set to make championship debut

David Banks, the former Worcestershire batsman, is expected to make his debut for Warwickshire in the Britannic Assurance County Championship...

Reeve because of problems with a recently fractured thumb...

Warwickshire will give a late fitness test in Norman Giffard, the former Worcestershire and England spinner...

Jonathan Agnew, the Leicestershire fast bowler, has recovered from a hand injury...

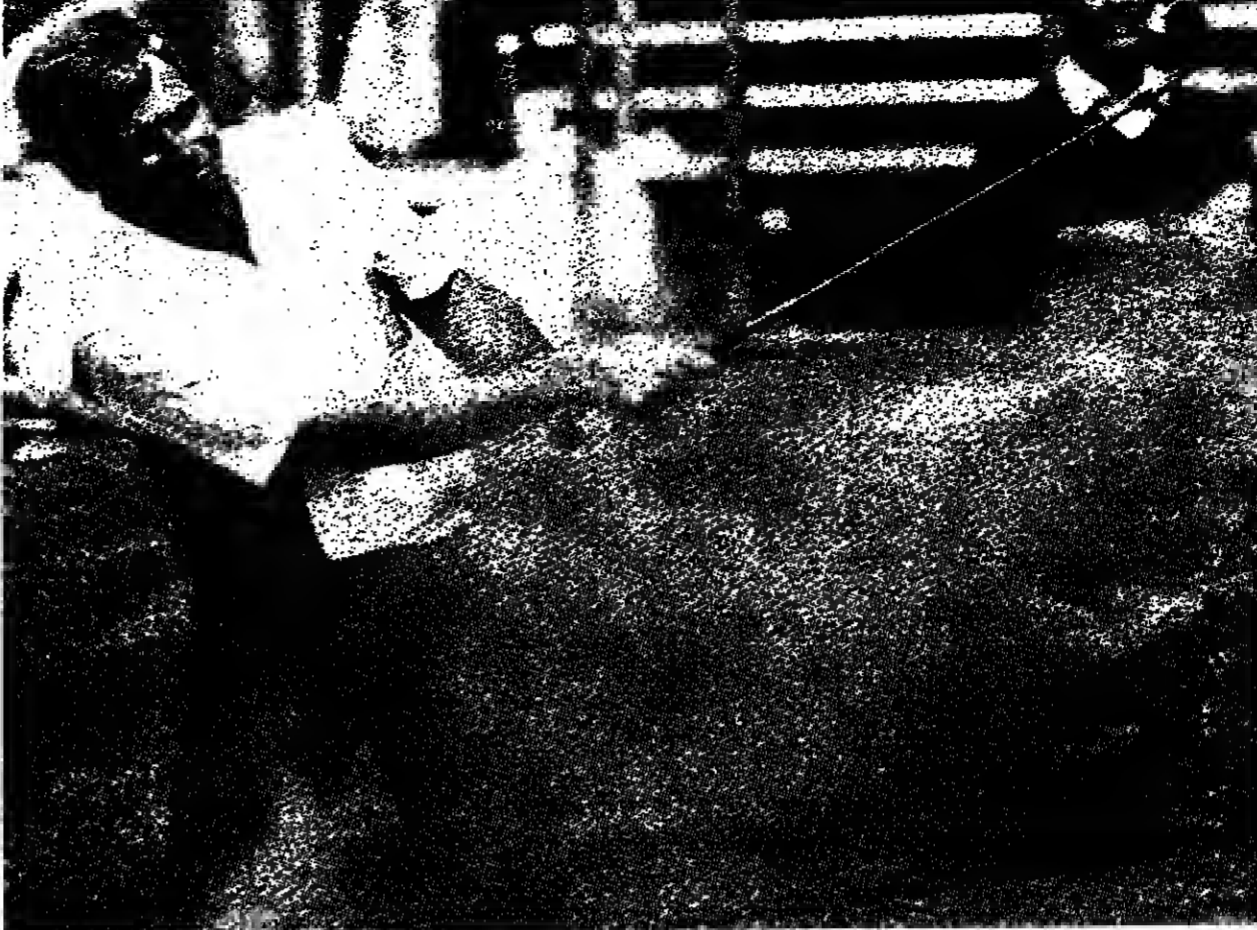
Banks appeared in 19 first-class matches for Worcestershire, scoring a century on his debut...

Kevin Saxelby, the Nottinghamshire seamer, misses the match against Middlesex at Trent Bridge...

Warwickshire will give a late fitness test in Norman Giffard, the former Worcestershire and England spinner...

Mike Bamber, the former Brighton chairman who took the club from division three to division one and the 1983 FA Cup Final...

A Strange way to practice



Open face: Curtis Strange, the United States Open champion, blasts out of a bunker during his preparation for the Open Championship at Royal Lytham and St Annes yesterday

Verdict on Gatting is delayed

Mike Gatting, the former England captain, still does not know whether he will face disciplinary action from the Test and County Cricket Board...

Jacklin's patriotism is too much for the US

By Mitchell Platts, Golf Correspondent

Tony Jacklin's support for European golf yesterday angered Americans challenging for the 117th Open Championship at Royal Lytham and St Annes...

Jacklin is supported by statistics. No American professional has won at Royal Lytham and no American has won the Open since Watson in 1983...

Strange marriage with links golf

By Mitchell Platts

The Open Championship should have a special place in the heart of Curtis Strange...

Paul Azinger, runner-up to Nick Faldo when he won the Open at Muirfield last summer, countered: "You can't say that. It's nonsense. You cannot say that guys like Tom Watson, Curtis Strange, Lanny Wadkins and Payne Stewart can't win."

Wadkins, a former United States PGA champion, said: "Those two Ryder Cup wins have gone to his [Jacklin's] head. He's got too patriotic. Maybe he should let sleeping dogs lie..."

Wright quits

John Wright, the New Zealand captain, announced yesterday that he is retiring from county cricket after 12 seasons...

Curtis and Sarah have been inseparable ever since, but his relationship with the Open Championship has until now been anything but a love affair...

On the fairways, Strange is fiercely competitive. He hated being on the losing team in the last two Ryder Cups...

No Cash

Melbourne (Reuters) - Pat Cash, the 1987 Wimbledon champion, has announced he will not be available to play tennis for Australia at the Seoul Olympics...

The Open Championship should have a special place in the heart of Curtis Strange. It was from Royal Birkdale, the other great Lancashire links, that in 1976 he telephoned Sarah...

He added that claims that Pyongyang intended to launch an attack on South Korea were nothing more than slander. "Why would we want to harm the people of South Korea? They are Koreans like us."

No deal

The three-year sponsorship deal between Watford and Solvite, the glue manufacturer, has fallen through...

Waugh award

Stephen Waugh, Somerset's Australian batsman, is the Britannic Assurance Player of the Month for June...

N Koreans dismissive of disruption rumours

Paris (AFP) - Claims that North Korea plans to disrupt the Olympic Games in Seoul have been dismissed by Seu Djin Yong...

END COLUMN

Maestro with no time for old time

By Peter Bills

They requested the old maestro's presence at Royal Lytham and St Annes for the Open Championship this week. How we would have wallowed in nostalgia...

British tradition and decorum insisted that Thomson should be there. Alas, Australian practicality has won the day...

"Play that course again at my age? No way. It is far too tough for me nowadays. I am not in the business of turning up just for old time's sake...

The golfing business is starting to wear a shade thin on popularity for Thomson. He thought he was finished at 50 but playing since the age of 14...

Faldo, however, admitted: "I think I was more confident last year than I am right now. But I think at the moment we have the ball rolling in Europe possibly more than the Americans..."



Thomson: notable absentee

begin to resent the money available to the guys nowadays. Professional golf has changed enormously since my time...

That is because it has continued to be so staunch in its conservatism, he suspects. The professional tour is a show designed chiefly for the benefit of television.

Thomson's bones, occasionally rumbling with discontent at prolonged exertion, now require greater rest, a philosophy which the mind disputes...

Jacklin will partner Derrick Cooper, who won the Madrid Open earlier this year, and the American, Ed Sneed. He insists that he is now just a social golfer...

His victory at Lytham in 1958 was achieved against the handicap of hay fever, which has troubled him all his life. Then a course of injections three years ago vanquished the problem...

Thomson attributes his success to the time he spent carefully studying the style of Ben Hogan, whom he believes is the finest player he has ever seen...

He added that claims that Pyongyang intended to launch an attack on South Korea were nothing more than slander. "Why would we want to harm the people of South Korea? They are Koreans like us."

The three-year sponsorship deal between Watford and Solvite, the glue manufacturer, has fallen through. Solvite's parent company, Henkel Chemical Ltd, have announced that they felt it had been one of the most successful sponsorship deals in football...

Persuading Thomson to fine-tune his mind to the indulgence of nostalgia and the past is never easy. His creed is demonstrated by a crowded schedule: live life for today rather than in the past. And that is why there is no Peter Thomson at Lytham this week.

SPORT IN BRIEF

Too fast for rules

Tokyo (Reuters) - The Royal and Ancient has banned golf balls made by Japao's Bridgestone Company because they are too fast...

New bout

Milan (AP) - The European heavyweight champion, Francesco Damiani, said yesterday he is re-negotiating a ten-round match against the American, Tyrrell Biggs...

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